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REPORT OF THE INSURANCE COMMISSIONER OF THE COMMONWEALTH OF PENNSYLVANIA FOR THE PERIOD JULY 1, 1973, TO JUNE 30, 1974

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COMMONWEALTH OF PENNSYLVANIA
INSURANCE DEPARTMENT
HARRISBURG

THE COMMISSIONER

October 1, 1974

His Excellency
Honorable Milton J. Shapp
Governor of the Commonwealth
of Pennsylvania
Harrisburg, Pennsylvania

My dear Governor Shapp:

The Annual Report of the Insurance Department of the Commonwealth of Pennsylvania for the fiscal year ended June 30, 1974, is submitted in accordance with Section 219 of the Insurance Department Act of May 17, 1921, P. L. 789. This Report encompasses the activities of the Insurance Department for the fiscal year July 1, 1973, to June 30, 1974.

The statistical section of the Report shows the financial condition of companies, associations, exchanges, societies and orders doing business in this Commonwealth. These statistics are compiled from the December 31, 1973, Statements filed with the Department by these entities.

Respectfully submitted,

William J. Sheppard

William J. Sheppard

WJS/lbj

COMMONWEALTH OF PENNSYLVANIA
INSURANCE DEPARTMENT
HARRISBURG

THE COMMISSIONER

October 1, 1974

To the General Assembly
Commonwealth of Pennsylvania
Harrisburg, Pennsylvania

Gentlemen:

In accordance with Section 219 of the Insurance Department Act of May 17, 1921, P. L. 789, I am pleased to submit the Annual Report of the Insurance Department of the Commonwealth of Pennsylvania for the fiscal year ended June 30, 1974.

This Report shows the receipts and expenses of associations, exchanges, societies, and others doing business in this Commonwealth. The statistics contained in the Report are compiled from the December 31, 1973, Statements filed with the Department by these entities.

Respectfully submitted,

William J. Sheppard

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WJS/lbj

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Homeowners -------- 89- 94
Comm. M.P. -------- 95- 99
Ocean Marine ------ 100-101
Inland Marine ----- 102-108
Group A & H ------- 109-110
Credit A & H ------ 111
Non-Can A & H ----- 112
GUAR Ren A & H ---- 113
Non-Ren SRO ------- 114
Other Accid ------- 115-116
All other A & H --- 117-118
Workmen Comp. ----- 119-123
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Auto Liab. -------- 131-136
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Market Share of Pennsylvania Business - By Line - Life Companies:

Life ---------- 165-176
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THE PENNSYLVANIA INSURANCE DEPARTMENT

The Pennsylvania Insurance Department, charged with the execution of laws of the Commonwealth in relation to insurance, was established under the Act of Assembly of April 4, 1873, P.L. 20. It was reorganized under the Insurance Department Act of May 17, 1921, P. L. 789.

The Insurance Commissioner, who is the head of the Department, is appointed by the Governor with the advice and consent of the Senate. He holds office for a term of four years and until his successor is appointed and qualified. The Insurance Commissioner is a member of the Board of the State Workmen's Insurance Fund and administers "The Stock Workmen's Compensation Security Fund," and "The Mutual Carrier and Reciprocal Exchange Workmen's Compensation Security Fund," commonly known as "The Stock Fund," and "The Mutual Fund," respectively, created by the Act of July 1, 1937, P. L. 2532 for the purpose of assuring to persons entitled thereto, the compensation provided by the Workmen's Compensation Law for employees insured by policies in companies which later became insolvent. He is also a member of the Coal & Clay Mine Subsidence Insurance Fund created by the Act of August 23, 1961, P.L. 1068 as amended by Act of November 27, 1972 P.L.__, No. 278.

The Insurance Department serves as the receiving agent of license fees paid by agents, brokers, appraisers, and insurance companies, and other charges made by the Department for services such as certified copies of company charters, licenses and

agents and brokers licenses. The Insurance Commissioner is charged with the collection of these fees and with the enforcement of penalties for violation of Pennsylvania's insurance laws.

POLICYHOLDERS SERVICE AND ENFORCEMENT BUREAU

The Policyholders Service and Enforcement Bureau serves as the consumer protection arm of the Pennsylvania Insurance Department by handling all consumer complaints and inquiries. During the report period, the Bureau completed investigation of 17,596 consumer complaints and responded to an additional 48,569 inquiries. Our staff recovered $3,165,202.23 for consumers, an all time high.

To best serve Pennsylvania citizens, the Policyholders Service and Enforcement Bureau has continued its efforts to reach the public. The four regional offices in Harrisburg, Philadelphia, Pittsburgh and Erie are supplemented by the circuit rider program serving fifteen communities throughout the state.

As of January of 1974, operation of our modernized information system aids the Bureau in identifying consumer problems caused by actions of the insurance industry. Consumer complaints about companies, agents or brokers indicating larger problems are analyzed and the Bureau's "strike force" of investigators is sent to the firm to gather evidence of possible violations of the law for departmental prosecution.

High standards of complaint handling by 27 investigators are bringing justice to wronged consumers. If a consumer's justified complaint is not satisfactorily resolved within 28 days, officers of the insurance firm involved are requested to appear to finalize the matter. Each year, a large group of complainants served by the Bureau were surveyed about their experiences to evaluate and improve service to consumers.

The Policyholders Service and Enforcement Bureau continues to examine company and agent behavior for evidence of racial, ethnic, religious, occupational, residential or age discrimination which violates Act 78 of 1968.

Finally, a major element of our consumer protection program is the Surplus Lines Division within the Bureau. A field staff assigned to this division mans the "strike force" to conduct special assignments for all bureaus of the department. The division staff police the action of 37 eligible surplus lines carriers designated to write insurance in Pennsylvania and continually check automobile dealers, banks, appraisers, and other lending institutions for violation of the credit insurance regulations. A total of 3,520 investigations of all types were conducted by the Surplus Lines Division staff during the report period.

LEGAL DIVISION

The Legal Division operates under the supervision of a full-time Chief Counsel who directs and reviews the work of the Division's full-time attorneys in addition to serving as legal counsel and advisor to the Insurance Commissioner on policy matters.

The Legal Division's activities encompass initiations of legal proceedings on behalf of the Department and defense of legal proceedings brought against the Insurance Commissioner and/or the Department. Within the purview of the Legal Division's activities are administrative hearings and adjudications, consent orders, Commonwealth Court and Common Pleas trials, and related appellate court proceedings.

The Legal Division renders opinions on matters of insurance laws and regulations for the guidance of the Insurance Department staff, the insurance industry and the general public as well as other Departments of the State Government, and when requested, agencies of the Federal Government. This division is also responsible for the handling of administrative and court proceedings involving the six other divisions of the Department, for the drafting of legislation and Department regulations and notices. It also attempts to resolve, in a non-judicial capacity, by correspondence or conferences, inter-insurance companies differences, as well as problems between an insurance company, its insureds and/or third party claimants.

All foreign insurance companies, upon admission to transact business in this Commonwealth, must appoint the Insurance Commissioner as their attorney-in-fact for acceptance of service of process, the means by which any litigation against such companies is begun. Such services are filed with the Legal Division.

The significance of consumer oriented regulatory activity both to the Insurance Department and those members of the public, directly and indirectly affected, and the vital role of the overall regulatory process in the public interest, demands a major portion of the Legal Division's efforts.

The results of the regulatory process demonstrate the high degree of efficiency and cooperation which can be achieved by the involvement of several different divisions of the Insurance Department in a common undertaking and supervised within the Legal Division. The expertise and participation of the Department investigators, examiners and analysts from all divisions of the Department have facilitated prompt evaluation of activities indicating violations of insurance laws or regulations, or the need for instituting liquidation, or rehabilitation proceedings against an insurance company.

Regulatory enforcement proceedings may arise from complaints made by the general public to the Policyholders Services Division of the Department, from analyses by the Bureau of Regulation of Rates and Policies of rate filings, policy forms and advertising materials, or from spotchecks made by Insurance Department investigators as they review records and functions of agents and brokers. In still other instances, Insurance Department examiners or auditors will find areas that justify study when they examine companies or review their annual or quarterly statements filed with the Department.

The primary objective of the Legal Division is the protection of all insurance consumers in the Commonwealth of Pennsylvania. A basic tenet is that whenever the law provides a penalty for a violation, some penalty will be imposed, whether

or not the violation was intentional. Where the Department finds actual intent, the penalty in question is much more severe. The results of the Legal Division's activity indicate that the contemplation of a penalty for violating the insurance laws and regulations has in fact resulted in more careful compliance with those laws and regulations by companies and agents. Another significant finding is the distressing fact that industry control and supervision over its insurance activities is frequently lax or inadequate. Thus, an additional objective of the Legal Division is to encourage the industry to keep its house in order by making it clear that the Department will deal promptly and firmly with all violators, without exception. Finally, these activities in the public interest are characterized by a conscious effort to assure that all violators are dealt with fairly and equitably.

BUREAU OF REGULATIONS OF RATES AND POLICIES

The Bureau continued to expand the purview of its rate and policy review/approval regulatory function.

Continuing emphasis was placed upon the readability of insurance policies. Contributions were made in drafting example alternate forms of more readable automobile policies and promulgation of proposed guidelines for use by insurers in rewriting such policies.

New submissions of forms continued to be disapproved on the basis of sex discrimination; preparation was made for withdrawal of previously approved forms containing elements of sex discrimination, and contingency plans were made regarding the potential effects of expected Attorney General's opinion on maternity benefits and unisex rating may have.

The functioning and efficiency of the Bureau was increased by transfer of its Workmen's Compensation Section from Philadelphia to the main Bureau and Departmental offices in Harrisburg.

Members of the Bureau served on various committees and subcommittees of the National Association of Insurance Commissioners. Members thus contributed to inter-state uniformity of regulation and gained insight into regulatory policies and procedures of other regulatory agencies.

There was continuing increased activity in the relatively new area of health maintenance organizations with both proprietary and non-profit HMO's becoming operational.

The Energy Crisis, Phase IV, which included a moratorium on auto rate increases and new beneift laws for coal mine black lung disease caused the Bureau substantial and unusual work

load problems. However, the Bureau Staff did not increase -- but rather decreased by three positions; including one technical.

In the foreseeable future, variable life laws, additional improvements in Workmen's Compensation Benefits, perhaps even a form of national health care and pre-paid legal plans constitute new and demanding challenges upon our Staff.

Importantly, in its staffing of positions, the emphasis on (and placement of) women and college graduates with little or no insurance background, the Bureau has found that such employees, together with highly experienced personnel, contribute substantially to an effective and modern approach to insurance regulation.

The Bureau Staff worked with the Legal Staff on hearings for Blue Cross and Blue Shield, malpractice insurance, automobile rate filings, accident and health advertising and credit life and credit accident and health form filings.

POLICIES, ENDORSEMENTS AND RELATED FORMS

	Approved	Approved With Revision	Disapproved
Life	2,443	1,078	4,238
Accident and Health	1,793	868	2,681
Credit Life and Accident and Health	382	30	1,193
Casualty (including Auto)	4,142	606	310
Fire and Allied Lines	666	142	62
Multi-Line (including Homeowners)	3,716	248	46
Workmen's Compensation	182	5	6
	13,324	2,977	8,536
TOTAL 24,837			

RATES, RULES AND RATING PLANS

Accident and Health	239	0	102
Credit Life and Accident and Health	47	0	16
Casualty (including Auto)	1,179	216	110
Fire and Allied Lines	292	81	27
Multi-Line (including Homeowners)	364	92	22
Title	3	-	7
Non-Profit	22	4	6
Workmen's Compensation	11	1	-
*Consent to Rates	16,656		2,091
	18,813	394	2,381
TOTAL 21,588			

*Consent to Rates, unlike other rates, are individual filings which when filed are by Statute deemed to meet the requirements of the Rate Regulatory Acts, unless and until, after review, they are disapproved.

DIVISION OF REGULATION OF COMPANIES

This Division's primary mission is to protect policyholders by requiring that all insurance companies operating in Pennsylvania maintain financial strength and stability.

The Division of Regulation of Companies supervises the formation of Pennsylvania insurance companies, associations and exchanges, and the licensing of such insurers from other states and foreign countries to transact insurance business in Pennsylvania. This Division oversees incorporation of new insurance companies, amendments to corporate charters, licenses, mergers, consolidations of insurance companies, reinsurance contracts, sales of insurance companies, transfers of assets, and review of management contracts. This Division analyzes and audits the annual statements which are filed with the Insurance Department by all insurers authorized to do business in Pennsylvania. This Division is also responsible for issuing Certificates of Deposit, Compliance, Valuation and Certificates of Records. For these and other services rendered a fee is assessed and collected.

Bureau of Licensing

The Company Licensing Bureau licenses about twenty-five additional foreign companies annually. The Company Audit Unit audits the annual statements of insurance companies. This audit includes the verfication of the companies' compliance with the insurance laws. With 1,110 companies licensed, some of whom are required to file quarterly reports, it is estimated that this Unit will audit and analyze 1,400 financial statements this year.

Bureau of Licensing

Insurance Companies Admitted

1973

CASUALTY COMPANIES	DATE OF ADMISSION
AMICA Mutual Insurance Company Providence, Rhode Island	January 1, 1973
The Family Medical Care Insurance Company Elkins Park, Pennsylvania	November 13, 1973
General Reinsurance Corporation Wilmington, Delaware	November 19, 1973
Leatherby Insurance Company New York, New York	December 19, 1973
Prudential Property and Casualty Insurance Company Chicago, Illinois	December 3, 1973

FIRE COMPANIES	
Hanover Insurance Company Manchester, New Hampshire	January 1, 1973
The Home Insurance Company Manchester, New Hampshire	July 1, 1973
Switzerland General Insurance Corporation of New York Tarrytown, New York	October 4, 1973

LIFE COMPANIES	
Durham Life Insurance Company Raleigh, North Carolina	December 20, 1973
El Insurance Company Richmond, Virginia	December 19, 1973
Gamble Alden Life Insurance Company Minneapolis, Minnesota	December 31, 1973

TITLE COMPANIES	DATE OF ADMISSION
The Security Title Guarantee Corporation of Baltimore	October 2, 1973
Southwest Title Insurance Company Dallas, Texas	October 30, 1973

BENEFICIAL ASSOCIATIONS	
Mennonite Mutual Aid Association Goshen, Indiana	October 3, 1973

Bureau of Examinations

The Bureau of Examinations is responsible for visiting at least once annually during the first five years of existence every domestic insurance company, association and exchange.

The purpose of examination by the Bureau of Examinations of any company, association or exchange is to ascertain its financial condition and its ability to fulfill its obligations, whether it has complied with the provisions of the law, and any other facts relating to its business methods and management, and the equity of its plans and its dealings with its policyholders.

After the first five years of its existence, the statutes require examinations of domestic fire, casualty, title and life insurance companies at least once every four years (or oftener if it is deemed necessary).

Fraternal benefit societies and beneficial societies must, by statute, be examined at least once every three years.

Non-profit plans such as Blue Cross, Blue Shield and non-profit health service plans are subject by statute to examination not less frequently than once in every three years.

Rating bureaus are subject by statute to examination at least once every five years.

In addition to the above, this Department is required by statute to examine the State Workmen's Insurance Fund at least once every three years and the Coal and Clay Mine Subsidence Insurance Fund at least once each year.

In addition to the insurance companies themselves, the examination often requires examination of related agencies, management companies and holding companies. These examinations are made in conjunction with the examination of the insurance company.

In addition to examination of domestic companies, the Insurance Commissioner also has the right to examine any company chartered in another state but licensed to sell insurance in Pennsylvania. Rather than each state send a crew of examiners to participate in the examination of all foreign companies, and to minimize duplication of examinations, there is a program under the auspices of the National Association of Insurance Commissioners whereby when a domiciliary state decides that an insurance company within its jurisdiction is subject to association examination (decided by volume premium writings of company in other states) the domiciliary state through the offices of the National Association of Insurance Commissioners invites representatives of other states to participate in the examination. This procedure generally satisfies the statutory requirements of each state in which the company does business. Through this method, the Pennsylvania Insurance Department has the opportunity of looking into the interests of Pennsylvania policyholders who are insured in companies domiciled outside of Pennsylvania.

After each examination, a detailed report is prepared of the findings and submitted to the company, which is given thirty days to file objections. In event of objections being filed, a hearing is held before the report is made a public document. These reports are available for review in the Harrisburg and Philadelphia offices of the Insurance Department.

Each year there are an average of 200 examinations conducted covering regular examinations, holding companies, exclusive agent or manager, or special examinations.

Expenses, including per diem and subsistence, incurred by

examiners on examinations of insurance companies are billed to the companies and reimbursements are made by the companies directly to the General Fund of the Commonwealth.

Presently there are 352 domestic insurance companies subject to examination. In addition, there are agencies and a growing number of holding companies that must also be examined in conjunction with the insurance companies.

There are 41 employees in the Bureau of Examinations, of which 33 are field examiners.

Bureau of Examinations

Examinations Made July 1, 1973 to June 30, 1974

	COMPLETED	IN PROCESS
STOCK FIRE COMPANIES:		
Examinations Started Prior to July 1, 1973	4	4
Examinations Started After July 1, 1973	8	7
MUTUAL FIRE COMPANIES:		
Examinations Started Prior to July 1, 1973	14	0
Examinations Started After July 1, 1973	23	29
LIFE COMPANIES:		
Examinations Started Prior to July 1, 1973	12	0
Examinations Started After July 1, 1973	7	12
FRATERNAL SOCIETIES:		
Examinations Started Prior to July 1, 1973	4	0
Examinations Started After July 1, 1973	3	10
CASUALTY COMPANIES:		
Examinations Started Prior to July 1, 1973	4	1
Examinations Started After July 1, 1973	8	8
NON-PROFIT HOSPITAL CORPORATIONS:		
Examinations Started Prior to July 1, 1973	1	0
Examinations Started After July 1, 1973	3	1
TITLE COMPANIES:		
Examinations Started Prior to July 1, 1973	2	0
Examinations Started After July 1, 1973	1	3
EXCHANGES:		
Examinations Started Prior to July 1, 1973	0	0
Examinations Started After July 1, 1973	0	0
BURIALS:		
Examinations Started Prior to July 1, 1973	0	0
Examinations Started After July 1, 1973	0	0
AGENCIES AND HOLDING COMPANIES:		
Examinations Started Prior to July 1, 1973	8	0
Examinations Started After July 1, 1973	13	11
***		
PARTICIPATION EXAMINATIONS DURING PERIOD JULY 1, 1973 TO JUNE 30, 1974	16	3

Life Actuarial Section

The Life Actuarial Section of this Division:

(a) Verifies the aggregate reserve for life insurance policies and prepares a Certificate of Reserve Valuation for the Commissioner's certification.

(b) Verifies "Additional Reserve" for Noncancellable and Guaranteed Renewable Health and Accident policies.

(c) Caluclates amount of fee for valuation of life policies in accordance with Section 211 of The Insurance Department Act.

(d) Assists in that portion of examinations of life insurance that relates to reserve for life insurance and ancillary benefits.

(e) Prepares copy for report of examination relating to aggregate reserve for life insurance and additional reserve for noncancellable and guaranteed renewable health and accident policies.

(f) Calculates amount of fee payable for valuation of life policies in accordance with Section 211 of The Insurance Department Act.

Each domestic life insurance company is required to file, each year, with the Insurance Department a Valuation Report showing complete detail and supporting records substantiating each item of the aggregate of the reserves. These reports are used to make reasonability test check and verification for perparation of the Certificate of Reserve Valuation.

For each life company under examination, an indepth analysis of these reports is performed and visits are made to the company's

office for test checking of the source and method of preparing the valuation report.

Based upon the report and the additional analyses, write-up copy is prepared for the examination report.

Throughout the year an indepth analysis is made for those companies not currently under examination.

Prior to June 30th of each year, the valuation fee is calculated and respective detail sent to the proper authority for preparation of the invoices.

For the calendar year 1973, 62 Certificate of Reserve Valuation were prepared for the Commissioner's certification; 42 valuation reports were indepth-checked, and 30 examination write-ups were prepared.

The valuation fee billable in 1974 for December 31, 1973 valuations exceeded $434,000.00 which is payable into the General Fund of the Commonwealth.

Other important functions of this Division are the annual examination and audit of the Coal and Clay Mine Subsidence Fund, Insurance Placement Facility of Pennsylvania and State Workmen's Compensation Fund.

Agents and Brokers Section

For the protection of the public, the Division of Agents and Brokers conducts written examinations in nine centers in the Commonwealth of Pennsylvania to ascertain the qualifications of all insurance agents, brokers, public adjusters, surplus line agents and title insurance agents. There are presently fifteen separate lines of insurance for which examinations are given. There are approximately 29,300 examinations given in the fiscal year 1973 to 1974.

Agents and Brokers Section

Report for Period
July 1, 1973 to June 30, 1974

LICENSES ISSUED

	Life, A & H, V.A.	Fire	Casualty	Title	Total
New Agents	10,747	5,013	4,471	20	20,251
Qualified Agents	19,664	15,066	11,622	138	46,490
Agents Renewed	90,387	86,687	69,523	898	247,495
Total Issued	120,798	106,766	85,616	1,056	314,236
Terminated	10,837	5,988	4,908	14	21,747
Licenses in Force	109,961	100,778	80,708	1,042	292,489

	New	Renewals	Total
Brokers	1,516	12,204	13,720
Surplus Lines Agents	19	81	100
Certificate of Eligibility	19	156	175
Public Adjusters	27	48	75
Public Adjuster Solicitors	2	3	5
Professional Bondsmen	23	67	90
Licenses in Force	1,606	12,559	14,165

Agents and Brokers Section

(continued)

	Listed	Appeared	Passed	Failed
Life	8,199	6,537	4,999	1,538
Credit Life	575	403	281	122
Industrial Life	6	5	3	2
Health	7,658	5,949	4,273	1,676
Credit Health	465	322	255	67
Variable Annuity	1,133	1,048	936	112
Fire	7,835	6,952	5,013	1,939
Casualty	7,464	6,812	4,471	2,341
Title	26	23	20	3
Totals	33,361	28,051	20,251	7,800

BROKERS EXAMINATIONS

Fire	654	618	466	152
Casualty	672	641	438	203
Totals	1,326	1,259	904	355

OTHER EXAMINATIONS

Surplus Lines Agents	19
Public Adjusters	13
Public Adjuster Solicitors	2
Total	34

LIQUIDATION DIVISION

Whenever the business of any insurance company has been suspended by the Insurance Commissioner in accordance with law, the Commissioner may, after petition to and order of the court, be directed to liquidate the business of the suspended company. The Insurance Commissioner as liquidator, has the duty to convert the assets of the company into money, file a complete account with the court, and upon confirmation of the account distribute all assets to the creditors, policyholders or stockholders who are entitled to such funds.

The Liquidation Division, in order to convert the assets of the dissolved company, must collect outstanding agents' balances, subrogation claims due the company, research and analyze reinsurance agreements and negotiate with reinsurers for collections due. In the case of assessable insurance companies, the liquidator must calculate assessment factors, petition the court for an assessment order and collect assessments from those policyholders who are within the assessment area. A recent decision of the Pennsylvania Supreme Court requiring the liquidator to be strictly bound by all policy provisions of the dissolved company precludes such assessment actions for some dissolved companies currently in liquidation.

All claims submitted to the Liquidation Division within the period of time designated by order of the court must be evaluated by the Division, notices sent to claimants and exceptions or acceptions recorded and filed prior to order for distribution.

The Division develops and initiates appropriate actions to enforce collection of assets. The Legal Section

advises the Liquidator on all legal matters involving the dissolution and liquidation of defunct companies. This Section represents the Liquidator in the presentation of the various stages of liquidation to the Court and in Masters hearings when required.

The Director of Liquidations acts as agent for the Statutory Liquidator in all matters relating to liquidation and dissolution of companies.

The Division has developed data processing plans and procedures which facilitate the processing of assessments, billings, financial records and distributions.

LIQUIDATION DIVISION

STATUS OF COMPANIES

Companies Being Prepared for Discharge

Company	Date of Dissolution	Present Status
Colonial Mutual Fire Insurance Company	12/11/53	Plan to discharge subsequent to distribution of Colonial Mutual Casualty Company which owes this company money.
Home Mutual Casualty Company	02/05/68	Discharge as soon as possible consistent with work schedule.
Municipal Mutual Insurance Company	01/05/66	See Home Mutual Casualty Company.
Springfield Mutual Insurance Company	12/05/62	See Home Mutual Casualty Company.
Sylvania Mutual Insurance Company	05/26/67	See Home Mutual Casualty Company.
Wilton Mutual Fire Insurance Company	06/28/66	See Home Mutual Casualty Company.
Wissahickon Mutual Casualty Company	05/11/66	See Home Mutual Casualty Company.

Companies in Process of Distribution

Colonial Mutual Casualty Company	12/11/53	Distribution made 05/13/74. Plan to petition for discharge as soon as possible.
Keystone Mutual Casualty Company	06/26/47	Prior distributions of approximately $5,000,000. To date, have relocated over 1,000 claimants and made distribution. Plan to continue relocation efforts until it becomes uneconomical. Plan to petition for discharge on completion of distribution.
Lawn Mutual Insurance Company	04/19/65	In preparation for distribution. Will prepare for distribution and discharge as soon as possible.

Company	Date of Dissolution	Present Status
Reliable Mutual Insurance Company	09/07/66	Distribution made 02/15/74. In preparation of petition for discharge.
Tri-State Mutual Insurance Company	02/18/66	Preparation for distribution.
Companies in Litigation		
Bankers Allied Mutual Insurance Company	02/08/67	This company has been in prolonged litigation. It appears that except for possible recovery of $250,000 restitution directed by Franklin County Court and reinsurance negotiations we will be able to process for distribution and discharge 1974-75 fiscal year.
Bankers and Telephone Employees Insurance Company	03/30/67	There remains an Ancillary Receivership in Georgia and an Ancillary Receivership in Maryland. These Receiverships are in process of distribution to Ancillary claimants. Negotiations are in process on reinsurance recoveries.
Empire Mutual Insurance Company	01/31/64	Will prepare for discharge as soon as possible.
Assessable Companies in Process of Collection		
Bankers Mutual Fire Insurance Company	08/03/56	Will prepare for discharge as soon as possible.
Companies Put In Dissolution		
Huntingdon Cash Deposit Mutual Fire Insurance Company	11/27/73	
Union Mutual Life Accident and Health Insurance Company	02/20/74	
Granite Mutual Insurance Company	06/26/74	

Companies Discharged

Company	Date of Dissolution	Date of Discharge
Commonwealth Mutual Insurance	02/28/64	06/20/74
Delaware Valley Mutual Casualty	02/19/65	07/30/73
Enterprise Mutual Fire Insurance	09/20/52	11/13/73
Palmyra General Insurance	02/18/66	02/20/74
Philadelphia Mutual Insurance	04/20/70	05/23/74
Valley Forge Mutual Insurance	11/22/57	06/05/74

RECEIPTS AND EXPENDITURES
OF
PENNSYLVANIA INSURANCE DEPARTMENT

Receipts of the Insurance Department and Remitted to the General Fund	7-1-73 to 6-30-74
Agents Licenses	$1,001,702.50
Brokers Licenses	178,983.00
Examination Fees and Expenses	401,235.56
Valuing of Policies Fees	376,045.77
Miscellaneous Fees	102,624.17
Miscellaneous Licenses	45,743.00
Examination of Agents and Brokers	236,517.00
TOTAL	$2,342,851.00

Expenses of the Insurance Department	
Salaries	3,466,418.00
Civil Service Commission Services	9,962.00
Contracted Repairs	36.00
Classification and Pay Services	878.00
Data Processing Services	12,121.00
Consultant Fees	25.00
Specialized Services	121,975.00
Legal Fees	15,268.00
Special Conference Expenses	1,633.00
Contracted Personnel Services	10,460.00
Printing	37,420.00
Postage	30,337.00
Freight Charges	700.00
Telephone and Telegraph	52,495.00
Travel	119,484.00
Subscriptions	11,312.00
Membership Dues	20,043.00
Insurance, Surety and Fidelity Bonds	195.00
Motorized Equipment Supplies	1,691.00
Motorized Equipment Repairs	106.00
Contracted Maintenance Service --Office Equipment	12,757.00
Rental of Real Estate	6,582.00
Rental of EDP Equipment	21,102.00
Motorized Equipment Rentals	3,528.00
Other Equipment Rentals	41,030.00
Laboratory -- Supplies	-0-
Housekeeping Supplies	-0-
Office Supplies	20,627.00
Educational Supplies	9.00
Maintenance Materials and Supplies	1,163.00
Other Services, Supplies, and Miscellaneous	54,633.00
Equipment and Machinery	2,284.00
Furniture and Furnishings	16,480.00
TOTAL	$4,092,754.00

Bureau of Research and Statistics
Pennsylvania Department of Revenue
August 8, 1974

INSURANCE PREMIUMS TAX

Collected by the Department of Revenue
For the Period
July 1, 1973 thru June 30, 1974

Source of Tax	Amount	
Domestic Casualty	$ 1,011,669.69	
Domestic Fire	1,254,681.70	
Domestic Marine	46,990.88	
Unauthorized Insurance	5,499.63	1/
Life and Previously Exempt Lines	584,560.68	
Excess Insurance Brokers	360,165.39	1/
Foreign Life	5,911,491.08	
Foreign Casualty	1,341,738.10	
Foreign Excess Fire	555,399.16	
Foreign Marine	40,577.54	
Foreign Fire (Payable to Cities, Boroughs & Townships)	7,927,756.60	
Foreign Casualty (Payable to Police Pension)	19,267,112.72	
Accelerated Insurance Premiums Tax-Domestic Life	4,379,186.50	
Accelerated Insurance Premiums Tax-Foreign Life	32,313,153.44	
Domestic Casualty - Accelerated	4,385,525.20	
Domestic Fire - Accelerated	3,647,380.85	
Title Insurance	39,354.17	
Title Insurance - Accelerated	22,473.69	
TOTAL	83,094,717.02	

1/ The Insurance Premiums Taxes collected for Unauthorized Insurance and Surplus Lines Agents are the result of reclassification and adjustments to the amounts originally reported in the "Department of Revenue - Report of Revenues and Receipts" which were $155,605.47 and $210,059.55 respectively.

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
ACCIDENT AND CASULTY	93,632	25.5	2,691-	7,081-	27.0-	16.2-	-	-	-
AETNA CAS & SURETY	1,978,154	18.2	635	38,532-	9.7-	3.2-	86,255	50.0	-
AETNA FIRE UNDRWRTRS	7,305	99.3	-	283	3.9	-	515	58.1	-
AETNA INSURANCE CO	724,862	24.0	11,912	8,867	4.4	2.0	10,331	47.1	-
AETNA LIFE & CAS CO	1,286,731	88.6	78	6,485-	.6-	6.4-	1	.0	-
AFFILIATED FM INS CO	44,992	45.7	76	370-	1.9-	7.1-	1,644	5.9-	13
AGRICULTURAL INS CO	4,593	99.7	-	82	1.8	-	74	4.8	1
AGWAY INS CO	12,056	34.3	45	297	6.7	4.3	862	32.6	2
ALBANY INS CO	12,843	73.7	27-	167-	1.7-	7.2-	6	50.0-	-
ALL AMERICA INS CO	9,606	39.2	313-	148	3.4	2.6	3	.0	-
ALLIANCE ASSUR CO	35,778	27.1	167	1,108-	11.0-	6.5-	382	15.4	-
ALLIED INS CO	6,643	65.9	463-	302-	6.9-	117.5-	984	71.4	8
ALLSTATE FIRE INS CO	51,610	60.4	1,667	5,353-	16.7-	15.2-	-	-	-
ALLSTATE INSUR CO	3,741,114	25.6	6,278	71,483-	6.7-	3.1-	81,116	67.5	48
AMER & FOREIGN INS	60,545	28.8	66-	2,209-	13.2-	7.4-	3,696	57.9	43
AMER AUTOMOBILE INS	269,394	34.5	2,545	10,216	10.8	8.2	2,204	99.5	8
AMER BANKERS INS	99,036	13.9	1,445	1,206	4.5	2.3	4,545	23.1	-
AMER CONSUMER INS CO	8,688	26.8	345-	27-	.8-	1.0-	6-	-	-
AMER CONTINENTAL	21,537	31.0	1,324-	1,063-	14.8-	9.9-	881	47.7	4
AMER CREDIT IND CO	35,667	68.0	2,005	5,391-	21.4-	46.8-	745	65.5	-
AMER DRUGGISTS INS	9,382	36.2	49	168	4.0	2.9	374	68.0	-
AMER ECONOMY INS CO	66,966	35.9	1,914	4,448	16.9	10.0	996	57.7	6
AMER EMPIRE INS	89,713	23.6	2,476	369	1.5	.7	2,983	44.6	-
AMER EMPLOYERS INS C	227,781	28.8	3,183	978-	1.5-	.9-	2,762	30.8	-
AMER FIDELITY FI	50,118	14.7	325-	898-	7.2-	7.5-	378	22.5	-
AMER GEN INS CO	537,906	66.4	876	19,869	5.5	21.8	186	34.2	-
AMER GUARANTEE	42,878	34.3	1,859-	1,749-	10.9-	9.4-	529	29.4	-
AMER HOME ASSUR	222,281	18.9	618-	2,371-	4.3-	3.1-	6,651	81.2	-
AMER INSUR COMP	496,993	40.6	4,242	8,863	4.6	4.3	23,120	54.8	-
AMER INTL INS CO	12,491	24.0	23-	208-	5.6-	5.2-	-	-	-
AMER LIBERTY INS	15,775	23.8	173-	319	7.6	3.7	-	100.0	-
AMER LIVE STOCK INS	5,074	40.0	307	419	17.9	9.5	275	71.8	-
AMER MORTGAGE IN	30,842	23.6	3,828	3,324	39.4	40.8	857	8.1	-
AMER MOTOR INS CO	313,520	18.6	1,795	2,143	3.2	1.2	7,004	43.4	44
AMER NATL FIRE INS	18,243	31.4	140-	412	6.1	3.8	1,078	31.7	8
AMER POLICYHOLDERS	20,924	32.8	557	336-	4.6-	2.4-	362	77.4	20
AMER PROTECTION	4,547	78.1	199-	85	2.3	24.7	15	100.0	-
AMER RD INS	109,400	75.1	3,185	14,741-	18.5-	52.4-	294	43.5	-
AMER REINSURANCE	500,496	22.6	3,472-	5,865	4.5	3.1	-	-	-
AMER SECURITY	47,631	23.5	1,113-	793	4.9	3.0	1-	71.4	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
AMER STAR INS	12,860	25.1	74	203	5.4	2.7	8	.0	-
AMER STATES INS CO	252,532	33.6	4,453	6,958	7.7	4.7	7,577	61.0	-
AMER UNION INS CO	34,227	30.5	1,034-	1,626	12.5	11.2	-	-	-
AMER UNIVRSL INS CO	24,562	24.1	132	248	4.1	2.3	959	33.2	-
ARGONAUT INSURANCE C	457,734	28.1	2,791-	11,012	8.8	5.4	7,283	72.4	56
ASSOCIATED INDEMNITY	65,499	32.4	636	1,554	6.7	5.0	4,768	69.4	110
ASSURANCE CO OF AMER	5,248	99.3	-	210	4.0	-	2,607	45.2	-
ATLANTIC INS CO	13,176	91.2	239	1,038-	8.6-	-	9	38.1	-
ATLAS ASSUR CO LTD	18,853	75.6	109	123-	1.0-	5.9-	-	-	-
AUTO INS CO HARTFORD	14,112	28.6	4	606	13.7	8.4	1,579	83.4	-
AVEMCO INS CO	17,745	30.8	1,057	483	8.7	5.5	462	86.0	-
BALBOA INSURANCE CO	42,424	27.0	221-	216-	1.3-	1.0-	577	24.6	-
BANKERS & SHIPPERS	16,807	29.0	330-	67	1.2	1.0	599	75.8	-
BANKERS MLTPL LN INS	34,574	35.9	1,834	2,618	19.7	13.3	538	25.7	-
BAY STATE INS CO	15,744	35.5	340	331-	5.0-	3.7-	131	52.0	-
BITUMINOUS CASUALTY	158,625	22.9	2,125-	2,266	5.4	2.9	5,790	54.2	-
BITUMINOUS FIRE	7,064	65.4	2,628	432	9.4	-	1,485	78.8	110
BOSTON OLD CLNY INS	27,375	39.9	244	1,061-	23.2-	8.4-	533	31.1	-
BRITISH & FOREIGN MR	36,865	27.7	40-	1,410-	14.4-	7.7-	1	.0	-
BSP INSURANCE CO	3,168	68.6	219	296	12.9	21.4	30	17.9	-
BUCKEYE UNION INS CO	436,383	24.6	18,409-	9,087-	12.9-	9.0-	388	45.2	-
CAMDEN FIRE INS	103,365	55.6	2,107	856-	1.5-	2.4-	179	44.0	-
CANAL INSURANCE CO	20,901	23.6	195	78-	1.3-	.6-	-	-	-
CAROLINA CASUALTY IN	12,339	25.5	394	367	10.1	4.0	-	-	-
CARRIERS INS CO	34,999	17.7	2,011-	910-	14.5-	3.9-	776	76.9	114
CAS CORP OF AMERICA	1,462	33.8	30-	2-	.3-	.2-	-	-	-
CATHOLIC RELIEF INS	2,527	79.7	12	99-	5.0-	43.6-	-	-	-
CAVALIER INS CORP	78,980	19.6	4,360-	5,877-	25.7-	15.4-	-	-	-
CENTENNIAL INSURANCE	68,383	32.5	192-	998-	4.2-	3.1-	4,439	55.7	-
CENTRAL NAT INS CO	61,730	26.0	2,161	776-	3.9-	1.6-	984	121.8	-
CENTURY INDEMNITY CO	6,211	98.5	-	323	5.3	-	100	44.9	-
CHARTER NATL INS CO	12,160	26.5	273	789	16.2	10.2	281	9.5	-
CHARTER OAK FIRE INS	143,857	16.6	167	900	3.3	1.3	3,628	59.8	-
CHICAGO INS CO	19,383	37.7	107	724	9.6	12.4	673	35.0	-
CHRISTIANIA GEN INS	14,727	35.7	568	375-	6.1-	5.6-	1	.0	-
CHRYSLER INS CO	45,965	60.9	2,265	10	.0	.1	646	58.2	-
CHURCH INS CO	11,670	77.3	30-	1,142-	13.4-	263.1-	-	-	-
CIM INS CORP	10,725	59.3	1,581	881	14.4	25.7	-	-	-
CINCINNATI INS CO	80,595	34.1	4,875	4,754	14.1	8.5	3	.0	-
CITY INS CO	16,411	29.3	67	184	3.3	2.4	7	42.9	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
COLONIAL PENN INS CO	69,166	36.3	2,560	5,524	21.4	16.5	4,388	62.2	-
COM & IND INS CO	41,485	19.1	79-	436-	4.3-	3.1-	2,651	46.5	-
COMM MORTGAGE INS	23,393	87.0	633-	221-	1.1-	27.4-	31	275.0	-
COMM UNION INS CO	807,126	29.4	11,100	9,279-	3.9-	2.3-	18,102	43.5	-
COMMERCIAL INS CO	200,026	26.0	7,507-	4,471-	13.8-	8.8-	2,395	66.0	-
COMMERCIAL LOAN INS	37,243	45.1	1,806-	110	.6	2.2	481	55.4	-
CONN INDEMNITY COMP	13,619	60.0	161-	87-	1.0-	2.3-	282	52.6	56
CONNECTICUT GEN INS	701,050	89.8	1,046-	46,029	7.6	68.2	41	45.5-	-
CONSTELLATION REINS	69,968	34.3	498-	1,501	5.3	4.2	-	-	-
CONSTITUTION REINS	47,279	35.8	515-	76	.4	.3	-	-	-
CONT MORTGAGE INS CO	52,376	39.3	211-	1,875-	8.5-	16.7-	532	13.5	-
CONTINENTAL CASUALTY	1,383,369	22.9	28,281-	44,963-	14.3-	8.8-	46,995	54.1	-
CONTINENTAL INS CO	1,532,290	14.9	69,677	31,916	28.6-	5.1	9,248	96.8	3
CRITERION INS CO	84,983	30.9	2,348	2,672	9.7	5.5	761	71.6	-
CUMIS INSURANCE SOC	33,726	22.6	1,178-	77-	.9-	.4-	477	53.2	-
EAGLE STAR INS CO	31,351	42.6	8	1,252-	9.9-	12.1-	92	16.0	-
EDUC & EXEC INS INC	35,869	35.9	1,574	412	3.0	1.7	7,531	69.2	-
ELDORADO INSURANCE	30,798	14.4	951-	1,899-	35.9-	7.4-	-	-	-
ELECTRIC INS CO	11,273	39.7	322	360	7.1	5.9	445	62.4	42
EMCASCO INSURANCE CO	2,354	99.2	-	87	3.7	-	1,342	67.0	-
EMMCO INSURANCE CO	61,775	25.6	3,523-	6,049-	29.6-	26.9-	3,754	41.6	-
EMPLOYERS CASUALTY	99,184	33.2	5,706	3,364	9.7	5.3	-	-	-
EMPLOYERS REINSURANC	342,770	15.5	2,047-	8,215-	10.5-	4.9-	359	9.8-	-
EMPLYRS FIRE INS CO	92,363	30.0	1,306	881-	3.2-	1.9-	2,992	45.4	49
EXCEL INSURANCE CO	22,727	30.3	914-	1,472-	16.6-	11.5-	384	56.3	-
EXCEL MORTGAGE INS	11,653	47.0	804	923	16.0	33.2	15	11.1	-
EXCELSIOR INS CO	17,347	27.5	612	816	14.7	7.3	1,144	52.8	-
FEDERAL INS CO	685,844	31.1	11,158	5,918	2.6	1.8	23,057	56.4	-
FIDELITY & CASUALTY	221,073	40.3	1,956	622-	1.8-	.6-	1,472	47.0	-
FIDELITY & DEPSIT CO	134,842	52.3	4,890	8,045-	11.5-	20.6-	2,614	37.8	-
FIDELITY & GUARANTY	26,086	99.7	-	2,334-	9.4-	-	4,016	37.9	36
FIRE & CASUALTY INS	17,722	38.1	322-	172-	2.4-	2.3-	260	62.9	-
FIREMANS FUND INS CO	1,306,283	37.6	10,604	9,782-	2.0-	1.9-	14,366	56.9	-
FIREMENS INS CO	572,584	56.7	3,667	87,349	48.9	46.0	26,651	48.8	-
FIRST GENERAL INS CO	3,905	81.3	104-	14	.4	3.9	-	-	-
FIRST MORTGAGE INS	26,199	66.5	2,751	2,315	12.8	51.1	173	11.0	-
FIRST NAT INS CO	49,835	27.2	594	413	2.7	1.3	265	25.5	-
FOREMOST INS CO	265,199	11.5	8,507-	2,844	6.2	4.7	8,295	32.5	-
FORUM INS CO	11,066	69.3	1,015	567	7.1	17.9	-	-	-
GEN FIRE & CASLTY CO	42,505	23.0	1,563-	545-	5.4-	3.5-	460	252.8	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	LOSS RATIO %	DIVIDENDS PAID $000
GEN REINSURANCE CORP	864,645	25.1	4,153-	1,249-	.5-	.4-	214	301.6	-
GENERAL INS CO OF AM	224,628	23.2	2,735	25,979	43.3	17.6	1,456	91.5	10
GEORGIA CAS & SURETY	6,737	27.7	68-	17	.7	.3	-	-	-
GERLING GLOBAL REINS	36,392	20.5	190-	896	10.0	9.4	-	-	-
GLENS FALLS INS CO	194,138	43.9	13,835	4,625-	15.5-	4.6-	159	51.6	-
GLOBE INDEMNITY CO	267,539	29.0	289-	9,431-	12.6-	7.2-	3,257	40.2	-
GOVRNT EMP INS CO	717,783	18.2	6,668	14,356	9.6	2.9	17,451	74.9	-
GRANITE STATE INS CO	4,081	99.4	-	256	6.3	-	956	38.9	1
GULF INSUR CO	156,506	36.2	1,451-	5,234-	8.2-	5.2-	2,220	51.9	-
HANOVER INS CO	266,455	22.0	5,442	1,255-	1.7-	.8-	4,607	61.9	-
HARCO NATL INS CO	5,027	61.0	132-	79	2.6	2.4	136	120.6	-
HARTFORD ACC & IND	1,327,132	16.8	19,528-	49,818-	18.4-	6.3-	33,695	64.6	-
HARTFORD CASUALTY IN	182,690	22.4	2,493-	3,902	8.3	3.9	5	-	-
HARTFORD FIRE INS CO	1,638,839	37.7	17,246-	113,194-	20.2-	16.1-	15,293	50.2	-
HAWKEYE-SECUR INS CO	43,204	30.5	1,678	419-	2.8-	1.4-	-	-	-
HIGHLANDS INS CO	189,070	25.3	1,474-	1,328	2.5	1.4	382	107.5	-
HOME IND CO	172,777	29.1	906-	4,658-	8.0-	5.6-	10,227	55.0	-
HOME INS CO	1,285,629	16.4	7,490	23,181-	7.3-	3.5-	21,623	71.2	34
HORACE MANN INS CO	48,842	31.3	133	1,203	6.9	3.8	466	96.7	-
HOUSTON GEN INS CO	34,321	26.1	296-	364	3.3	1.6	171	13.1	-
IMPERIAL CASUALTY	11,856	63.2	2,551	57-	.7-	1.0-	142	4.7-	-
INA REINSURANCE CO	286,920	9.2	6,024-	3,879	8.9	2.5	-	-	-
IND INDEMNITY CO	279,765	14.0	696	3,171-	6.6-	1.7-	1,387	29.9	-
INDEMNITY MARINE	9,099	49.5	337	178-	3.7-	8.3-	1,355	67.6	-
INTEGRITY INSUR CO	12,463	35.8	260-	448	9.2	13.2	1,226	38.4	-
INTERNATIONAL FIDELI	3,964	27.9	92	92	6.7	6.7	106	9.2	-
INTERNATIONAL INS CO	43,578	37.9	303	880-	5.0-	4.4-	924	64.6	32
INTERNATIONAL SERVIC	28,637	39.4	945	443	3.7	2.9	7	.0	-
INTERSTATE FIRE INS	14,945	34.2	374	537	8.6	3.4	33	37.5	-
INTERSTATE INS CO	12,821	18.6	244-	194-	5.9-	4.1-	420	35.6	-
INVESTORS MORT INS	29,571	46.9	2,574	56-	.4-	.8-	-	-	-
IOWA KEMPER INS CO	15,557	33.9	1,132	2,687-	43.3-	26.7-	-	-	-
JEFFERSON INS OF NY	20,311	27.2	164-	407	6.6	4.5	537	67.0	-
JOHN DEERE INS CO	19,852	32.8	124-	629	9.3	5.1	411	54.3	-
KEMPER SECURITY INS	4,217	92.5	-	129	3.3	-	367	76.3	-
KEMPERCO REINSURANCE	81,076	22.7	282	902	4.4	2.2	-	-	-
KENTUCKY CENT INS CO	3,407	81.2	141	255	8.8	9.0	193	15.0	-
KS CTY FIRE & MAR IN	24,731	30.7	244	316	21.3	2.5	689	87.9	3
LEATHERBY INS CO	44,720	56.1	4	31	.1	.2	-	-	-
LIVERPOOL-LONDON-GLO	152,170	28.0	163-	5,614-	13.7-	7.5-	785	23.3	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
LONDON & LANCASHIRE	44,123	27.0	48-	1,421-	12.5-	6.4-	66	24.7	-
LONDON ASSURANCE	48,825	34.4	573	2,902-	16.1-	12.5-	3	.0	-
LONDON GUAR & ACCID	53,772	31.5	397	2,545-	56.2-	8.9-	402	33.1	-
MANHATTAN FIRE & MAR	10,841	51.0	1,468	1,115	19.4	17.1	633	47.8	-
MARYLAND CASUALTY CO	536,725	28.6	2,628	3,574-	2.0-	1.3-	20,761	53.6	-
MASS BAY INS CO	4,293	99.7	-	303-	7.1-	-	424	447.4	-
MASS PLATE GLASS INS	1,751	58.8	79-	14-	1.3-	2.1-	70	36.5	-
MERCH INS OF NH INC	11,211	29.7	747	956	23.9	11.8	1,275	48.4	1
MGIC INDEMNITY CORP	60,359	33.6	18,274-	12,810-	54.1-	178.4-	559	407.0	-
MIDLAND INSURANCE CO	55,303	21.5	1,372	457	3.6	1.7	1,644	46.9	-
MINNEHOMA INS CO	7,564	46.5	398-	80-	1.9-	2.3-	-	-	-
MOHAWK INSURANCE CO	3,631	76.9	267-	41-	1.4-	1.0-	114	93.2	-
MONARCH INS CO	46,163	37.6	384-	734-	3.8-	4.1-	1,398	51.6	-
MORRISON ASSUR CO	3,233	54.4	861	495	25.6	27.5	-	-	-
MORTGAGE GUARANTY IN	272,098	26.2	732	3,029	3.9	5.9	3,775	57.4	-
MOTOR CLUB FIRE & CA	11,514	43.1	1,201	451	8.8	8.0	12	120.0	-
MOTORISTS BENEFICIAL	3,354	98.7	18-	75	2.3	267.9	366	81.5	-
MOTORS INS CORP	340,941	42.8	5,352-	4,386-	3.1-	1.8-	9,338	75.0	-
MTR CLUB AMER INS CO	54,463	38.6	1,291-	2,051	9.8	9.1	27	21.4	-
MUNICH REINS CO	58,327	31.7	176	2,489-	11.3-	9.7-	-	-	-
N ENG REINSUR CORP	48,264	59.2	273	1,920	6.3	23.6	-	-	-
NATIONAL INDEM CO	98,069	34.8	4,236	5,273-	13.9-	14.6-	1,342	39.7	-
NATIONAL REINSURANCE	111,405	38.6	34-	3,847-	13.4-	7.2-	-	-	-
NATIONAL SURETY CORP	324,892	32.1	3,181	8,938	7.8	5.7	2,347	45.0	2
NATIONWIDE GENRL INS	3,184	99.3	1-	-	.0	-	-	-	-
NATL CAS CO	67,364	38.2	509	2,782-	11.2-	5.3-	4,433	49.1	-
NATL EMBLEM INS CO	19,446	32.4	647	1,063	19.4	33.7	4,564	65.6	-
NATL FIRE IN HARTFRD	372,047	32.2	6,968-	16,306-	14.9-	12.9-	975	49.1	-
NATL GENERAL INS CO	6,823	46.0	119	61	1.9	1.6	299	83.8	-
NEW HAMPSHIRE INS CO	319,166	25.2	8,197	3,665-	4.3-	1.9-	5,490	61.7	-
NEW JERSEY MANUFACTU	296,427	24.0	37,326	12,470	17.2	10.2	387	42.1	92
NEW YORK NATL INS CO	1,093	66.1	43-	-	.0	.0	-	-	-
NEWARK INS CO	77,470	29.1	84-	2,991-	14.0-	7.9-	1,482	52.7	-
NIAGARA FIRE INS CO	35,182	53.3	244	334	3.4	2.6	322	49.2	8
NORTH AMER REIN CORP	192,986	27.9	316-	2,508-	4.2-	4.1-	-	-	-
NORTH RIVER INS	216,303	25.0	1,870	2,904-	4.7-	2.3-	2,681	80.3	-
NORTH STAR REINSURAN	66,610	36.5	3,539	5,527	21.3	39.0	130	20.3	-
NORTHERN ASSURANCE	56,472	35.5	735	1,569-	7.6-	5.9-	597	67.5	17
NORTHFIELD INS CO	1,326	94.3	48-	5-	.4-	20.0-	-	-	-
NORTHLAND INS CO	24,673	33.8	1,722	28-	.3-	.2-	251	36.5	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
NORTHRN INS CO OF NY	17,906	99.6	-	5,898	34.0	-	3,757	43.5	23
NORTHWESTERN NATL CO	145,321	21.3	1,259	5,780-	17.7-	6.0-	2,384	6.2	11
NTL PROP O I C	4,428	99.4	1,556	260-	5.9-	10.9-	4	53.8	-
NW NATL CAS CO	10,469	100.0	-	99-	1.0-	-	449	337.0	-
NY UNDRWRTRS INS CO	125,249	22.4	1,662-	147	.5	.2	432	36.5	-
OCCIDENTAL FIRE	7,905	31.3	146	318	11.3	7.6	170	24.9	-
OHIO CASUALTY INS CO	302,674	34.6	19,025	6,349	5.7	3.5	23,941	49.1	-
OHIO SECURITY INS CO	6,345	60.9	354	477	11.3	14.9	-	.0	-
OLYMPIC INS CO	6,798	88.8	17-	143	2.3	-	-	-	-
OMAHA INDEMNITY CO	10,159	57.3	388-	38	.6	1.0	854	57.6	-
PACIFIC EMPLOYRS INS	117,081	30.1	5,988	2,537	6.8	3.3	7,738	52.0	225
PACIFIC INDEMNITY CO	228,228	27.8	5,761	2,096	2.9	1.8	1,349	71.3	-
PEERLESS INS CO	60,630	22.8	1,170	456	2.6	1.1	206	8.5	-
PENINSULAR FIR INS C	12,591	45.7	156	379	5.7	3.7	-	-	-
PHOENIX ASSUR CO	107,080	36.0	737	4,558-	34.6-	8.6-	82	67.9	-
PHOENIX INS CO	536,097	38.5	602	11,213-	6.0-	4.4-	1-	-	-
PLANET INS CO	10,428	51.2	526-	136-	2.4-	3.1-	-	-	-
PROPRIETORS INSUR CO	3,396	76.9	361	289	11.1	10.0	126	22.2	-
PROTECTIVE INS CO	26,547	47.4	173	1,052	8.3	11.4	-	-	-
PROTECTIVE NATL INS	13,303	32.9	1,152-	671-	13.2-	8.0-	392	48.3	-
PROV WASHINGTON INS	92,641	27.6	4,970-	6,916-	23.0-	14.0-	2,074	78.8	-
PRUD INS OF GRT BRTN	11,129	87.5	257-	651-	6.9-	436.9-	-	-	-
PRUDENTIAL PRP & CAS	124,514	13.1	15,923-	17,116-	90.9-	33.4-	-	-	-
RANGER INSURANCE CO	77,847	33.9	2,398-	1,275-	4.2-	3.5-	196	18.2	-
REINSURANCE CORP NY	90,651	37.3	935	1,961-	5.3-	5.5-	2	.0	-
REPUBLIC INS CO	186,455	28.4	7,299	2,197	3.3	2.2	954	29.8	-
RESERVE INSURANCE CO	119,717	19.3	1,190-	277	.8	.4	3,513	77.0	-
RESOLUTE INSUR CO	27,443	39.3	596-	413-	3.3-	2.1-	158	20.6	-
ROCHDALE INS CO	15,491	28.4	414	67-	1.4-	1.2-	-	-	-
ROYAL EXCHANGE ASSUR	20,524	45.8	509	304-	3.0-	5.1-	708	5.1	-
ROYAL GLOBE INS CO	198,826	29.7	212-	4,851-	8.6-	5.0-	10,538	38.5	-
ROYAL INS CO LTD	151,380	27.0	1,178-	6,109-	15.4-	8.3-	1,676	39.1	-
S CAROLINA INS CO	47,125	38.5	105	1,227	5.9	4.2	6	-	-
SAFECO INS CO OF AM	346,067	26.7	3,944	1,909-	1.7-	.9-	2,241	71.4	-
SAFEGUARD INS CO	75,586	28.1	82-	3,037-	14.6-	8.1-	122	13.9-	11
SEA INS CO LTD	40,229	24.2	431	708-	6.9-	3.9-	49	256.3-	-
SEABOARD FIRE & MAR	22,154	26.1	244	914	185.0	7.2	335	49.8	4
SEABOARD SURETY CO	59,859	53.5	1,448	2,386-	7.0-	22.1-	740	6.5-	-
SECURITY INS CO	145,388	30.7	2,737-	1,804-	3.8-	2.8-	5,502	44.8	-
SELECTED RISKS INS	85,852	25.9	2,158	1,255	4.7	2.4	9,145	50.4	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
SKANDIA INS CO LTD	63,028	37.3	376-	673	2.7	2.9	-	-	-
SOUTHERN HOME INS CO	11,824	51.4	786	345	5.4	5.5	-	-	-
SOUTHERN INS CO	3,668	46.1	18	91	4.6	5.0	-	-	-
ST PAUL FIRE & MARIN	1,084,862	21.0	10,227	36,395-	14.4-	6.0-	10,702	85.2	3
ST PAUL MERCURY INS	9,639	99.8	-	472	4.9	-	1,342	43.6	16
STANDARD FIRE INS CO	127,305	25.5	38	2,603	7.7	3.6	4,184	54.2	142
STANDARD MARINE INS	14,876	25.9	16-	663-	19.6-	8.7-	4	11.1	-
STATE FARM FIRE & CA	683,300	32.1	30,583	33,730	12.9	7.5	15,831	54.0	3
STATE FARM GNRL INS	11,310	41.0	-	161	3.5	-	777	46.3	-
STATESMAN INS CO	10,730	33.3	361	582	14.2	7.5	4,637	44.4	-
STUYVESANT INS CO	59,795	13.8	1,374-	2,990-	19.6-	12.5-	3,404	43.7	-
SUMMIT FIDELITY & SR	1,412	87.7	756	1,129	91.3	17.2	-	-	-
SUMMIT INS CO OF NY	26,549	35.5	876	1,015	9.7	6.3	1,591	109.0	-
SUN INS CO	24,385	42.2	514	563-	5.4-	9.5-	395	8.2	-
SUN INS OFFICE LTD	41,231	37.2	902	385-	2.4-	2.0-	220	58.2	-
SVC FIRE I C OF NY	53,948	25.1	1,089-	3,343-	19.7-	17.3-	961	350.3	-
SWISS REINSURANCE CO	196,320	25.1	1,835-	4,473-	7.7-	5.6-	-	-	-
SWITZERLAND GENERAL	11,626	43.3	466	66-	1.1-	1.0-	1	-	-
TOKIO MARINE & FIRE	14,441	51.4	89	9-	.2-	.2-	2	.0	-
TRANSAMERICA INS CO	298,158	30.7	1,154-	231-	.2-	.1-	10,291	56.2	-
TRANSATLANTIC REINS	17,471	20.9	34-	540-	11.5-	9.0-	-	-	-
TRANSCONTINENTAL INS	71,711	38.1	1,230-	2,786-	10.1-	12.5-	-	-	-
TRANSIT CASUALTY CO	55,878	34.4	1,671-	392-	2.0-	1.8-	401	55.1	-
TRANSPORT INDEMNITY	58,017	17.7	105	777	7.4	2.7	252	116.6	17
TRANSPORT INS CO	66,808	13.7	461	1,577-	17.2-	5.4-	2,072	36.8	126
TRANSPORTATION INS	11,942	100.1	-	610	5.2	-	5,258	33.3	104
TRAVELERS CO OF RI	237,055	11.5	2,991	8,372	29.3	7.2	1,310	71.9	-
TRAVELERS CORP	1,181,532	86.0	3,064	2,791	.3	18.0	30	32.0	-
TRAVELERS INDEM AMER	10,144	79.0	-	113-	1.4-	-	503	111.7	-
TRAVELERS INDEM CO	1,796,587	16.0	2,477	4,280-	1.2-	.4-	58,116	56.6	373
TRAVELERS INS CO	6,001,293	6.5	10,614-	21,884-	5.5-	27.3-	4,620	82.7	-
TRINITY UNIV INS CO	112,804	34.9	2,852	5,530	12.6	8.8	23	.0	-
TWIN CITY FIRE IN CO	46,549	22.2	623-	291	2.5	1.1	5,645	58.3	193
UNDERWRITERS INS CO	23,683	14.8	1,130-	1,162-	32.3-	10.0-	373	127.9	17
UNIGARD INS CO	56,552	31.8	6,171-	4,794-	24.5-	10.8-	174	118.3	-
UNION INS SOCIETY	7,667	63.4	429	301-	6.0-	13.7-	4	.0	-
UNITED AMERICA INS	7,322	21.3	32-	158-	8.4-	3.0-	-	-	-
UNITED FIRE INS CO	14,117	50.3	1,099	1,496	18.6	7.4	893	16.5	-
UNITED PACIFIC INS	97,051	44.8	14,886	29,050-	79.0-	65.9-	4,790	49.3	38
UNITED SECURITY INS	18,858	37.1	431	575	7.5	4.0	1,036	84.6	-

ALIEN AND FOREIGN STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS	SURPLUS TO ASSETS	NET UND GAIN	TOTAL RETURN	RATE OF RETURN TO ADJ NET WORTH	RATE OF RETURN TO NET PREM EARNED	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN	PENNSYLVANIA BUSINESS LOSS RATIO	PENNSYLVANIA BUSINESS DIVIDENDS PAID
	$000	%	$000	$000	%	%	$000	%	$000
UNITY FIRE & GEN INS	19,472	35.3	23-	594-	7.6-	7.5-	-	-	-
UNIV UNDERWR INS CO	80,930	37.8	11,248	3,570	11.1	5.5	2,635	46.9	250
UNIVERSAL REINS CORP	26,052	24.9	54-	602-	8.7-	5.4-	497	67.1	-
US FID & GARTY CO	1,828,257	29.3	2,636-	94,574-	17.9-	11.4-	43,720	48.0	-
US FIRE INSURANCE CO	454,354	25.8	3,744	7,155-	5.5-	3.0-	12,137	52.2	-
VANGUARD INS CO	12,742	55.6	598-	506-	7.3-	3.9-	1,023	41.4	-
VIGILANT INS CO	89,328	25.5	710	1,763-	7.2-	3.6-	1,642	55.7	16
VOLKSWAGEN INS CO	38,739	25.4	2,238-	656-	5.9-	2.6-	3,658	75.1	-
WEST AMER INS CO	107,978	31.1	3,859	5,643	14.5	6.5	7,836	54.9	27
WESTCHESTER FIRE INS	214,072	24.5	1,867	3,219-	5.5-	2.7-	1,840	55.9	-
WESTERN SURETY CO	30,860	54.6	2,370	2,520	13.2	21.3	-	-	-
WESTFIELD INSUR CO	43,840	34.8	3,608	857-	4.7-	2.7-	21	36.8	-
WISC SURETY CORP	2,158	34.1	720-	504-	58.5-	58.1-	189	589.6	-
WOLVERINE INS CO	78,425	34.8	332	381	1.2	.8	470	38.8	-
WSTRN CSLTY& SRTY CO	206,541	39.5	6,588	8,383	11.1	11.4	1	-	-
ZURICH AMER INS CO	3,032	99.6	2-	21	.7	-	-	-	-
TOTAL (296)	55,292,949	29.1	232,291	383,598-	2.4-	1.7-	957,633	57.0	2,580

ALIEN AND FOREIGN MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
ABINGTON MUTUAL FIRE	5,681	28.4	416	46-	2.3-	1.1-	-	-	-
ALLENDALE MUTUAL INS	670,871	40.5	29,737-	14,830-	5.2-	11.6-	5,373	51.7	-
AMER HDWE MUT INS CO	75,260	32.1	5,730	4,091	15.5	8.5	1,821	98.2	136
AMER MFG MUTUAL INS	69,816	39.4	114	1,558-	5.4-	5.1-	801	38.0	59
AMER MUTL LBL INS CO	257,175	16.1	2,708-	10,046-	21.7-	5.9-	6,547	83.0	529
AMER MUTL OF BOSTON	61,748	13.7	677-	3,333-	35.4-	7.8-	2,777	73.6	69
AMER MUTUAL REIN	73,962	16.1	4,848-	2,615-	15.4-	16.2-	-	-	-
AMICA MUTUAL INS CO	207,789	56.0	16,516	1,803-	1.8-	2.3-	2,021	54.1	499
ARKWRIGHT-BOSTON MFG	332,919	46.6	9,800-	21,589-	13.4-	34.7-	3,700	104.1	-
ATLANTIC MUTUAL INS	205,737	32.8	441-	2,523-	3.5-	2.6-	1,921	52.4	156
BROTHERHOOD MUT INS	3,156	39.8	132	262	17.6	10.2	46	15.2	5
CAMBRIDGE MUTL FIRE	32,878	27.0	1,901	167	1.5	.8	735	80.1	-
CELINA MUT INS CO	29,369	27.7	569	7	.1	.0	-	-	-
CENTRAL MUTUAL INS	97,368	26.5	636-	993	3.2	1.6	161	215.9	7
CONS MUTUAL INS CO	87,647	12.7	14,790-	9,494-	69.3-	24.2-	244	192.9	3
COSMOPOLITAN MUTUAL	77,510	13.5	3,446-	1,309-	10.2-	3.6-	31	185.7-	-
COVENANT MUT INS CO	27,690	41.6	833	91	.7	.7	-	-	-
ELECTRIC MUTUAL LIAB	73,088	35.8	8,103	2,200-	8.5-	7.8-	1,775	41.9	387
EMPLOYERS MUT CAS CO	137,097	27.0	1,352	1,631	3.6	1.7	2,111	75.3	39
EMPLOYERS MUTUAL LIA	982,050	18.5	2,237	8,049-	4.3-	1.6-	18,228	79.4	1,367
EMPLYRS MUT FIRE I C	103,586	14.7	249	925-	5.8-	1.7-	1,191	76.9	24
EXCESS MUTUAL REINS	3,912	34.1	211-	277-	20.0-	6.5-	-	-	-
EXCHANGE MUTUAL INS	14,273	14.1	1,181-	1,123-	40.8-	13.6-	734	68.2	-
FARM FAMILY MUT INS	14,672	27.5	170	617	13.1	5.9	1,860	48.7	-
FARMERS MUT HAIL INS	39,449	60.1	4,752	3,286	13.4	14.9	2	50.0	-
FARMERS REL INS CO	15,022	57.3	253	67	.8	1.1	-	-	-
FED MUT INS CO	32,511	21.4	76-	507	6.5	2.7	7,662	50.7	19
FEDERATED MUTUAL INS	126,228	29.1	6,454	3,151	8.3	5.3	106	102.7	-
FLORISTS MUT INS CO	13,744	50.0	1,511	450	6.3	7.6	329	30.7	33
FRMRS MUT INS OF DEL	2,226	54.2	231	209	16.2	17.4	126	33.0	-
GRAIN DEALERS MUTUAL	34,092	35.0	1,650	90	.7	.4	23	72.0	-
GRANGERS MUT INS CO	3,684	44.5	172	131	7.4	5.5	35	97.2	-
GREATER NY MUT INS	117,162	35.9	638	571	1.3	1.6	400	63.5	22
GUARANTEE MUTUAL	4,614	49.5	597	11	.4	.4	74	8.7-	24
HARFORD MUTUAL INS	16,170	35.7	283	47-	.7-	.6-	2,041	37.4	-
HOME MUTUAL INS CO	5,232	35.7	461	459	23.2	18.0	652	71.9	-
IA NATL MUTL INS CO	68,522	34.5	3,738	2,550	10.1	5.2	1	.0	-
IDEAL MUTUAL INS CO	13,420	22.3	3-	773-	24.0-	12.7-	334	25.7	84
IND LUMBERMENS MUTUL	25,878	33.3	2,244	1,284	13.0	7.0	-	-	-
INTERBORO MUT INDEMN	16,889	21.1	265	59-	1.6-	.9-	18	294.1	3

ALIEN AND FOREIGN MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
JEWELERS MUT INS CO	4,157	54.5	529	369	16.1	16.7	184	44.5	-
LIBERTY MUT FIRE INS	241,591	23.5	2,943	151	.3	.1	16,959	67.6	80
LIBERTY MUT INS CO	1,985,697	16.8	26,514	20,032	5.7	2.2	36,675	64.3	3,467
LUMBERMENS MUT CAS	795,067	33.1	3,846	10,357-	3.8-	2.7-	9,148	48.4	255
LUMBERMENS MUTUAL	50,155	23.9	453	1,107	7.0	3.3	1,089	137.7	-
MERCHNTS MTUL INS CO	145,709	22.0	3,220-	1,776	4.8	2.0	1,004	97.2	6
MERRIMACK MUT FIRE	55,073	40.3	2,039	1,675-	6.5-	5.6-	33	61.5	4
MICH MILLERS MTL INS	56,387	38.6	2,268	406	1.8	1.3	1,201	34.1	13
MICH MUT LIAB CO	205,007	20.4	8,258	3,318	7.6	3.6	324	68.5	23
MIDDLESEX MUTUAL INS	69,945	14.8	1,163-	7,866-	66.6-	14.6-	23	52.2	-
MIDWEST MTL INS CO	22,016	26.3	1,555	1,723	18.9	12.2	536	57.7	-
MILLERS MUT IN AS IL	46,150	58.6	2,073	1,321-	4.5-	6.7-	7	.0	1
MILLERS MUTUAL	26,506	44.9	871	103-	.8-	.7-	-	-	-
MILLERS NATL INS CO	14,229	51.9	625	164	2.1	2.4	13	-	1
MOTORISTS MUTUAL INS	107,424	30.3	3,568-	1,453-	3.8-	1.9-	6,766	68.7	-
MUTUAL BOILER & MACH	39,567	60.2	4,228	3,758	17.0	50.3	422	35.4	68
NATIONWIDE MUT FIR I	161,905	33.6	6,933	6,613	10.7	6.7	16,803	54.5	46
NATIONWIDE MUT INS	977,978	34.6	28,576	48,459	14.4	8.7	105,139	62.3	52
NATL GRANGE MUTL INS	107,487	34.5	3,137	3,243	7.8	5.2	5,092	46.8	-
NATL MUTL INS CO	9,015	37.9	977	486	10.3	8.3	451	41.5	-
NEW CASTLE MUT INS	1,801	64.0	112	64	5.3	10.0	87	27.1	-
NORFOLK & DEDHAM MTL	24,001	38.5	1,293	45	.5	.3	1,064	56.6	30
NY CNTRL MUTUAL FIRE	8,119	31.6	930	680	21.8	12.3	7	100.0	-
OHIO FARMERS INS CO	76,187	48.5	4,511	1,024-	4.8-	4.8-	78	30.7-	-
PAWTUCKET MUT INS CO	17,430	58.9	1,325	196-	1.9-	2.5-	114	35.8	3
PLYMOUTH MUTUAL INS	66	.0	15	25	416.7	44.6	-	-	-
PREFERRED RISK INS	64,197	29.4	827	1,334-	6.2-	2.6-	1,412	74.5	-
PROTECTION MUTUAL IN	138,176	29.2	4,657-	2,465-	5.5-	7.7-	-	-	-
PUBLIC SERVICE MUTL	130,944	22.7	275	2,780	8.4	7.0	2,612	81.1	9
QUINCY MUT FIRE INS	57,885	54.0	4,477	144	.4	.5	529	16.2	3
SECURITY MUTL CAS CO	63,318	11.1	2,482-	483-	6.1-	2.0-	33	22.6	-
SECURITY MUTUAL INS	32,368	14.0	1,599-	715-	13.6-	4.8-	3-	327.8	-
SENTRY INSURANCE	365,362	26.5	9,381	14,767	14.8	8.8	2,446	40.7	37
SHELBY MUT INS CO	98,699	30.3	1,909	2,132	6.3	3.5	1,532	105.2	6
STATE AUTO MUTUAL	147,500	35.2	5,825	3,442	5.6	3.4	4,969	59.6	-
STATE FARM MUTUAL	3,131,021	41.7	183,249	161,393	12.6	7.4	102,262	62.0	4,165
SUSSEX MUT INS CO	4,510	53.3	278	83-	3.2-	4.4-	-	-	-
TEMPLE MUT INS CO	371	31.5	53	69	52.3	23.1	420	53.5	-
UNIGARD JAMESTOWN	14,540	23.4	28	50-	1.3-	.6-	3,026	61.7	39
UNIGARD MUTUAL INS	235,154	24.8	12,661-	11,188-	15.6-	6.5-	1,964	44.1	3

ALIEN AND FOREIGN MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
UNION MUTUAL INS CO	2,275	78.9	45-	141-	8.0-	29.7-	-	-	-
UTICA FIRE INS CO	7,725	37.1	55	243	6.8	5.1	-	-	-
UTICA MUTUAL INS CO	198,719	21.6	7,063	1,850	3.8	1.7	2,651	51.4	90
UTIL MUTUAL INS CO	13,419	35.4	1,270	118-	2.3-	3.2-	508	27.9	166
WORCESTER MUTUAL FIR	27,753	35.0	4,043	189	1.6	.9	391	53.5	52
TOTAL (85)	14,162,702	31.1	286,366	175,982	3.9	2.3	391,851	63.0	12,084

ALIEN AND FOREIGN RECIPROCAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
CANNERS EX SUBS WRNR	25,827	36.1	2,189	372-	3.6-	3.7-	493	3.1	120
CASLTY RECIPRC EXCHA	23,864	26.5	1,605	1,139	16.4	7.3	393	45.5	50
FARMERS INS EXCHANGE	692,832	27.3	18,963	27,193	13.4	4.6	-	-	-
LUMBERMENS UNDERWRIT	45,235	51.9	7,255	2,882	11.3	10.2	897	76.2	144
NATL AVIATION UNDERW	7,312	24.4	836-	719-	37.8-	12.0-	359	59.9	-
RECIPROCAL EXCHANGE	10,765	29.8	729	576	16.4	8.1	15	5.9	3
STATE AUTO INS ASSC	38,921	33.3	151-	1,353	9.5	3.9	19,709	47.9	-
TRUCK INS EXCHANGE	198,347	21.0	2,714-	1,317	3.1	1.2	10	510.0-	-
UNIT SVCS AUTO ASSOC	504,333	35.4	63,929	33,902	18.0	11.4	7,352	62.8	777
UNITED AMER UNDERWRT	4,994	40.7	375	137-	5.2-	6.0-	11	437.5	-
WARNER RECIPRCL INS	4,921	36.5	49	9-	.4-	.4-	449	32.0	61
TOTAL (11)	1,557,351	30.2	91,393	67,125	13.4	6.1	29,688	51.4	1,155

PENNSYLVANIA STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
ALLIED SURETY CO	408	98.3	20-	11	2.8	220.0	5	.0	-
AMER CAS CO READING	154,452	32.9	2,869-	3,228-	6.8-	6.2-	-	-	-
AMER INDEPT INS CO	1,854	16.6	11	68	19.6	2.0	3,615	65.8	-
AMER INTEGRITY	2,200	58.6	102-	46	3.2	1.6	-	-	-
AMER OVRSES REINS CO	3,313	95.7	4	1	.0	1.3	-	-	-
AMER SENTINEL INS CO	511	52.4	17	18	6.0	5.1	419	37.8	-
AMHERST INS CO	3,788	70.7	266	1,159	49.0	107.1	906	61.5	-
BIRMINGHAM FIRE INS	18,842	18.8	34-	39-	.9-	.6-	599	60.0	-
CALVERT FIRE INS CO	68,757	35.9	192-	5,693-	19.4-	24.8-	637	40.7	-
CAPITOL INS CO	504	29.8	48-	47-	22.9-	12.2-	488	59.4	-
COLONIAL PENN FRNKLN	33,976	27.6	367-	1,545	16.7	6.4	6,919	58.9	-
COLONIAL SURETY CO	3,075	98.3	20-	11	.4	35.5	24	64.5	-
COLUMBIA INS CO	4,000	28.9	93-	166	11.3	2.7	5,745	57.7	-
ERIE INS CO	2,700	99.7	-	148	5.5	-	25	.0	-
FAM MED CARE INS CO	220	100.0	8-	5-	2.3-	-	-	-	-
FIRE INS CO OF QUAKR	1,557	73.6	2	49	4.2	8.0	-	-	-
GATEWAY INSURANCE CO	38,382	24.0	6,175-	5,778-	67.9-	13.8-	9,211	73.2	-
GENRL ACCIDENT ASSUR	365,602	39.6	9,285	2,307	1.7	1.5	4,108	39.6	-
GERMANTOWN INS CO	13,980	84.9	482	287-	2.8-	6.9-	973	32.2	-
HOME MUTUAL INS CO	1,657	65.5	20-	45-	3.8-	10.2-	924	53.4	-
HOMESTEAD INS CO	427	81.3	6-	2	.6	13.3	-	-	-
INS CO OF NO AMER	2,093,891	27.3	1,159-	24,285-	4.1-	2.3-	84,801	48.8	-
INS CO STATE OF PENN	44,095	15.2	91-	1,404-	14.8-	8.7-	1,077	3.4-	-
KEYSTONE INS CO	76,508	31.9	4,493	4,427	16.7	12.5	26,694	48.9	1,081
MENNONITE IND INC	732	66.3	66	61	11.5	14.5	-	-	-
MID-CONTINENT INS CO	581	62.0	8-	27	7.0	6.6	449	51.7	-
MT VERNON FIRE INS	8,443	43.0	562	228	5.8	6.6	2,109	50.6	-
NATL INDEPENDENCE	4,931	81.8	1,261-	968-	22.3-	880.0-	99	47.6	-
NATL UNION FIRE I C	169,665	12.3	363-	1,868-	5.9-	2.9-	8,205	97.2	-
OLD REPUBLIC INS CO	117,599	18.2	1,683	201-	.8-	.5-	12,363	43.9	-
PAXTON NATL INS CO	2,496	49.9	12-	125	9.1	7.2	2,118	50.3	-
PENN GEN INS CO	60,000	49.1	1,404	149-	.5-	.6-	4,318	60.7	7
PENN MFTRS ASSO INS	194,346	21.1	12,817	2,449	5.8	2.8	75,471	63.9	14,327
PENN REINSURANCE CO	2,283	50.3	172	10	.8	.9	-	-	-
PHIL CONTRIB INS CO	4,899	73.0	25	43	1.1	4.5	1,231	42.5	-
PHIL REINS CORP	27,153	26.8	58	738-	9.0-	9.9-	-	-	-
PHIL UTD F I C	601	97.2	18	49	8.4	21.2	221	32.1	-
PHILADELPHIA CON	41,861	87.1	455-	2,396-	7.0-	-	412	-	-
POTOMAC INS CO	216,982	50.8	4,780	2,149	2.0	2.6	27,693	58.8	-
PROVIDERS BEN INS CO	328	93.0	5-	12	3.9	34.3	42	19.5	-

PENNSYLVANIA STOCK FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
QUAKER CITY INS CO	1,514	76.0	39	35	3.2	50.0	-	-	-
RELIANCE INS CO	670,657	28.5	5,100-	22,847-	10.9-	5.8-	21,242	56.3	-
ROCKWOOD INS CO	14,573	24.5	675	549	13.3	4.4	11,930	49.7	-
STATE SECURITY INS	1,057	33.4	81-	122-	27.3-	10.8-	1,172	62.7	-
STOCK INS GRN TREE	8,540	84.5	113-	810-	11.0-	-	96	-	-
U S LIABILITY INS CO	13,935	39.2	537	579	9.8	14.3	-	-	-
UNITED NATL INS CO	3,649	21.9	103	129	10.4	11.0	-	-	-
UNITED SURETY & FINC	598	92.8	13-	33	5.7	52.4	60	.0	-
VALLEY FORGE INS CO	60,901	27.1	1,230-	555-	3.1-	2.5-	4,604	53.4	87
WESTMORELAND CASLTY	2,398	13.8	104-	8-	1.9-	.6-	2,029	45.4	-
WRLDWD UNDRWTR INS C	2,463	77.1	113-	10	.5	3.1	214	63.2	-
TOTAL (51)	4,572,884	30.3	17,437	55,027-	3.8-	2.5-	323,248	55.9	15,502

PENNSYLVANIA MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
ALLEGHENY MUT CAS CO	2,151	57.8	54	97	7.3	3.6	241	24.0	-
ALLIED MUT INS CO	99	90.9	8-	2-	2.2-	2.1-	97	9.3	-
AMER MUTUAL INS CO	29	100.0	1-	1	3.4	-	-	-	-
AMER SHIPBUILDER	36	94.4	1-	2	5.7	-	-	-	-
ANGELICA MUTUAL INS	130	63.1	5	11	12.5	15.9	3	.0	-
ANNVILLE MUT INS CO	307	93.5	11	22	7.6	29.7	78	32.1	-
APOLLO MTL FIRE INS	91	100.0	3	7	7.7	50.0	11	36.4	-
BAKERSTOWN MUTUAL FI	242	100.0	18	29	12.0	80.6	36	8.3	-
BEDFORD CTY GRNG MTL	242	74.4	11	17	9.1	22.7	109	40.0	-
BOYERTOWN MUTUAL INS	997	55.7	11-	26	4.3	6.2	543	43.8	-
BRIAR CREEK MUTUAL	1,071	71.8	30-	15	1.8	4.4	407	69.5	-
BUCKS CTY CONTRIBUTI	1,419	88.5	29-	364-	27.5-	-	1	800.0	3
CAPITOL MUTUAL FIRE	513	18.3	4	17-	14.0-	4.1-	383	50.2	-
CARPENTER MUTUAL INS	142	30.3	14-	19-	43.2-	24.1-	109	73.5	-
CHESTER COUNTY MUTUL	6,202	70.0	62	67	1.5	3.3	1,793	52.4	-
CLEARFIELD CO MUTL	306	86.9	10-	27-	10.0-	29.3-	107	81.3	-
CLOISTER MTL CSULTY	324	98.8	13	31	9.7	70.5	44	40.9	-
CO-OP MTL FIRE INS	52	98.1	-	2	3.9	33.3	10	.0	-
CONEMAUGH VALLEY MUT	823	57.8	23-	10	1.9	2.2	512	45.9	-
CONTINENTAL MUT INS	126	92.1	14	21	17.8	9.9	212	8.5	-
COUNTRYMEN'S MUTUAL	239	25.9	26	25	36.8	14.1	376	59.9	-
DAUPHIN MTUL INS CO	847	28.8	16	34	12.4	6.0	1,428	57.8	-
DONEGAL MUT INS CO	16,175	38.0	668	458	6.5	4.3	12,123	51.7	-
EARL MUTUAL INS	156	91.0	18-	10-	6.9-	23.3-	72	16.1	-
EVERETT CASH MUT INS	2,394	54.6	52	122	8.4	13.1	1,554	41.4	-
FARMERS & MECH HOME	157	91.7	10	18	12.4	85.7	38	28.6	-
FARMERS INS CO	5,493	49.1	21-	2	.1	.1	1,531	52.5	-
FARMERS MUT FIRE INS	276	99.3	-	13	4.7	54.2	26	23.1	-
FARMERS MUTUAL FIRE	1,295	68.1	47	80	8.5	15.4	730	39.8	-
FARMERS MUTUAL INS	2,014	38.8	67	89	9.5	7.1	1,581	58.0	-
FARMERS UN MUT ASSOC	766	82.9	111-	73-	11.2-	384.2-	152	442.1	-
FRANCONIA MENNONITE	371	100.0	28	52	14.0	96.3	75	50.7	-
FRANKFORD UNION MUT	474	88.8	13-	22	5.2	-	-	-	-
FREEHOLD MUTUAL FIRE	209	93.3	23	30	15.4	61.2	59	30.5	-
FRIENDS COVE MUTUAL	1,186	83.2	45	77	7.7	49.7	461	42.4	-
FRMRS MUTUL FIRE INS	1,049	57.8	15-	11	1.6	2.2	639	54.8	-
GIBRALTAR MUTUAL INS	68	60.3	2-	-	.0	.0	54	41.0	-
GOODVILLE MUT CAS CO	3,355	36.2	114	180	12.0	6.9	898	49.5	-
GOSCHENHOPPEN MTL IN	1,979	57.7	70-	5-	.4-	.7-	966	64.0	-
GRANGE MTL FIRE INS	287	92.3	62	74	27.8	73.3	170	25.5	-

PENNSYLVANIA MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
GREAT VLY MTL INS CO	258	46.5	9-	2	1.4	.6	409	42.8	-
GREENE CTY FARMERS	147	93.2	16-	9-	6.6-	19.1-	49	106.1	-
GROCERS MUTUAL INS	2,122	17.1	109	17-	2.5-	1.9-	2,463	37.1	-
GUARDIAN MUT INS CO	147	66.7	45-	39-	37.1-	100.0-	75	123.1	-
HANNAHSTOWN MUTUAL I	489	89.2	20	45	10.2	65.2	90	18.4	-
HANOVER MUTUAL FIRE	161	72.0	9	17	13.8	9.0	196	4.8	-
HARBORCREEK-ERIE MUT	1,748	72.1	48-	26	2.0	6.2	346	50.6	-
HARLEYSVILLE MUTUAL	116,546	33.0	7,449	4,800	11.0	7.5	30,535	44.3	1,272
HUNTINGDON MUT INS	166	91.6	13-	7-	4.5-	35.0-	26	126.9	-
INS COM OF PENN	1,974	73.9	48	46	3.0	8.0	669	23.0	-
JORDAN MUTUAL INS CO	581	42.7	9-	16	5.6	3.0	609	63.1	-
JUNIATA MUTUAL INS	891	50.7	26	52	10.4	6.7	771	54.7	-
LAUREL STATE MUTUAL	99	89.9	8	11	12.2	42.3	-	-	-
LEBANON MUT INS CO	4,022	50.3	40-	3	.1	.2	2,210	45.4	-
LEHIGH VALY INS CO	504	51.4	17-	11	4.2	3.2	-	-	-
LENCO MUTUAL INS	74	28.4	2-	4	15.4	4.6	87	72.4	-
LITITZ MUTUAL INS CO	17,716	66.7	177	893-	7.6-	12.8-	3,593	44.5	-
LYKENS VALLEY MUTUAL	818	61.1	74	63	11.9	20.6	500	33.4	-
MANOR MUTUAL FIRE	1,159	54.7	2-	28	3.9	5.1	750	38.5	-
MENDON GRANGE MUT	190	97.4	18	24	14.9	88.9	27	-	-
MENNONITE MUT INS	416	95.2	15	34	8.6	25.6	310,242	59.9	-
MERCHANTS & BUS MENS	11,049	64.2	3,008	323-	4.6-	6.3-	2,538	46.4	904
MILLERS MUTUAL INS	8,900	53.8	969	524	10.1	12.0	1,740	42.7	58
MILLVILLE MUTL INS	1,926	65.2	49-	15	1.1	2.4	849	67.4	-
MONTOUR MUTUAL INS	232	84.5	1-	9	4.5	16.4	57	45.3	-
MT JACKSON MUT FIRE	120	99.2	8	14	11.8	23.7	69	30.4	-
MTL INS LEHIGH CTY	898	67.3	57-	50-	7.7-	16.6-	375	60.3	-
MUT ASSUR CO INS HSE	41,194	96.1	487-	2,454-	6.3-	-	65	-	-
MUTL BENEFIT INS CO	6,436	80.8	42	77-	1.5-	7.1-	1,588	42.5	-
MUTUAL FIRE INS CO	132	83.3	17	23	20.7	46.0	56	42.9	-
MUTUAL FIRE MARINE	24,951	38.2	1,129	621	6.0	6.0	784	28.4-	27
N WSTRN MTL FIRE INS	139	100.0	5	10	7.2	71.4	14	-	-
NESHANNACK MUTUAL IN	854	78.3	8	22	3.2	7.5	344	61.1	-
NORTHERN MUTUAL INS	419	83.8	30	39	10.8	52.0	228	14.2	-
OAKDALE MUTUAL FIRE	55	98.2	7-	4-	7.3-	28.6-	16	156.3	-
OLD ELZBTH MUTL FIRE	255	100.0	14	28	11.0	116.7	24	8.3	-
OLD GUARD M I C	4,580	74.0	73	126	3.6	4.8	2,997	64.3	-
OLD HERITAGE MUT INS	198	12.6	82-	77-	98.7-	14.3-	625	22.9	-
PA STATE MUTL INS CO	1,241	40.3	19-	133	24.2	23.1	-	-	-
PARADISE MUTUAL INS	1,952	78.0	111	177	11.1	31.3	633	33.8	-

PENNSYLVANIA MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
PATRONS MUT FIRE ASS	396	96.7	2-	23	6.0	22.3	159	69.9	-
PATRONS MUT FIRE INS	456	96.7	17-	4-	.9-	2.2-	199	57.8	-
PATRONS MUT INS CO	216	56.0	51-	41-	29.9-	44.1-	3	200.0-	-
PENN ALLEN MTL INS	264	76.5	17	29	13.7	37.2	33	14.8	4
PENN CENTRAL MTL INS	531	71.8	39-	5-	1.3-	2.6-	220	62.5	-
PENN CHARTER MTL INS	889	84.4	7	29-	3.9-	21.0-	176	34.3	-
PENN LUMBERMENS MUTL	25,279	49.3	4,241	1,180	9.5	10.1	3,143	72.9	259
PENN MILLERS MUT INS	31,604	50.7	792	406	2.5	2.3	1,065	61.8	51
PENN MUTUAL FIRE INS	18,440	58.8	9	700-	6.8-	8.8-	2,567	55.9	-
PENN NATL MUT CAS IN	123,614	28.0	4,236	4,752	12.1	6.4	35,115	51.2	507
PHILA MFG MUTL INS	74,058	43.0	3,472-	1,533-	4.6-	11.1-	3,920	1.3	-
PHILA MUT PLATE GLAS	27	96.3	1-	2-	7.7-	100.0-	1	100.0	-
PIONEER MUTUAL INSUR	85	87.1	3	8	10.7	6.7	119	15.1	-
PITTSBURG MUTUAL INS	740	41.4	47-	68	19.4	9.6	816	61.5	-
PROT MUT INS CO	924	41.1	46	7,360-	-	-	1,024	55.4	-
PROTECTION MUT FIRE	168	85.1	13	20	13.9	80.0	38	32.4	-
PYMATUNING MTL FIRE	448	94.4	15	35	8.2	43.8	112	56.3	-
READING MUT INS CO	2,768	64.7	70	74	3.9	9.0	1,205	48.0	-
REAMSTOWN MUT INS CO	381	95.0	17	47	12.9	67.1	119	16.4	-
SAUCON MUTUAL INS CO	1,528	86.4	17-	122	12.2	-	2-	-	-
SEAWAY MUTUAL INS CO	161	98.1	7	16	10.2	800.0	23	.0	-
SELECT RISK MUT FIRE	781	81.3	32	69	10.8	40.6	-	-	-
SHENANDOAH MUT FIRE	5	100.0	-	2-	40.0-	-	-	-	-
SOUTH WSTRN MTL FIRE	290	82.4	15	25	10.4	29.1	88	55.1	-
STUYVESANT MUT PL GL	1,023	60.6	46-	4	.6	.9	623	52.2	-
SWATARA MTUL STORM	153	99.3	3	11	7.2	55.0	20	25.0	-
TIOGA CNTY GRANGE	156	60.9	32	37	36.3	25.0	-	-	-
TOWAMENSING MUTUAL	602	46.8	134-	67-	19.8-	21.8-	645	77.7	-
TRANS MUTL INS CO	5,147	34.4	52	8	.4	.5	372	23.5	-
TRI-CO MENNONITE INS	415	94.9	29	49	12.4	58.3	104	55.8	-
TRIUMPH MTL FIRE INS	77	94.8	13	17	23.3	30.9	74	82.4	-
TUSCARORA WAYNE MUTL	2,491	64.9	50-	35	1.9	3.7	1,585	66.5	-
UNION MUT INS CO	1,058	71.0	37	58	7.5	17.7	371	53.8	-
VALLEY MUTUAL INS CO	999	51.3	29	52	9.1	10.5	684	29.1	-
W BCH MUTUAL INS CO	195	86.2	11	18	10.5	26.5	118	16.2	-
WALLROSE MUT INS CO	214	96.3	17-	5-	2.4-	19.2-	36	115.4	-
WASH & JEF MUTL INS	579	33.5	37-	22-	9.9-	6.3-	332	55.9	-
WASHINGTON MUTUAL IN	1,778	58.6	97-	103-	9.1-	14.8-	825	56.4	-
WHITE HALL MUT INS	1,678	77.7	24-	-	.0	.0	504	44.3	-
WINDSOR MNT JOY INS	3,612	39.4	164	159	10.3	9.9	2,321	37.2	-

PENNSYLVANIA MUTUAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
WORLD MUTUAL HEALTH	1,266	23.1	155-	98-	21.9-	5.1-	1,179	35.2	-
YORKTOWNE MUT INS CO	2,174	43.8	75	68	6.1	4.9	2,204	46.9	-
TOTAL (122)	617,521	46.9	19,199	1,520	.5	.6	456,418	47.2	3,085
COAL MINE SUBSID. FD	973	73.4	12				289	91.1	
LAUNDRY OWNERS MUT L	473	49.5	52				306	46.2	
STATE WORK INS. FD PA	42,293	30.6	2,946-				14,011	99.8	
INS. PLACEMENT F. PA	2,942	196.9-	81				8,382	72.6	

PENNSYLVANIA MUTUAL COMPANIES (SHORT FORM) - 1973

COMPANY	ASSETS $000	SURPLUS $000	SURPLUS TO ASSETS %	CHANGE SURPLUS $000	DIRECT PREMIUM WRITTEN $000	LOSS RATIO %
AUGUSTA MUTL FIRE	14	14	100.0	3	6	33.3
CANNONSBURG MUT FIRE	99	99	100.0	8	22	36.4
CENTRE CO MUT FIRE	76	61	80.3	1	65	35.5
CLARION CO MUT FIRE	31	31	100.0	-	11	27.3
ECONOMY M FIRE STORM	2	2	100.0	-8	-	-
ELK COUNTY MUT FIRE	70	70	100.0	7	17	5.9
GERMAN MUTUAL INS CO	30	30	100.0	12	22	159.1
HUSBANDMANS MUT FIRE	97	89	91.8	2	22	59.1
LOCUST MUTUAL FIRE	102	102	100.0	21	26	15.4
MIFFLIN CO MUT FIRE	25	24	96.0	-	-	-
NEFFSVILLE MUT FIRE	91	91	100.0	1	15	46.7
NESCOPECK MUT FIRE	28	28	100.0	1	18	44.4
PINE GROVE MUT INS.	27	16	59.3	-3	18	41.2
PLUMCREEK TWSP FRMS.	23	23	100.0	-4	15	120.0
POMONA MUTUAL INS CO	53	32	60.4	-4	48	64.1
SHAMOKIN TWSP FIRE	38	36	94.7	4	6	16.7
STONE VALLEY MUT FI	35	27	77.1	14	18	5.6
TREMONT MUTUAL FIRE	15	12	80.0	1	1	-
WASH. MUT F & STM PA	99	97	98.0	5	22	127.3
WEST SALEM MUT FIRE	42	42	100.0	2	6	50.0
JAMESTOWN MUT WINDSM	65	65	100.0	2	3	33.3
TOTAL (21)	1,062	991	93.3	65	361	55.7

PENNSYLVANIA RECIPROCAL FIRE AND CASUALTY COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	NET UND GAIN $000	TOTAL RETURN $000	RATE OF RETURN TO ADJ NET WORTH %	RATE OF RETURN TO NET PREM EARNED %	PENNSYLVANIA BUSINESS DIRECT PREMIUM WRITTEN $000	PENNSYLVANIA BUSINESS LOSS RATIO %	PENNSYLVANIA BUSINESS DIVIDENDS PAID $000
ERIE INS EXCHANGE	106,569	29.6	15,731	9,080	23.0	11.8	67,075	48.5	6,203
TOTAL (1)	106,569	29.6	15,731	9,080	23.0	11.8	67,075	48.5	6,203

FOREIGN FRATERNAL BENEFIT SOCIETIES - 1973

COMPANY		ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS INSURANCE IN-FORCE $000	CERTIF IN-FORCE #	LIFE PREM $000	A & H PREM $000	LIFE BENE $000	A & H BENE $000
AIC ASSOCIATION	WI	1,104,886	7.5	6,785	108.9	6,422,490	74,450	14,613	1,226	47	128	9
ALLIANCE OF POLES	OH	6,018	15.7	48	105.4	12,893	1,005	1,321	28	0	29	0
ALLIANCE TRAS SAX	OH	4,350	24.9	59	105.8	7,918	847	1,208	11	0	15	0
AMERICAN FRAT UN	MN	9,555	16.8	-151	91.4	23,303	5,781	6,254	117	33	85	28
AMER LITH ALLIANCE	IL	250	66.8	9	105.7	148	18	113	-	-	-	-
AMERICAN SLOV UN	IL	20,290	16.3	258	108.5	41,931	7,069	6,933	146	34	81	36
ASSOC OF LITHUAN	NY	1,461	43.9	-2	99.7	1,734	246	407	7	1	7	1
BAPTIST LIFE ASSN	NY	9,635	8.7	2	100.2	43,424	2,815	878	84	-	44	0
BEN HUR LIFE ASSN	IN	19,933	33.1	104	101.6	30,371	1,902	2,587	34	0	30	0
BNAI ZION	NY	4,581	14.3	29	104.6	29,499	46	82	2	0	1	0
CATHOLIC KNIGHTS	WI	65,436	11.0	1,178	119.6	454,718	1,748	226	33	1	0	-
CATHOLIC ORDER	IL	113,814	16.8	541	102.9	382,565	1,160	1,199	14	0	32	0
CATHOLIC WORKMEN	MI	8,313	29.0	91	103.9	16,430	131	171	2	0	2	0
CROATIAN CATH UN	IN	4,352	19.9	11	101.3	11,945	2,302	2,657	48	4	31	5
CZECH CATHOLIC UN	OH	3,954	15.8	-94	86.9	6,119	119	129	2	0	3	0
CZECHO SOCIETY	IL	28,188	15.7	192	104.5	78,444	2,915	2,355	75	5	54	2
DANISH BROTHERHOOD	NE	5,121	34.4	-20	98.9	8,516	244	313	4	0	3	0
DEGREE HON PROT	MN	46,085	17.7	117	101.5	93,168	5,221	4,997	109	0	62	0
FEDERATION LIFE	WI	2,507	12.8	21	107.0	9,497	487	483	10	0	9	0
F CATH SLOV LADIES	OH	52,873	29.1	690	104.7	127,011	59,307	41,776	646	0	486	0
F CATH SLOV UNION	OH	36,165	9.5	385	112.6	123,055	63,712	56,294	956	0	607	0
FIRST SLOV WREATH	CT	2,796	30.8	29	103.5	5,106	2,691	2,882	39	0	36	0
GREEK CATH CARPAT	NJ	364	15.7	3	105.6	705	80	96	2	0	0	0
HOLY FAMILY SOC	IL	2,506	15.8	128	147.9	12,961	224	163	5	86	2	68
HUNGARIAN REFORM	DC	17,518	11.7	22	101.1	49,900	7,969	5,976	222	4	148	4
INDEPENDENT ORDER	CN	434,399	11.8	2,955	106.1	5,795,402	20,624	2,836	214	3	29	2
KNIGHTS OF COLUM	CT	514,535	17.9	10,491	112.9	2,430,755	134,988	41,521	2,834	57	646	19
LABOR ZIONIST	NY	7,065	12.5	-142	86.2	17,144	436	1,579	21	-	29	-
LUTHERAN BROTHER	MN	782,409	7.7	90	100.2	5,283,118	537,446	87,324	8,678	576	1,322	105
MENNONITE MUTUAL	IN	6,922	12.8	58	107.0	12,421	1,347	494	18	893	3	546
MODERN WOODMEN	IL	324,682	13.2	657	101.6	1,607,499	44,715	11,688	858	41	315	3
MUTUAL BENEFICAS	DE	6,109	19.6	11	100.9	17,775	8,101	7,037	235	0	140	0
NATIONAL FRAT	IL	6,549	19.1	37	103.0	14,228	751	737	15	4	14	4
NORTH AMER BEN	MI	79,792	20.2	-430	97.4	200,222	14,865	13,793	278	0	248	0
NORTH AMER UNION	IL	4,550	31.0	37	102.7	7,220	1,267	1,013	33	5	16	5
ORDER UNIT COM TR	OH	14,331	71.4	80	100.8	0	0	0	0	236	0	119
POLICE & FIREMENS	IN	12,039	68.8	538	106.9	46,076	450	423	7	22	9	19
POLISH NATL ALL	IL	145,327	6.3	-50	99.5	341,001	72,525	66,539	1,698	0	1,193	0
POLISH ROMAN CATH	IL	53,213	7.4	221	105.9	110,200	14,453	19,489	287	0	364	0
POLISH UNION AMER	NY	5,027	10.7	112	126.2	11,036	53	73	1	0	1	0

FOREIGN FRATERNAL BENEFIT SOCIETIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS INSURANCE IN-FORCE $000	CERTIF IN-FORCE #	LIFE PREM $000	A & H PREM $000	LIFE BENE $000	A & H BENE $000
POLISH WOMENS ALL IL	30,193	13.8	225	105.7	58,139	12,644	17,926	325	0	268	0
PORTUGESE CONTIN MA	1,619	10.6	-22	88.6	7,042	647	801	14	2	4	4
RIGHT WORTHY GRAN VI	826	38.1	-59	84.2	1,813	53	207	2	0	1	0
ROYAL NEIGHBORS IL	231,977	18.7	1,820	104.4	519,318	9,008	7,764	144	0	134	0
SLOVAK CATHOLIC NJ	23,165	20.3	560	113.5	47,944	19,695	20,422	309	0	220	0
SLOVAK GYMNASTIC NJ	6,655	3.8	-74	77.4	13,667	5,669	6,552	105	4	84	3
SLOVENE NATL BEN IL	27,736	18.6	89	101.8	67,982	28,735	27,470	592	122	247	124
SONS OF NORWAY MN	17,277	14.6	-279	90.0	130,150	707	149	13	1	4	1
SUPREME COUNCIL	26,954	32.1	153	101.8	55,197	11,323	4,652	202	2	107	1
TRAVELERS PROTECT MO	11,130	82.4	328	103.7	0	0	0	0	237	0	111
UKRAINIAN NAT ASN NJ	38,815	27.6	424	104.1	85,904	17,206	17,434	497	8	271	5
UNION AND LEAGUE OH	2,172	9.7	-29	87.9	3,910	339	443	7	0	5	0
UNITED TRANSPORT OH	63,443	18.2	1,251	112.2	288,009	12,738	5,338	325	301	381	210
UNITY OF CZECH IL	3,891	18.9	56	108.2	5,275	456	639	8	0	17	0
WESTERN FRATERNAL IA	33,618	10.9	208	106.0	115,058	184	140	2	0	5	0
WESTERN SLAVONIC CO	4,639	44.6	180	109.5	11,771	594	562	22	4	13	4
WOODMEN OF WORLD NE	439,747	13.3	1,134	102.0	2,451,874	41,253	15,189	775	15	564	6
WORKMENS BENEFIT NY	18,049	7.5	-183	88.1	72,420	1,785	1,899	37	25	27	26
WORKMENS CIRCLE NY	13,725	35.9	-120	97.6	41,818	631	1,572	17	4	33	3
TOTAL (59)	4,963,555	12.8	30,762	105.1	27,865,239	1,258,177	537,818	22,395	2,777	8,609	1,473

PENNSYLVANIA FRATERNAL BENEFIT SOCIETIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS INSURANCE IN-FORCE $000	CERTIF IN-FORCE #	LIFE PREM $000	A & H PREM $000	LIFE BENE $000	A & H BENE $000
BRITH SHOLOM PA	591	27.6	-31	84.0	555	400	1,172	9	0	31	0
CATHOLIC KNIGHTS PA	12,093	16.5	-17	99.2	39,821	22,343	14,695	620	1,329	294	649
CROATIAN FRAT UN PA	43,514	14.1	349	106.0	151,869	54,150	36,231	1,076	155	620	146
FIRST WINDISH PA	1,193	46.1	56	111.3	1,742	1,671	1,592	45	11	25	9
GRAND COUNCIL CATHPA	702	30.5	10	104.9	1,214	1,213	1,898	16	0	23	0
GRAND COURT CALAN.PA	30	50.0	2	88.2	109	109	457	6	0	5	0
GRAND LODGE OF PA PA	573	29.5	33	124.3	4,718	4,718	11,309	110	0	14	0
GREATER BENE UN PA	28,392	22.0	479	108.3	95,427	69,098	22,160	982	0	491	0
GREEK CATHOLIC UN PA	26,465	29.1	-984	88.7	59,672	36,180	27,987	555	0	515	0
IDSA FRATERNAL AS PA	1,473	12.6	-9	95.4	20,764	20,290	17,706	445	0	144	0
LADIES PA SLOVAK PA	7,083	34.5	26	101.1	15,627	11,614	12,108	196	0	150	0
LITHUANIAN ALLIAN PA	3,670	32.7	19	101.6	5,268	888	1,246	28	0	35	0
LITHUANIAN R C AL PA	2,700	26.9	-84	89.6	3,894	1,670	2,108	54	2	89	4
LOYAL CHRISTIAN PA	34,488	36.7	138	101.1	65,227	16,254	14,454	260	0	308	0
MOST E A ARTISANS PA	14,444	35.0	376	108.0	21,616	18,340	24,530	331	0	408	0
NATL COUNCIL JR PA	5,890	6.1	-7	98.1	10,290	3,281	3,764	49	0	185	0
NATIONAL SLOVAK PA	10,414	14.4	33	102.2	26,819	14,220	12,138	324	7	233	5
ORDER OF BROTHERLYPA	189	97.4	-26	87.6	0	0	0	0	0	0	0
PENN SLOVAK CATH PA	4,650	28.9	13	101.0	9,561	8,162	8,678	130	0	211	0
POLISH BENEFICAL PA	6,240	17.9	107	110.6	10,858	8,916	14,547	181	0	209	0
POLISH FALCONS PA	8,755	33.6	140	105.0	17,100	4,688	7,161	149	0	98	0
POLISH NATIONAL U PA	13,751	16.0	-66	97.1	30,471	12,623	13,183	342	10	195	6
POLISH UNION U.S. PA	5,971	25.6	51	103.5	11,288	7,850	8,844	180	0	183	0
PRESBYTERIAN BENE PA	1,017	31.3	39	114.0	1,668	662	493	9	0	24	0
PROVIDENCE ASSOC PA	6,915	27.3	72	104.0	13,246	4,065	5,295	145	0	94	0
RUSSIAN BROTHERHD PA	4,893	17.1	55	107.1	8,508	4,436	5,084	94	0	132	0
RUSSIAN ORTH MUT PA	1,482	47.0	27	104.0	1,708	1,089	1,270	23	0	22	0
RUSSIAN ORTH WOMENPA	1,390	46.9	50	108.3	1,501	808	970	17	0	19	0
RUSSIAN ORTH FRAT PA	460	48.5	10	104.7	453	324	461	8	0	12	0
SERB NATIONAL FED PA	7,445	23.6	-42	97.7	16,116	4,567	5,880	105	16	76	17
UKRAINIAN NAT.AID PA	2,858	13.4	20	105.5	7,545	1,822	2,299	50	0	48	0
UKRAINIAN WORKING PA	9,186	22.1	19	100.9	21,081	5,611	6,548	184	0	135	0
UNION POLISH WOMENPA	2,070	14.0	-24	92.3	4,561	3,549	7,100	144	0	94	0
UNITED LUTHERAN PA	6,298	17.7	42	103.9	12,971	6,066	5,322	94	0	95	0
UNITED RUSSIAN OR PA	2,446	43.5	50	104.9	2,550	1,312	1,384	25	0	43	0
UNITED SOCIETIES PA	3,096	13.3	-172	70.5	8,754	5,103	3,264	175	1,141	96	476
WESTERN PENN ODD PA	450	16.2	-2	97.3	428	428	402	2	0	33	0
WILLIAM PENN ASSN PA	34,773	10.5	273	108.1	105,739	21,858	15,482	426	25	332	31
WORKINGMENS BENE PA	1,658	21.3	21	106.3	2,627	2,496	3,281	37	6	22	6
ZIVENA BENE SOC PA	2,082	35.2	34	104.9	2,879	1,241	1,348	25	0	43	0

PENNSYLVANIA FRATERNAL BENEFIT SOCIETIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS CERTIF IN-FORCE #	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000	PENNSYLVANIA BUSINESS LIFE BENE $000	PENNSYLVANIA BUSINESS A & H BENE $000
TOTAL (40)	321,790	22.7	1,080	101.5	816,245	384,115	323,851	7,651	2,706	5,786	1,349

FOREIGN TITLE INSURANCE COMPANIES - 1973

COMPANY		ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	PENNSYLVANIA BUSINESS PREMIUM WRITTEN $000	RATE OF INC %	DIR PREM EARNED $000	DIR LOSS INCURRED $000	RATE OF INC %
AMERICAN TITLE	FL	30,671	38.2	826	107.6	47	587.5	44	47	
CHELSEA TITLE	NJ	7,013	29.4	-122	94.4	612	140.4	582	-	
CHICAGO TITLE	MO	66,843	47.6	2,431	108.3	709	469.5	652	113	
CITY TITLE INS CO	NY	3,659	41.8	55	103.7	11	45.8	14	7	
LAWYERS TITLE	VA	73,213	52.1	913	102.5	1,676	103.5	1,572	58	
LOUISVILLE TITLE	KY	12,213	61.0	-89	98.8	129	100.0	126	1	
PIONEER NATL TITL	CA	76,830	61.9	-3,032	94.0	265	182.8	241	6	
SECURITY TITLE CRP		2,063	72.6	48	103.3	0	0.0	0	0	
SECURITY TITLE CO		8,938	47.6	1,186	138.6	53	86.9	40	-9	
SOUTHWEST TITLE		3,483	70.5	131	105.6	0	0.0	0	0	
STEWART TITLE	TX	11,709	49.9	295	105.3	76	0.0	69	0	
TITLE GUARANTEE	MO	7,935	54.3	-203	95.5	137	94.5	134	3	
US LIFE TITLE OF	NY	11,259	42.6	207	104.5	6	60.0	6	-	
WEST JERSEY TITLE	NJ	1,990	58.8	37	103.3	9	60.0	5	2	
TOTAL (14)		317,819	51.8	2,683	101.7	3,730	136.0	3,485	228	

PENNSYLVANIA TITLE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	PENNSYLVANIA BUSINESS PREMIUM WRITTEN $000	RATE OF INC %	DIR PREM EARNED $000	DIR LOSS INCURRED $000	RATE OF INC %
BERKS TITLE INS C PA	6,305	80.7	1,394	137.7	1,614	116.8	1,569	0	
COMMONWEALTH LAND PA	38,715	53.1	1,834	109.8	4,544	105.3	4,376	20	
FRANKFORD TRUST PA	33	0.0	0	0.0	36	163.6	36	0	
INDUST VALLEY BANKPA	20	10.0	-2	50.0	10	58.8	1	0	
INDUST VALLEY TITLPA	6,303	67.7	40	100.9	1,890	117.8	1,714	124	
PENN TITLE INS CO PA	1,075	77.1	37	104.7	421	126.4	367	0	
TITLE INS CORP PA	2,739	65.7	208	113.1	1,137	122.0	1,101	12	
UNION TITLE GUAR PA	8,828	40.2	89	102.6	1,159	99.9	1,093	55	
TOTAL (8)	64,018	56.4	3,600	111.1	10,811	110.7	10,257	211	

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
A M LIFE INSURANCE	11,598	38.9	-191	95.9	656,372	160	0
ACACIA MUTUAL LIFE	634,187	5.0	761	102.4	3,241,795	2,359	13
ACADEMY LIFE INS CO	11,090	23.5	-542	82.8	246,512	10	8
AETNA VAR AN L I C	335,897	24.5	82,343	0.0	1,001	0	0
ALEXANDER HAMILTON	127,662	11.7	304	102.1	1,230,341	273	0
ALL AMERICAN LIFE	130,278	10.3	-4,508	74.9	2,672,669	731	323
ALL AMN ASR C	47,035	15.0	-54	99.2	1,356,534	166	2
ALLST L I C	387,844	20.7	17,542	127.9	14,483,430	5,322	0
AM GEN L I C DE	390,763	7.0	-4,471	85.9	3,942,809	28,901	4,359
AM H L I C MD	192,336	39.1	-10,301	88.0	4,292,965	1,028	1,509
AM HERITAGE L I C	72,071	22.4	661	104.3	2,752,962	385	76
AM NTL I C	1,583,873	14.0	4,847	102.2	11,251,565	2,008	732
AM PATRIOT H I C	3,800	65.9	230	110.1	0	0	46
AM PRGSV H I C OF NY	4,143	46.1	-198	90.6	0	0	74
AM STS L I C	32,495	20.8	1,066	118.9	1,161,976	216	28
AMN BNKRS L ASR C FL	92,810	4.1	-2,413	61.1	3,515,835	2,487	1,871
AMN EAGLE L I C	9,580	58.9	-137	97.6	406,769	94	0
AMN FAM L ASR C	39,309	24.4	2,711	139.4	505,764	10	535
AMN GEN L I C OF NY	35,006	13.7	-69	98.6	419,665	89	3
AMN INTL L ASR C NY	15,993	23.9	474	114.1	1,125,796	331	112
AMN L I C OF NY	23,387	26.1	329	105.7	590,094	232	15
AMN REP I C	83,485	20.4	-4,209	80.2	1,338,829	74	150
AMN UTD L I C	519,561	5.9	2,062	107.2	6,599,880	2,483	165
AMN VARIABLE AN L AS	27,388	16.5	-486	90.3	10,764	4	182
AQUILA L I C	3,868	79.4	-101	96.8	44,035	1	0
BENEFICIAL NTL L I C	34,669	14.0	-34	99.3	1,055,582	204	28
BENEFICIAL STD L I C	117,607	36.3	-917	97.9	693,988	148	1,557
BENEFIT TRUST L I C	86,224	11.7	1,087	112.1	893,202	288	3,202
BERKSHIRE L I C	328,025	6.1	-2,167	90.2	1,476,642	1,887	136
BNKRS FNCL L C	6,325	38.5	130	105.6	289,963	436	387
BNKRS L & CAS C	739,935	24.2	13,962	108.5	3,222,444	4,086	9,913
BNKRS L C	2,681,604	3.5	-460	99.5	14,226,830	9,026	2,979
BNKRS L I C NEB	437,475	2.9	-525	96.0	2,888,404	3,883	353
BNKRS NTL L I C	172,334	10.0	-1,560	91.7	2,250,404	3,616	81
BNKRS SEC L I SOC	78,012	14.4	901	108.7	2,144,431	339	6
BNKRS UTD L ASR C	13,357	34.7	255	105.8	333,734	433	252
BOSTON M L I C	115,786	5.4	-149	97.7	3,163,883	694	442
BUSINESS MENS ASR C	461,713	18.4	6,473	108.3	6,709,470	722	52
CAPITOL L I C	148,781	14.8	14,363	287.7	2,637,892	784	750
CELINA NTL L I C	4,806	46.8	332	117.3	126,792	152	26

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
CENTRAL L ASN C	363,435	8.3	1,944	106.9	2,012,332	848	8
CHARTER NTL L I C	45,019	27.4	-1,446	89.5	1,255,928	843	1,269
CHESAPEAKE L I C	32,403	9.4	820	136.6	382,648	2,486	588
CHRISTIAN M L I C	11,614	6.2	13	101.8	94,854	634	0
CLNL L ACC I C	45,091	42.3	-948	95.3	266,475	31	741
CLNL L I C	218,081	9.1	2,740	115.9	1,889,933	7,784	927
COLLEGE L I C AMER	124,978	7.7	902	110.4	963,348	542	0
COLUMBIAN M L I C	48,795	7.0	417	113.9	406,410	209	113
COLUMBUS MUT L I C	305,416	7.5	-2,033	91.8	2,408,701	2,536	978
COMBINED I C OF AM	385,246	39.2	14,052	110.3	2,296,115	817	4,823
COML UNION LIC AM	36,696	10.8	-202	95.2	823,369	435	46
CONN M L I C	3,253,412	5.9	764	100.4	13,375,145	15,789	201
CONSTITUTION L I C	56,041	26.3	1,669	112.8	481,294	241	181
CONSUMERS L I C	16,887	7.6	-894	58.9	447,801	5,234	2,061
CONTINENTAL ASS CO	2,036,749	6.2	-10,118	92.6	16,733,273	14,904	6,060
CONTL AMN L I C	211,562	8.2	1,211	107.5	1,347,697	3,257	52
COVENANT L I C	8,043	43.0	-14	99.6	217,746	93	80
CREDIT LIFE INS CO	48,991	9.1	-89	98.0	4,087,888	2,854	3,541
CROWN L I C	334,767	2.5	-5,893	58.3	6,895,100	3,119	771
CT GEN L I C	6,622,110	5.0	32,183	110.7	41,428,713	28,070	41,241
CTRL ST H & L C OMAH	19,206	31.1	-24	99.6	179,346	-	1
CUNA M I SOC	152,546	21.5	3,764	113.0	20,956,546	8,018	2,348
DEL AM L I C	8,203	64.0	3,120	246.5	21,827	4	0
DEL M L I C	1,202	19.1	14	106.5	5,350	2	0
DIAMOND ST L I C	32,771	49.8	-573	96.6	658,177	252	541
DURHAM L I C	278,685	22.1	3,081	105.3	2,376,903	25	45
EDUCATOR & EXEC LIC	6,974	29.2	140	107.4	321,185	34	0
EMPIRE ST M I C	30,049	9.4	310	123.7	266,879	103	269
EMPLRS L I C WAUSAU	24,312	18.9	436	110.5	1,529,946	384	1
EMPLRS MODERN L C	7,403	35.3	78	103.1	218,020	101	12
EQ L ASR SOC OF U S	17,152,473	4.3	32,694	104.6	97,508,226	78,152	42,196
EQ L I C OF IA	1,022,806	8.6	-2,961	96.7	3,224,763	5,287	38
EQTBL L I C VIRG COR	222,065	20.1	3,095	107.5	1,182,394	1,234	56
ESTATE L I C AM	7,153	21.3	-8,053	15.9	71,313	118	13
FAM L I C	31,431	25.9	1,472	122.1	2,225,388	22	1
FARM & TRADS L I C	93,656	10.6	697	107.6	402,560	930	379
FED KEMPER L ASR C	25,256	36.5	-194	97.9	657,017	188	9
FED L & CAS C	106,618	8.4	-16	99.8	2,750,358	2,256	2,957
FED L I C (M)	77,194	6.5	17	100.3	597,860	596	232
FID & GTY L I C	75,467	24.2	-2,391	88.4	2,421,390	1,377	162

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
FID BNKRS L I C	60,747	10.0	-1,094	84.7	2,603,566	1,836	75
FID UNION L I C	273,668	12.0	2,649	108.8	3,724,566	1,254	2
FIRST COLONY LIFE	68,075	39.4	-5,786	82.3	1,628,046	1,351	2
FM FAM L I C	72,381	5.5	-310	92.8	526,968	2,263	353
FORD L I C	56,023	9.4	1,907	156.4	2,334,668	1,001	1,429
FOREMOST L I C	45,498	30.9	1,536	112.3	1,387,142	3,076	120
FRANKLIN L I C	1,498,596	14.7	12,600	106.1	9,074,918	8,714	203
FRMAN FUND AM L I C	265,575	18.2	24,645	204.1	1,420,467	433	784
FST FORDT LIC	16,485	28.6	-320	93.6	1,069,602	1,074	1,068
FST INVESTORS L I C	10,652	31.9	-131	96.3	378,274	44	1
GA INTL L I C	125,327	12.9	996	106.6	2,773,236	2,977	3,330
GAMBLE ALDEN L I C	52,620	20.6	1,177	112.2	842,934	128	25
GARDEN ST L I C	10,898	40.7	-3	99.9	132,758	28	4
GEN AM L I C	731,007	7.2	5,759	112.3	10,292,149	5,347	4,324
GEN L I C WISC	26,193	10.7	-767	78.5	396,757	9	-
GEN UTD L I C	109,945	10.8	-432	96.5	1,634,154	501	120
GEORGE WASH L I C	19,050	26.1	175	103.6	337,054	93	15
GERBER L I C	5,814	66.1	-358	91.5	144	4	56
GLOBE L & ACC I C	58,003	36.4	1,867	109.7	1,343,690	146	45
GLOBE L I C	148,138	3.7	-1,089	83.4	1,939,477	326	160
GOVT PRSNL M L I C	90,158	8.4	1,263	120.0	803,344	157	1
GRT AMN L I C	23,357	28.5	3,265	196.5	391,098	155	98
GRT CMNWTH L I C	84,550	5.6	1,583	149.7	1,103,353	191	-
GTE TRUST L I C	36,257	11.0	-609	86.8	1,040,390	247	1,739
GUARDIAN L I C AMER	1,125,762	7.8	13,273	117.9	7,930,825	3,766	1,616
GULF ATL L I C	29,509	16.2	-317	93.8	748,724	10	-
GVT EMPL L I C	97,715	19.0	2,600	116.3	1,347,985	526	46
H MANN L I C	202,932	6.2	270	102.2	2,175,921	67	17
H SERV INC	53,629	21.8	777	111.9	0	0	557
HARTFORD L & ACC I C	98,958	15.5	57	100.4	4,038,972	842	2,841
HARTFORD L I C	307,958	9.4	-4,992	85.3	3,282,114	1,311	1,233
HOME LIFE I C	1,041,907	7.9	5,101	106.6	7,914,995	4,252	953
HOME MUTUAL L I C	25,302	10.0	248	110.9	162,027	622	0
I N A L I C NY	30,852	22.6	2,899	171.3	282,579	2	276
IDS L I C	227,380	8.3	4,987	135.7	4,954,766	2,055	127
INDIANAPOLIS L I C	312,028	9.0	2,080	108.0	2,279,797	881	25
INDPNC L & ACC I C	23,435	34.5	821	111.3	212,356	528	2,573
INT OCEAN I C	45,355	18.4	1,036	114.1	510,191	1,581	422
INT ST ASR C	11,280	20.3	327	116.6	121,406	4	42
INTEGON L I C	204,672	12.9	-478	98.2	4,516,598	42	1

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
INTERCONTINENTAL L I	13,656	14.5	200	111.2	310,140	309	542
INTL L I C OF BUFF	26,019	14.9	621	119.1	627,679	199	192
INVESTORS GTE L I C	7,890	55.6	-177	96.1	1,090,656	330	2
ITT L I C P	52,768	9.0	-2,287	67.5	1,104,145	23	4
J C PENNEY L I C	22,679	74.5	3,316	124.4	628,965	201	153
JEFFERSON NATL LIC	93,544	6.3	327	105.9	1,279,535	1,267	188
JEFFERSON STD L I C	1,164,287	18.0	7,946	103.9	4,313,271	2,609	0
JOHN HANCOCK M L I C	11,447,249	4.8	17,357	103.2	75,056,201	61,111	20,071
KENTUCKY CTRL L I C	226,579	14.2	-869	97.4	2,779,407	1,369	459
KS CITY L I C	596,239	11.9	4,993	107.6	2,890,423	1,197	30
L & CAS IC OF TN	574,540	11.1	-18,234	77.8	4,432,874	46	2
L I C OF CALIFORNIA	67,614	10.4	806	112.9	918,635	11	0
L I C OF NH	11,273	68.8	512	107.1	495,444	2,245	110
LA & SN L I C	23,141	10.1	-562	80.6	1,366,978	143	14
LAFAYETTE L I C	110,270	13.7	1,716	112.8	1,094,578	250	18
LIB L ASR C OF BSTN	28,934	17.7	-363	93.4	1,618,236	1,663	4,734
LIBERTY NTL L I C	1,017,375	17.5	20,213	112.8	6,580,927	74	7
LINCOLN NTL L I C	2,640,567	16.1	8,989	102.2	27,118,196	11,963	10,921
LOYAL PROTV L I C	76,238	29.9	-187	99.2	530,739	333	961
LUTH MTL LIC IOWA	371,288	7.1	2,755	111.6	1,945,516	1,288	25
M BENEFIT L I C	2,957,661	4.4	6,119	105.0	17,847,965	10,823	1,320
M SEC L I C	85,906	7.4	910	116.8	907,541	1,022	273
M TRUST L I C	322,516	6.1	1,800	107.4	1,191,406	362	0
MA CAS I C	24,729	29.5	618	109.3	0	0	408
MA GEN L I C	15,855	16.4	41	101.6	618,438	745	1,725
MA IND & L I C	64,751	26.8	-2,604	86.9	204,941	174	1,502
MACCABEES M L I C	198,917	5.8	-2,421	82.6	1,976,066	383	140
MADISON L I C	24,543	15.5	629	119.9	475,039	30	4
MANHATTAN L I C	369,088	5.4	-1,893	91.3	2,949,358	1,901	5
MASS MTL L I C	5,129,051	4.8	7,869	103.3	24,280,822	20,151	6,494
MD LIC OF BALTIMORE	15,535	47.6	725	110.9	123,754	127	0
METRO L I C NY	31,985,447	5.0	-109,117	93.6	0	223,619	53,362
MI L I C	48,515	17.7	345	104.2	2,285,292	11	2
MIDLAND M L I C	231,766	6.3	1,325	109.9	1,481,744	1,477	186
MIDLAND NTL L I C	78,188	11.5	-1,129	88.8	1,345,200	318	45
MIDWN UTD L I C	141,645	13.9	714	103.8	1,021,216	385	0
MINISTERS L & CAS UN	57,017	7.9	609	115.6	542,570	365	573
MN M L I C	793,308	5.5	3,381	108.4	16,145,099	5,898	803
MONARCH LIC	412,539	29.0	-464	99.6	1,547,865	1,509	2,570
MONUMENTAL L I C	453,587	17.1	3,687	105.0	2,825,448	5,120	811

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
MOTORISTS LIC	3,539	51.2	185	111.4	147,733	164	0
MTL OMAHA I C	756,597	25.7	2,939	101.5	656,834	0	13,278
MTL PROTECT I C	10,466	42.6	-185	96.0	0	0	749
MUTUAL L I C OF NY	4,296,170	6.8	13,584	104.9	19,628,729	18,839	2,887
N AM L I C	125,786	11.8	3,780	134.1	1,475,454	479	5
N AMN C FOR L & H I	188,475	31.4	245	100.4	3,206,115	1,281	817
N C M L I C	135,683	13.5	1,651	109.9	1,729,610	1,899	306
N J L I C	12,659	15.7	-124	94.1	201,781	170	47
NATIONAL GUARDIAN L	134,511	6.3	125	101.5	858,345	16	0
NATIONWIDE L I C	692,121	8.7	5,847	110.7	6,980,239	14,601	2,771
NEW ENGLAND M L I C	4,171,059	5.8	6,791	102.9	17,748,498	14,035	3,105
NO AM L & CAS CO	183,205	15.9	691	102.4	3,894,515	579	14
NTL B FRNKLN LI CORP	57,579	26.5	3,016	124.6	273,393	362	1,243
NTL HOME L ASR C	70,421	25.2	6,057	151.9	1,015,176	522	4,077
NTL L ACC I C	2,139,761	20.0	69,186	119.3	13,068,001	9,239	1,897
NTL L I C	1,698,151	4.3	-2,248	97.0	6,919,964	6,532	52
NTL MASON PROV ASSN	4,232	8.8	-9	97.7	11,520	92	257
NTL TRAV L C	72,016	13.8	718	107.8	660,151	216	10
NWN M L I C	7,096,113	5.1	12,300	103.5	25,721,934	27,497	209
NWN NTL L I C	778,588	9.0	1,533	102.2	9,210,913	1,128	387
NY L I C	12,471,793	5.0	3,294	100.5	62,842,603	46,968	7,783
OCCIDENTAL L I C	101,436	5.8	1,932	149.5	1,116,052	64	-
OCCIDENTAL L I C CA	2,042,503	9.4	-10,864	94.7	30,809,589	7,748	5,919
OH L I C	15,135	45.0	522	108.3	346,071	632	0
OH NTL L I C	445,023	7.2	1,950	106.5	2,819,716	2,669	54
OH ST L I C	220,294	16.0	4,307	114.0	2,033,289	2,067	240
OLD EQ L I C	17,628	36.5	936	117.0	31,194	34	633
OLD REP L I C	94,692	18.7	-2,933	85.8	6,755,028	4,337	5,396
OLD SEC L I C	21,813	26.7	-29	99.5	1,294,814	20	3
P REVERE VARAN I C	25,259	12.7	-163	95.2	27,067	10	5
PAC MUTUAL L I C	1,137,015	7.2	3,656	104.7	7,353,380	1,835	2,818
PACIFIC FID L I C	25,848	30.7	-796	90.9	544,198	385	8
PAN AM L I C	439,831	6.9	1,731	106.1	3,098,806	574	44
PARAMOUNT L I C	3,367	34.9	-60	95.1	126,008	137	0
PAUL REVERE L I C	483,874	20.4	-5,919	94.3	3,152,053	1,294	3,886
PENINSULAR L I C	103,663	12.4	569	104.6	1,478,709	95	17
PENN SEC L I C	22,218	43.4	463	105.0	667,657	70	226
PEOPLES HOME L I C	103,362	7.4	734	110.7	979,020	408	8
PEOPLES L I C WA D C	325,290	12.6	6,526	118.9	2,042,225	1,008	115
PHOENIX M LIC	1,583,064	6.8	820	100.8	12,416,473	13,199	3,883

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
PHYSICIANS M I C	51,714	21.7	-838	93.0	0	0	885
PILOT L I C	564,574	15.9	5,697	106.8	7,314,581	939	770
PREF RISK L I C	17,261	29.8	1,154	128.9	440,246	98	14
PROGRESSIVE LIC	24,492	5.9	138	110.6	198,520	100	16
PROVIDENCE WA L I C	12,264	20.8	776	143.7	843,776	91	0
PROVIDENT L & AC I C	911,562	14.4	7,849	106.4	15,012,073	5,860	10,183
PROVIDENT L & CAS IC	13,079	14.9	-292	87.0	517,253	187	665
PRUDENT AMN L ASR C	2,365	88.1	13	100.6	3,607	-	0
PRUDENTIAL I C OF AM	34,963,969	4.8	44,604	102.7	97,428,389	265,119	80,762
PUB FID L I C INC	3,807	59.2	341	117.8	55,024	706	0
PURITAN L I C	33,165	28.9	3,276	151.9	1,245	718	1,432
REL STAND L I C	132,917	21.1	27,981	0.0	1,298,941	1,809	138
REP NTL L I C	478,135	7.9	-29,085	56.6	10,959,326	2,074	2,177
REP VANGUARD L I C	9,168	52.7	2,893	249.0	425,377	39	1
RESERVE L I C	186,646	31.9	-8,719	87.2	1,114,015	569	2,067
RESOL L I C	13,225	47.8	-514	92.5	477,491	211	306
SAFCO L I C	87,348	18.9	-462	97.3	4	1,110	92
SEABOARD LIC AM	34,119	5.5	-445	80.7	756,490	754	938
SEC BENEFIT L I C	232,142	10.0	4,051	121.2	3,771,555	479	30
SEC M L I C NY	191,946	8.2	285	101.9	1,240,572	1,415	309
SEC-CT L I C	26,519	17.6	-949	83.1	1,732,740	2,501	16
SECURITY L & ACC C	113,913	7.9	841	110.3	2,093,890	15	25
SENTRY L I C	97,824	12.9	1,830	117.0	1,560,390	283	298
SHENANDOAH L I C	139,637	6.5	512	106.0	1,648,336	1,406	12
SOUTHLAND L I C	594,226	8.5	4,829	110.6	4,256,008	112	3
SOUTHWESTERN L I C	1,255,037	6.4	-3,082	96.3	6,534,946	3,091	112
ST FM L I C	1,190,612	12.2	17,569	113.8	16,332,214	9,182	0
STATE L I C	116,551	7.2	620	108.0	644,568	413	3
STD AM LIC	17,334	18.3	281	109.7	1,040,007	21	3
STD L I C IN	81,165	8.2	30	100.5	398,344	244	-
STD M LIC	12,509	9.3	45	104.0	43,166	105	0
STD SEC L I C OF NY	38,778	10.3	657	119.7	884,998	831	87
SUN L A C OF CANADA	1,205,475	4.0	47,745	0.0	5,345,133	5,729	623
SUN LIFE I C AMER	260,704	14.3	2,831	108.2	1,847,055	6,941	366
SUPREME L I C AM	42,623	7.3	718	130.2	1,087,542	132	63
SURETY L I C	30,138	15.3	178	104.0	756,696	25	-
THE AETNA L I C	8,933,987	5.6	-12,009	97.7	71,506,611	32,784	51,815
THE BALTIMORE L I C	159,588	6.0	843	109.6	985,140	16,015	374
THE CTRL NTL L I C O	26,468	29.2	2,422	145.7	802,634	1,135	1,176
THE HOME L I C AM	120,114	6.5	604	108.4	601,641	10,832	7

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
THE L I C OF VA	565,790	11.3	3,745	103.6	7,591,629	187	9
THE OLD LINE L I C O	120,495	16.5	3,795	123.5	2,780,162	205	2
TIME I C	61,711	30.8	3,715	124.3	730,043	14	12
TRAV L I AND AN C	17,316	24.4	893	126.8	1,408,109	462	0
TRANSPORT L I C	50,375	14.4	207	102.9	1,565,479	254	406
TRAVELERS I C	6,001,293	6.5	-19,486	95.3	64,759,303	27,421	78,748
U S L I C NY	319,212	14.9	3,878	108.9	4,205,563	2,409	1,747
UDWRS NTL ASR C	27,659	11.4	-1,335	70.2	88,711	1	214
UNIGARD OLYMPIC LIC	38,229	18.6	272	104.0	925,220	12	1
UNICN BANKERS I C	67,128	11.3	1,360	121.7	335,884	169	232
UNICN CTRL L I C	958,704	6.0	2,031	103.6	6,211,765	3,685	273
UNICN LABOR L I C	151,485	6.5	2,369	131.7	2,919,390	1,650	3,158
UNICN M L I C	422,460	6.2	4,552	121.2	5,318,415	2,117	3,609
UNICN M STOCK L I C	23,034	18.4	234	105.8	1,159,464	322	171
UNITY M L I C	48,694	4.6	520	130.1	321,387	107	191
UNIVERSITY LIC OF AM	14,562	25.5	898	131.9	1,080,046	243	91
UNTD INVEST L I C	19,465	53.3	548	105.6	1,831,885	867	0
UNVSL UDWRS L I C	5,126	61.4	258	108.9	158,280	1	1
US L CREDIT L I C	16,320	35.3	460	108.7	837,237	21	34
USAA L I C	41,118	27.4	1,547	115.9	1,011,355	558	0
UTD AM I C	33,552	42.4	2,170	118.0	191,260	164	177
UTD AM L I C	49,792	4.4	-149	93.6	630,622	101	61
UTD BENEFIT L I C	895,240	11.4	2,216	102.2	9,791,452	4,769	2,502
UTD FAM L I C	86,592	7.4	-751	89.5	977,806	8	-
UTD I C OF AM	532,266	17.5	8,610	110.2	3,298,553	9,722	4,453
UTD PRESIDT L I C	9,692	59.3	738	114.7	137,836	99	0
UTD SERVICES L I C	207,500	8.4	2,035	113.2	2,015,058	503	0
VALLEY FORGE L I C	42,278	12.1	-657	88.6	2,559,813	1,915	807
VARIABLE AN L I C	247,722	6.2	15,386	0.0	9,210	1	0
VOLUNT STATE L I C	161,857	14.4	1,123	105.1	1,668,533	124	40
WA NTL I C	645,933	21.4	7,591	105.8	6,605,382	9,154	11,359
WABASH L I C	48,036	8.6	581	116.3	353,955	458	223
WESTFIELD L I C	13,958	60.1	221	102.7	241,413	143	0
WI NTL L I C	74,145	13.6	797	108.6	552,459	61	10
WISC L I C	63,897	5.1	-348	90.4	836,562	19	1
WN & SN L I C	2,111,450	7.2	11,241	108.0	11,081,109	14,586	332
WN L I C	217,377	9.0	-4,732	80.5	2,747,356	761	130
WN RES L ASR C OH	37,451	10.8	1,077	136.2	616,091	242	0
WN STS L I C	58,063	11.0	506	108.6	567,967	348	20
WORLD I C	82,379	10.4	-96	98.9	745,558	300	243

ALIEN AND FOREIGN LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
ZURICH AMN L I C	8,449	33.4	-241	92.1	473,702	139	1
ZURICH L I C	4,441	70.9	119	103.9	144,496	11	1
TOTAL (282)	223,257,629	7.1	538,427	103.5	1,307,751,482	1,312,379	604,815

PENNSYLVANIA LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
ABCO L I C	306	94.1	13	104.7	273	6	5
ALLEGHENY NATIONAL	6,077	13.8	-221	79.1	198,961	2,408	2,355
AMER GRDN LIFE ASSR	569	79.1	450	0.0	44,576	298	-
CLNL PENN L I C	149,625	30.4	13,016	140.0	775,499	798	989
COLUMBIA L I C	1,619	20.3	-10	97.1	38,800	498	0
COMMUNITY L I C	2,073	66.9	87	106.7	7,151	357	146
CONGRESSIONAL L I C	1,009	54.5	78	116.5	19,987	237	16
CONTINENTAL L I C	838	43.2	362	0.0	10,200	485	220
CORPORATE LIC	2,115	70.5	-146	91.1	5,486	145	0
EDUCATORS M LIC	26,615	7.4	36	101.9	311,160	1,454	10,909
EQUIT BEN M L I C	342	35.4	32	136.0	1,187	57	25
ERIE FAM L I C	6,302	48.7	328	112.0	184,925	1,623	0
FID INTST L I C	5,126	58.9	755	133.3	14,020	67	344
FORTUNE NTL L I C	6,402	39.3	-20	99.2	146,011	2,372	0
FST INVESTMENT AN CO	4,799	81.2	-739	84.1	8,947	0	0
FST PENN PACIF L I C	9,155	29.8	460	120.3	112,750	1,203	0
GERMANTOWN L I C	4,036	86.6	151	104.5	117,750	317	0
HARLEYSVILLE L I C	6,899	19.8	116	109.3	117,095	536	0
INTEGRITY NATL L INS	9,200	26.9	110	104.6	100,831	497	527
L AND ACC I C OF AM	59	98.3	-3	95.1	4	-	0
LIC OF N AM	404,476	10.7	-678	98.5	6,416,529	15,848	11,572
LIFE ASSURANCE CO OF	29,636	5.0	-838	63.8	452,768	2,414	1,974
MUTUAL L I C OF A	855	51.2	52	112.8	15	40	544
N ATL INVESTORS L I	15,512	15.4	-305	88.7	195,160	2,388	0
NORTHEASTERN L I C	445	58.9	20	108.3	3,347	150	81
NTL LIB L I C	36,384	21.1	-5,385	58.8	130,557	347	1,494
NTL SAFETY L I C	1,389	50.8	33	104.9	186	6	1,175
PA L I C	132,424	17.9	-8,359	74.0	1,081,713	564	1,577
PA NTL L I C	8,777	16.7	-27	98.2	84,433	782	139
PARLIAMENT L I C	350	43.1	8	105.6	216	7	598
PENN MUT L I C	2,713,247	4.2	-5,742	95.2	10,966,187	21,559	2,845
PENN TREATY L I C	378	34.7	103	467.9	137	5	577
PHIL L I C	206,777	13.1	-12	100.0	2,608,398	12,244	1,155
PHIL UTD L I C	18,826	26.6	14	100.3	90,896	2,004	155
PHILANTHROPIC ML LIC	10,127	9.4	58	106.5	45,377	1,735	729
PILGRIM L I C	3,039	21.5	101	118.3	74,971	1,620	2,367
PIONEER L I C	1,556	36.1	12	102.2	26,009	529	301
PITTSBURGH L I C	825	57.0	-48	90.7	5,392	212	10
PRESBYTERIAN MNSTR F	144,776	6.6	-874	91.6	695,587	942	0
PRINCETON L I C	481	63.8	-14	95.6	10,072	33	0

PENNSYLVANIA LIFE INSURANCE COMPANIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS LIFE PREM $000	PENNSYLVANIA BUSINESS A & H PREM $000
PROTECT HM MTL L I C	25,059	4.6	382	150.0	188,768	695	404
PROVIDENT IND L I C	8,433	13.7	-73	94.1	397,268	2,636	3,462
PROVIDENT MUT LIC PH	1,295,936	6.3	5,791	107.6	6,583,554	18,641	4,900
PROVIDERS BEN L I C	3,291	45.8	-24	98.4	58,069	1,153	0
QUAKER ST L I C	1,355	42.9	69	113.0	6,718	215	0
RELIANCE L I C	342	98.2	8	102.4	11	0	0
RITTER L I C	1,083	79.3	245	139.9	17,988	-	0
ROYAL OAK L I C	1,380	41.6	-64	90.0	35,106	251	199
SEC OF AM L I C	18,133	27.6	746	117.5	543,047	10,937	979
STUYVESANT L I C	61,748	27.6	-1,829	90.3	1,265,882	3,236	4,921
SUPERIOR L I C	7,008	59.7	103	102.5	127,058	0	0
TEACHERS PROTV MLIC	6,864	9.4	98	117.9	24,612	159	563
THE FID M L I C	639,950	4.4	-4,166	87.0	2,979,177	11,875	431
UNION FID L I C	28,504	41.3	1,100	110.3	85	63	2,502
UTD REPUBL L I C	28,963	12.7	-404	90.1	187,293	7,870	0
WASH SQUARE L I C	6,126	33.3	739	156.7	226,912	796	78
WORLD L & H IC OF PA	2,500	22.3	-59	90.4	47,536	650	2,560
TOTAL (56)	6,110,211	7.8	-4,364	99.1	37,792,647	135,964	63,828

DOMESTIC BENEFICIAL SOCIETIES - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	TOTAL INSURANCE IN-FORCE $000	PENNSYLVANIA BUSINESS INSURANCE IN-FORCE $000	CERTIF IN-FORCE #	LIFE PREM $000	A & H PREM $000	LIFE BENE $000	A & H BENE $000
INDEP SLOVAC BEN SOC	56	57.1	-1	97.0	27	27	111	-	C	1	0
TOTAL (1)	56	57.1	-1	97.0	27	27	111	0	C	1	0

NON-PROFIT HOSPITAL CORPORATIONS - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	NET PREMIUM WRITTEN $000	RATE OF INC %	NET LOSSES INCURRED $000	RATE OF INC %
ASSOC HOSP PHILADEL	102,638	9.5	14,379	-211.6	238,933	108.4	224,818	
BLUE CROSS WESTRN PA	127,567	37.2	12,410	135.4	233,533	108.4	217,020	
CAPITAL BLUE CROSS	57,426	33.3	6,433	150.6	79,330	112.4	71,108	
HOSP SERV AS. N.E.PA	30,989	19.7	504	109.0	44,865	111.0	43,134	
HOSP SERV LEHIGH VAL	18,705	7.1	555	171.2	28,594	105.5	281,134	
INTER-COUNTY HOSP.	2,989	40.1	249	126.2	12,484	105.1	11,617	
TOTAL (6)	340,314	25.0	34,530	168.4	637,739	108.9	848,831	

NON-PROFIT MEDICAL SERVICE CORPORATIONS - 1973

COMPANY	ASSETS $000	SURPLUS TO ASSETS %	CHANGE IN SURPLUS $000	CHANGE IN SURPLUS %	NET PREMIUM WRITTEN $000	RATE OF INC %	NET LOSSES INCURRED $000	RATE OF INC %
HEALTH SERVICE OF PA	58	-112.1	3	95.6	4	40.0	1	
MEDICAL SERVICE PA	90,700	26.5	10,435	175.0	207,979	113.8	193,906	
PENN.DENTAL SERV COR	765	31.5	188	454.7	1,055	194.3	957	
TOTAL (3)	91,523	26.8	10,626	176.4	209,038	114.0	194,862	

COMMONWEALTH OF PENNSYLVANIA

RECAPITULATION - 1973 PA. DIRECT PREMIUMS WRITTEN AND LOSSES INCURRED BY LINE

CLASSIFICATION		TOTALS	FIRE	ALLIED LINES	HOME M P	COMM M P	OCEAN MARINE	INLAND MARINE	GROUP A & H	CREDIT A & H
STOCK FIRE & CASUALTY COMPANIES										
ALIEN & FOREIGN	- WRITTEN	976,854	58,476	23,584	78,874	85,552	8,518	36,846	19,323	113
	- INCURRED	526,408	31,584	12,951	37,751	40,670	3,456	14,257	15,491	21
PENNSYLVANIA	- WRITTEN	347,642	13,588	3,375	19,832	29,231	4,594	10,348	29,651	13-
	- INCURRED	196,855	7,786	786	10,268	12,441	2,485	6,125	19,735	56
MUTUAL FIRE & CASUALTY COMPANIES										
FOREIGN	- WRITTEN	391,699	16,474	1,810	18,157	11,367	408	4,278	8,188	-
	- INCURRED	241,672	9,927	580	9,592	6,081	114	3,649	6,543	-
PENNSYLVANIA	- WRITTEN	146,414	34,731	5,751	21,890	4,461	205	2,418	229	-
	- INCURRED	67,313	16,470	1,747	10,736	1,737	22	509	92	-
TOTAL FIRE & CASUALTY COMPANIES	- WRITTEN	1,862,609	123,269	34,520	138,753	130,611	13,725	53,890	57,391	100
	- INCURRED	1,032,248	65,767	16,064	68,347	60,929	6,077	24,540	41,861	77
RECIPROCALS										
FOREIGN	- WRITTEN	29,757	2,029	273	2,009	860	28	440	-	-
	- INCURRED	14,758	939	30	924	304	6	176	-	-
PENNSYLVANIA	- WRITTEN	67,077	1,205	261	6,133	2,470	-	284	-	-
	- INCURRED	30,744	401	62	2,437	332	-	73	-	-
TOTAL RECIPROCALS	- WRITTEN	96,834	3,234	534	8,142	3,330	28	724	-	-
	- INCURRED	45,502	1,340	92	3,361	636	6	249	-	-
TOTAL ALL COMPANIES	- WRITTEN	1,959,443	126,503	35,054	146,895	133,941	13,753	54,614	57,391	100
	- INCURRED	1,077,750	67,107	16,156	71,708	61,565	6,083	24,789	41,861	77

COMMONWEALTH OF PENNSYLVANIA

RECAPITULATION - 1973 PA. DIRECT PREMIUMS WRITTEN AND LOSSES INCURRED BY LINE

CLASSIFICATION		NON-CAN A & H	GUAR-REN A & H	NON-REN SRO	OTHER ACCID	ALL OTHER A & H	WORKMEN COMP	LIAB OTHER	AUTO LIAB	AUTO PHYSICAL
STOCK FIRE & CASUALTY COMPANIES										
ALIEN & FOREIGN	- WRITTEN	154	1,807	3,521	3,253	1,641	96,719	92,298	272,063	137,407
	- INCURRED	33	777	1,666	1,200	900	58,970	43,897	159,442	82,155
PENNSYLVANIA	- WRITTEN	-	3,606	1,360	1,199	700	73,618	26,349	86,607	32,784
	- INCURRED	-	1,628	684	214	494	44,999	11,605	53,705	20,234
MUTUAL FIRE & CASUALTY COMPANIES										
FOREIGN	- WRITTEN	25	3,127	61	307	1,692	37,672	23,483	180,012	79,651
	- INCURRED	6	1,316	23	83	761	26,859	13,691	106,964	53,200
PENNSYLVANIA	- WRITTEN	-	291	888	279	1,695	9,802	5,701	36,411	18,041
	- INCURRED	1	106	280	180	645	5,098	1,707	17,232	9,853
TOTAL FIRE & CASUALTY COMPANIES	- WRITTEN	179	8,831	5,830	5,038	5,728	217,811	147,831	575,093	267,883
	- INCURRED	40	3,827	2,653	1,677	2,800	135,926	70,900	337,343	165,442
RECIPROCALS										
FOREIGN	- WRITTEN	-	-	-	-	-	717	406	15,370	7,293
	- INCURRED	-	-	-	-	-	158	186	7,679	4,180
PENNSYLVANIA	- WRITTEN	-	-	-	-	-	1,423	1,159	35,547	18,065
	- INCURRED	-	-	-	-	-	441	208	16,421	10,041
TOTAL RECIPRUCALS	- WRITTEN	-	-	-	-	-	2,140	1,565	50,917	25,358
	- INCURRED	-	-	-	-	-	599	394	24,100	14,221
TOTAL ALL COMPANIES	- WRITTEN	179	8,831	5,830	5,038	5,728	219,951	149,396	626,010	293,241
	- INCURRED	40	3,827	2,653	1,677	2,800	136,525	71,294	361,443	179,663

COMMONWEALTH OF PENNSYLVANIA

RECAPITULATION - 1973 PA. DIRECT PREMIUMS WRITTEN AND LOSSES INCURRED BY LINE

CLASSIFICATION		AIRCRAFT	FIDELITY	SURETY	GLASS	BURGLARY THEFT	BOILER MACHINE	CREDIT	ALL OTHER	TOTALS
STOCK FIRE & CASUALTY COMPANIES										
ALIEN & FOREIGN	- WRITTEN	3,087	6,790	18,020	880	3,324	7,201	11,039	6,364	976,854
	- INCURRED	1,131	3,363	6,179	493	1,352	860	3,807	4,002	526,408
PENNSYLVANIA	- WRITTEN	1,409	2,485	2,876	185	820	87	200	2,751	347,642
	- INCURRED	373	1,042	80-	104	385	9	51	1,726	196,855
MUTUAL FIRE & CASUALTY COMPANIES										
FOREIGN	- WRITTEN	110	673	401	134	650	2,164	26	829	391,699
	- INCURRED	54	507	89	105	223	1,060	3-	248	241,672
PENNSYLVANIA	- WRITTEN	-	93	847	346	252	859	19	1,205	146,414
	- INCURRED	-	17-	3-	104	121	190	-	503	67,313
TOTAL FIRE & CASUALTY COMPANIES	- WRITTEN	4,606	10,041	22,144	1,545	5,046	10,311	11,284	11,149	1,862,609
	- INCURRED	1,558	4,895	6,185	806	2,081	2,119	3,855	6,479	1,032,248
RECIPROCALS										
FOREIGN	- WRITTEN	252	-	-	17	61	-	-	2	29,757
	- INCURRED	145	-	-	12	19	-	-	-	14,758
PENNSYLVANIA	- WRITTEN	-	-	9	16	43	-	-	462	67,077
	- INCURRED	-	-	4	11	20	-	-	293	30,744
TOTAL RECIPROCALS	- WRITTEN	252	-	9	33	104	-	-	464	96,834
	- INCURRED	145	-	4	23	39	-	-	293	45,502
TOTAL ALL COMPANIES	- WRITTEN	4,858	10,041	22,153	1,578	5,150	10,311	11,284	11,613	1,959,443
	- INCURRED	1,703	4,895	6,189	829	2,120	2,119	3,855	6,772	1,077,750

RECAPITULATION - 1973

Classification	Number of Companies	Total Assets $000	Policyholders Surplus $000	Direct Premiums Written $000
Stock Fire and Casualty Companies				
Alien and Foreign	299	55,292,949	16,090,248	957,633
Pennsylvania	52	4,572,884	1,385,583	323,248
Mutual Fire and Casualty Companies				
Alien and Foreign	85	14,162,702	4,404,600	391,851
Pennsylvania	172	618,583	290,608	456,779
Total Casualty Companies	608	74,647,118	22,171,039	2,129,511
Reciprocals				
Foreign	13	1,557,351	470,320	29,688
Pennsylvania	1	106,569	31,544	67,075
Total Reciprocals	14	1,663,920	501,864	96,763
Fraternal Societies				
Foreign	59	4,963,555	635,335	25,172
Pennsylvania	41	321,790	73,046	10,357
Total Fraternal Societies	100	5,285,345	708,381	35,529
Title Companies				
Foreign	14	317,819	164,630	3,730
Pennsylvania	9	64,018	36,106	10,811
Total Title Companies	23	381,837	200,736	14,541

RECAPITULATION - 1973

Classification	Number of Companies	Total Assets $000	Policyholders Surplus $000	Direct Premiums Written $000
Life Companies				
Alien and Foreign	296	223,257,629	15,851,291	1,917,194
Pennsylvania	67	6,110,211	476,596	199,792
Total Life Companies	363	229,367,840	16,327,887	2,116,986
Coal Mine Subsidence	1	973	714	289
Laundry Owners Mutual	1	473	234	306
State Workmen's Compensation Fund	1	42,293	12,941	14,011
Fair Plan	1	2,942	(5,792)	8,382
Pennsylvania Beneficial Societies	1	56	32	0
Non-Profit Hospital Corporations	6	340,314	85,078	637,739
Non-Profit Medical Service Corporations	3	91,523	24,528	209,038
Total - All Foreign and Alien	766	229,552,005	37,616,424	3,325,268
Total - All Pennsylvania	356	12,272,629	2,411,218	1,937,827
Grand Total	1,122	311,824,634	40,027,642	5,263,095

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AETNA CAS & SURETY	5,858,970	4.63
ALLENDALE MUTUAL INS	4,812,946	3.80
INS CO OF NO AMER	4,703,927	3.72
HARTFORD FIRE INS CO	4,195,390	3.32
US FID & GARTY CO	3,778,628	2.99
HOME INS CO	3,291,590	2.60
PHILA MFG MUTL INS	3,061,254	2.42
ARKWRIGHT-BOSTON MFG	2,974,369	2.35
TRAVELERS INDEM CO	2,766,951	2.19
US FIRE INSURANCE CO	2,576,798	2.04
NATIONWIDE MUT FIR I	2,383,033	1.88
PENN LUMBERMENS MUTL	2,375,588	1.88
ST PAUL FIRE & MARIN	2,177,791	1.72
OLD GUARD M I C	2,176,379	1.72
FIREMENS INS CO	2,060,706	1.63
CONTINENTAL CASUALTY	1,946,897	1.54
POTOMAC INS CO	1,820,317	1.44
AMER INSUR COMP	1,771,572	1.40
MERCHANTS & BUS MENS	1,684,381	1.33
PENN NATL MUT CAS IN	1,534,519	1.21
RELIANCE INS CO	1,511,682	1.20
AETNA INSURANCE CO	1,406,603	1.11
OHIO CASUALTY INS CO	1,363,130	1.08
COMM UNION INS CO	1,362,874	1.08
FIREMANS FUND INS CO	1,254,735	.99
LITITZ MUTUAL INS CO	1,243,660	.98
FEDERAL INS CO	1,209,207	.96
DAUPHIN MTUL INS CO	1,206,068	.95
ERIE INS EXCHANGE	1,204,576	.95
GREAT AMER INS CO	1,117,573	.88
YORKTOWNE MUT INS CO	1,051,485	.83
MILLERS MUTUAL INS	1,045,512	.83
MARYLAND CASUALTY CO	1,040,822	.82
GATEWAY INSURANCE CO	1,011,029	.80
ALLSTATE INSUR CO	985,152	.78
TUSCARORA WAYNE MUTL	969,490	.77
UNIGARD MUTUAL INS	942,685	.75
AMER HOME ASSUR	923,800	.73
NEW HAMPSHIRE INS CO	915,642	.72
FARMERS MUTUAL INS	896,405	.71
GROCERS MUTUAL INS	875,810	.69
HARLEYSVILLE MUTUAL	867,200	.69
AMHERST INS CO	813,066	.64
LUMBERMENS UNDERWRIT	806,617	.64
DONEGAL MUT INS CO	797,651	.63
CONTINENTAL INS CO	795,983	.63
LEBANON MUT INS CO	746,042	.59

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NORTHRN INS CO OF NY	723,829	.57
ROYAL INS CO LTD	687,571	.54
LUMBERMENS MUTUAL	677,494	.54
TRANSAMERICA INS CO	667,885	.53
EVERETT CASH MUT INS	658,210	.52
STATESMAN INS CO	646,757	.51
HARFORD MUTUAL INS	646,164	.51
AMERICAN CASUALTY CO	638,787	.50
UNITED FIRE INS CO	630,082	.50
ROYAL GLOBE INS CO	612,061	.48
WINDSOR MNT JOY INS	611,135	.48
PENN MUTUAL FIRE INS	592,111	.47
READING MUT INS CO	581,982	.46
AMER STATES INS CO	566,413	.45
NATL UNION FIRE I C	558,156	.44
GENRL ACCIDENT ASSUR	535,621	.42
CHESTER COUNTY MUTUL	509,302	.40
MILLVILLE MUTL INS	507,050	.40
COM & IND INS CO	501,741	.40
LUMBERMENS MUT CAS	495,299	.39
PENN MILLERS MUT INS	488,284	.39
MT VERNON FIRE INS	482,775	.38
FARMERS INS CO	481,354	.38
SELECTED RISKS INS	469,884	.37
ROYAL IND C	465,058	.37
WESTCHESTER FIRE INS	453,175	.36
STATE AUTO INS ASSC	446,053	.35
HANOVER INS CO	433,689	.34
WASHINGTON MUTUAL IN	411,989	.33
VALLEY MUTUAL INS CO	409,903	.32
SVC FIRE I C OF NY	405,831	.32
PHILADELPHIA CON	403,931	.32
STATE FARM FIRE & CA	400,846	.32
NORTH RIVER INS	385,375	.31
ROCKWOOD INS CO	377,234	.30
SECURITY INS CO	368,760	.29
LIBERTY MUT FIRE INS	365,977	.29
CANNERS EX SUBS WRNR	365,795	.29
MANOR MUTUAL FIRE	353,136	.28
COUNTRYMEN'S MUTUAL	349,904	.28
FRMRS MUTUL FIRE INS	348,150	.28
MUTUAL FIRE MARINE	344,688	.27
INS COM OF PENN	343,727	.27
HOME MUTUAL INS CO	339,429	.27
AMER NATL FIRE INS	338,680	.27
AMER AUTOMOBILE INS	335,978	.27
WARNER RECIPRCL INS	323,059	.26

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER EMPIRE INS	321,773	.25
SENTRY INSURANCE	321,743	.25
FARMERS MUTUAL FIRE	316,024	.25
TOWAMENSING MUTUAL	311,664	.25
STATE AUTO MUTUAL	277,107	.22
GULF INSUR CO	275,276	.22
EXCELSIOR INS CO	271,463	.21
FRIENDS COVE MUTUAL	269,820	.21
LYKENS VALLEY MUTUAL	264,651	.21
BITUMINOUS CASUALTY	256,989	.20
AFFILIATED FM INS CO	252,764	.20
WASH & JEF MUTL INS	250,817	.20
GRANITE STATE INS CO	246,444	.19
BRIAR CREEK MUTUAL	246,125	.19
BOYERTOWN MUTUAL INS	244,554	.19
CONEMAUGH VALLEY MUT	242,988	.19
GOSCHENHOPPEN MTL IN	232,128	.18
LIVERPOOL-LONDON-GLO	231,035	.18
NEWARK INS CO	230,383	.18
PHIL UTD F I C	220,525	.17
CENTENNIAL INSURANCE	220,273	.17
GLOBE INDEMNITY CO	219,146	.17
PROV WASHINGTON INS	215,956	.17
UNIV UNDERWR INS CO	214,160	.17
ST PAUL MERCURY INS	213,671	.17
PARADISE MUTUAL INS	210,232	.17
MENNONITE MUT INS	205,726	.16
WHITE HALL MUT INS	203,917	.16
HANOVER MUTUAL FIRE	195,932	.15
STATE FARM GNRL INS	193,294	.15
NATL FIRE IN HARTFRD	191,233	.15
NORTHERN MUTUAL INS	186,406	.15
CONTINENTAL MUT INS	182,128	.14
NORTHWESTERN NATL CO	181,912	.14
PATRONS MUT FIRE INS	178,896	.14
AMER MOTOR INS CO	176,106	.14
MTL INS LEHIGH CTY	172,938	.14
MONARCH INS CO	172,468	.14
MICH MILLERS MTL INS	169,501	.13
UNIGARD JAMESTOWN	169,015	.13
REPUBLIC INS CO	166,924	.13
NATIONAL SURETY CORP	160,403	.13
TRANS MUTL INS CO	156,653	.12
PENN CENTRAL MTL INS	156,272	.12
RESERVE INSURANCE CO	154,132	.12
NESHANNACK MUTUAL IN	153,524	.12
WORCESTER MUTUAL FIR	152,501	.12

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNION MUT INS CO	143,961	.11
GRANGE MTL FIRE INS	142,562	.11
HARBORCREEK-ERIE MUT	140,783	.11
AMER DRUGGISTS INS	139,383	.11
QUINCY MUT FIRE INS	138,654	.11
KENTUCKY CENT INS CO	133,700	.11
PATRONS MUT FIRE ASS	131,956	.10
FARMERS UN MUT ASSOC	129,792	.10
SHELBY MUT INS CO	129,416	.10
NORFOLK & DEDHAM MTL	126,373	.10
MOTORISTS MUTUAL INS	125,454	.10
EMPLYRS FIRE INS CO	124,221	.10
FLORISTS MUT INS CO	121,869	.10
CAMBRIDGE MUTL FIRE	118,370	.09
FED MUT INS CO	117,548	.09
AMER HDWE MUT INS CO	115,994	.09
NATL GRANGE MUTL INS	114,402	.09
PYMATUNING MTL FIRE	112,127	.09
SUN INS OFFICE LTD	111,258	.09
BENEFIT INS CO	108,233	.09
FARM FAMILY MUT INS	108,156	.09
UTICA MUTUAL INS CO	108,057	.09
JUNIATA MUTUAL INS	107,808	.09
CLEARFIELD CO MUTL	106,934	.08
EMPLOYERS MUT CAS CO	104,675	.08
PIONEER MUTUAL INSUR	99,849	.08
AMER EMPLOYERS INS C	98,799	.08
CARPENTER MUTUAL INS	94,776	.07
BEDFORD CTY GRNG MTL	90,896	.07
GENERAL INS CO OF AM	90,036	.07
W BCH MUTUAL INS CO	89,839	.07
INDEPENDENT FIRE INS	89,638	.07
EMPLYRS MUT FIRE I C	85,593	.07
STUYVESANT INS CO	76,284	.06
ANNVILLE MUT INS CO	76,235	.06
TRI-CO MENNONITE INS	76,158	.06
TRIUMPH MTL FIRE INS	74,112	.06
PUBLIC SERVICE MUTL	70,455	.06
MT JACKSON MUT FIRE	68,886	.05
PACIFIC INDEMNITY CO	66,677	.05
CENTRAL MUTUAL INS	66,501	.05
OLD REPUBLIC INS CO	66,093	.05
OREGON AUTO INS CO	65,770	.05
JEFFERSON INS OF NY	65,748	.05
MUT ASSUR CO INS HSE	65,131	.05
SOUTH WSTRN MTL FIRE	64,123	.05
ALLIED MUT INS CO	63,022	.05

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
HOME MUTUAL INS CO	60,082	.05
HANNAHSTOWN MUTUAL I	57,333	.05
EAGLE STAR INS CO	55,465	.04
FRANCONIA MENNONITE	54,691	.04
GUARDIAN MUT INS CO	52,598	.04
FREEHOLD MUTUAL FIRE	51,648	.04
PENN CHARTER MTL INS	51,257	.04
MUTUAL FIRE INS CO	51,181	.04
REAMSTOWN MUT INS CO	51,104	.04
MERCH INS OF NH INC	48,193	.04
MERCHNTS MTUL INS CO	46,061	.04
UNITED PACIFIC INS	43,610	.03
EARL MUTUAL INS	43,378	.03
MIDLAND INSURANCE CO	42,864	.03
LIBERTY MUT INS CO	42,754	.03
MONTOUR MUTUAL INS	40,679	.03
NY UNDRWRTRS INS CO	40,540	.03
HOUSTON GEN INS CO	40,111	.03
GERMANTOWN INS CO	39,557	.03
AMER ECONOMY INS CO	38,269	.03
INTERNATIONAL INS CO	38,191	.03
GREENE CTY FARMERS	37,775	.03
INTERSTATE INS CO	36,997	.03
UNIT SVCS AUTO ASSOC	36,900	.03
MARKET INSURANCE CO	36,881	.03
HIGHLANDS INS CO	36,261	.03
BAKERSTOWN MUTUAL FI	35,861	.03
WALLROSE MUT INS CO	35,681	.03
KEYSTONE INS CO	34,021	.03
HARBOR INS CO	33,600	.03
JOHN DEERE INS CO	33,550	.03
FARMERS & MECH HOME	33,368	.03
AMER MUTL OF BOSTON	31,799	.03
BITUMINOUS FIRE	31,010	.02
PROTECTION MUT FIRE	30,884	.02
PENN ALLEN MTL INS	28,845	.02
NATL FIRE & IND EXCH	27,955	.02
AMER MUTL LBL INS CO	27,432	.02
GOVRNT EMP INS CO	27,214	.02
AMER POLICYHOLDERS	27,121	.02
SAFECO INS CO OF AM	27,109	.02
MENDON GRANGE MUT	26,737	.02
PAWTUCKET MUT INS CO	24,274	.02
PITTSBURG MUTUAL INS	24,012	.02
OLD ELZBTH MUTL FIRE	23,989	.02
EMPLOYERS MUTUAL LIA	23,913	.02
BOSTON OLD CLNY INS	23,803	.02

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
EXCHANGE MUTUAL INS	23,655	.02
INS CO STATE OF PENN	23,027	.02
FARMERS MUT FIRE INS	22,227	.02
NEW CASTLE MUT INS	22,184	.02
FRMRS MUT INS OF DEL	22,181	.02
MICH MUT LIAB CO	21,989	.02
AMER CONTINENTAL	21,176	.02
HUNTINGDON MUT INS	20,306	.02
AGWAY INS CO	20,056	.02
ATLANTIC MUTUAL INS	20,046	.02
BUCKEYE UNION INS CO	19,770	.02
GRAIN DEALERS MUTUAL	18,792	.01
HARTFORD ACC & IND	18,248	.01
FIRST NAT INS CO	17,825	.01
BROTHERHOOD MUT INS	16,746	.01
SEAWAY MUTUAL INS CO	16,375	.01
YOSEMITE INS CO	16,310	.01
WESTFIELD INSUR CO	15,614	.01
GLENS FALLS INS CO	15,470	.01
BAY STATE INS CO	15,216	.01
GRANGERS MUT INS CO	14,935	.01
BANKERS & SHIPPERS	12,960	.01
RECIPROCAL EXCHANGE	12,834	.01
OAKDALE MUTUAL FIRE	12,147	.01
CAMDEN FIRE INS	11,931	.01
CONS MUTUAL INS CO	11,854	.01
LONDON & LANCASHIRE	11,811	.01
ASSURANCE CO OF AMER	11,557	.01
MILLERS NATL INS CO	11,065	.01
BIRMINGHAM FIRE INS	10,744	.01
APOLLO MTL FIRE INS	10,586	.01
CO-OP MTL FIRE INS	9,615	.01
N WSTRN MTL FIRE INS	9,559	.01
UNITED AMER UNDERWRT	9,448	.01
CUMIS INSURANCE SOC	9,389	.01
PREFERRED RISK INS	9,352	.01
FIDELITY & CASUALTY	9,337	.01
GUARANTEE MUTUAL	8,879	.01
MERRIMACK MUT FIRE	8,653	.01
NATL MUTL INS CO	7,844	.01
WEST AMER INS CO	7,285	.01
AGRICULTURAL INS CO	7,067	.01
ARGONAUT INSURANCE C	6,976	.01
MOTOR VEHICLE CSLTY	6,003	.00
MILLERS MUT IN AS IL	5,873	.00
FOREMOST INS CO	5,854	.00
AMER UNIVRSL INS CO	5,329	.00

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMICA MUTUAL INS CO	4,819	.00
NW NATL CAS CO	4,755	.00
JEWELERS MUT INS CO	4,436	.00
CAPITOL MUTUAL FIRE	4,238	.00
AMER GUARANTEE	3,369	.00
FIRE & CASUALTY INS	2,912	.00
ALL AMERICA INS CO	2,690	.00
CHARTER OAK FIRE INS	2,638	.00
INTERSTATE FIRE&CAS	2,442	.00
CHICAGO INS CO	2,442	.00
ANGELICA MUTUAL INS	2,402	.00
PATRONS MUT INS CO	2,273	.00
OHIO FARMERS INS CO	1,761	.00
MIDDLESEX MUTUAL INS	1,746	.00
TRANSPORTATION INS	1,420	.00
ELECTRIC INS CO	1,323	.00
NY CNTRL MUTUAL FIRE	1,132	.00
TOKIO MARINE & FIRE	1,120	.00
RANGER INSURANCE CO	1,083	.00
IND INDEMNITY CO	1,076	.00
S CAROLINA INS CO	1,060	.00
ATLANTIC INS CO	1,058	.00
SAFEGUARD INS CO	1,014	.00
GREATER NY MUT INS	966	.00
UNDERWRITERS INS CO	887	.00
STANDARD FIRE INS CO	866	.00
MOTOR CLUB FIRE & CA	835	.00
NORTHERN ASSURANCE	805	.00
FIDELITY & DEPSIT CO	779	.00
PHOENIX ASSUR CO	660	.00
ASSOCIATED INDEMNITY	652	.00
SEA INS CO LTD	492	.00
HORACE MANN INS CO	426	.00
EXCEL INSURANCE CO	374	.00
NIAGARA FIRE INS CO	342	.00
MTR CLUB AMER INS CO	230	.00
AMER LIBERTY INS	228	.00
FIDELITY & GUARANTY	218	.00
PENN GEN INS CO	145	.00
TWIN CITY FIRE IN CO	109	.00
HOME IND CO	105	.00
RESOLUTE INSUR CO	100	.00
LAUREL STATE MUTUAL	90	.00
CENTRAL NAT INS CO	87	.00
UNIGARD INS CO	69	.00
VIGILANT INS CO	58	.00
FRANKFORD UNION MUT	52	.00

PENNSYLVANIA - FIRE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER STAR INS	42	.00
CENTURY INDEMNITY CO	32	.00
LEHIGH VALY INS CO	30	.00
VALLEY FORGE INS CO	30	.00
SHENANDOAH MUT FIRE	25	.00
AMER SHIPBUILDER	24	.00
SELECT RISK MUT FIRE	13	.00
SECURITY MUTL CAS CO	12	.00
AMER MUTUAL INS CO	6	.00
PACIFIC EMPLOYRS INS	4	.00
COMMERCIAL INS CO	7-	.00
UTICA FIRE INS CO	18-	.00
AMER BANKERS INS	26-	.00
PHOENIX INS CO	277-	.00
KS CTY FIRE & MAR IN	413-	.00
BUCKS CTY CONTRIBUTI	528-	.00
SAUCON MUTUAL INS CO	985-	.00
SIGNAL INSURANCE CO	1,312-	.00
AMER & FOREIGN INS	9,156-	.01-
AMER MFG MUTUAL INS	60,636-	.05-
	$ 126,500,520	100.00

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
HOME INS CO	5,473,069	15.61
AETNA CAS & SURETY	2,216,422	6.32
FIREMENS INS CO	2,059,207	5.87
INS CO OF NO AMER	1,471,562	4.20
HARTFORD FIRE INS CO	1,131,776	3.23
US FID & GARTY CO	1,013,533	2.89
TRAVELERS INDEM CO	864,736	2.47
US FIRE INSURANCE CO	723,465	2.06
ST PAUL FIRE & MARIN	659,387	1.88
MIDLAND INSURANCE CO	622,088	1.77
AETNA INSURANCE CO	569,313	1.62
CONTINENTAL CASUALTY	566,456	1.62
NATIONWIDE MUT FIR I	543,581	1.55
COMM UNION INS CO	487,583	1.39
POTOMAC INS CO	409,418	1.17
ALLSTATE INSUR CO	398,425	1.14
RELIANCE INS CO	387,282	1.10
FIREMANS FUND INS CO	364,430	1.04
AMER INSUR COMP	330,322	.94
GREAT AMER INS CO	319,931	.91
LITITZ MUTUAL INS CO	311,609	.89
PENN NATL MUT CAS IN	305,735	.87
OHIO CASUALTY INS CO	287,346	.82
PENN LUMBERMENS MUTL	275,034	.78
AMERICAN CASUALTY CO	272,028	.78
YORKTOWNE MUT INS CO	264,524	.75
ERIE INS EXCHANGE	261,002	.74
FEDERAL INS CO	260,761	.74
CONTINENTAL INS CO	255,252	.73
ROYAL INS CO LTD	254,154	.73
HARBOR INS CO	253,400	.72
MERCHANTS & BUS MENS	241,560	.69
AMER HOME ASSUR	240,648	.69
MARYLAND CASUALTY CO	234,996	.67
GROCERS MUTUAL INS	229,978	.66
DAUPHIN MTUL INS CO	221,727	.63
TUSCARORA WAYNE MUTL	220,610	.63
NEW HAMPSHIRE INS CO	206,357	.59
GATEWAY INSURANCE CO	197,474	.56
COM & IND INS CO	178,798	.51
DONEGAL MUT INS CO	178,461	.51
HARLEYSVILLE MUTUAL	175,913	.50
FARMERS MUTUAL INS	169,741	.48
AMER AUTOMOBILE INS	169,653	.48
GENRL ACCIDENT ASSUR	169,347	.48
MILLERS MUTUAL INS	157,324	.45
UNITED FIRE INS CO	154,668	.44

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ALLENDALE MUTUAL INS	149,584	.43
TRANSAMERICA INS CO	148,222	.42
NATL UNION FIRE I C	145,756	.42
STATESMAN INS CO	138,072	.39
LEBANON MUT INS CO	137,879	.39
NORTHRN INS CO OF NY	136,920	.39
ROYAL GLOBE INS CO	136,280	.39
PENN MUTUAL FIRE INS	132,170	.38
READING MUT INS CO	132,044	.38
HANOVER INS CO	128,380	.37
WINDSOR MNT JOY INS	127,848	.36
EVERETT CASH MUT INS	125,386	.36
VALLEY MUTUAL INS CO	125,190	.36
HARFORD MUTUAL INS	119,114	.34
SECURITY INS CO	118,995	.34
MILLVILLE MUTL INS	115,082	.33
AMER STATES INS CO	112,978	.32
STATE FARM FIRE & CA	112,838	.32
CHESTER COUNTY MUTUL	111,290	.32
SVC FIRE I C OF NY	102,823	.29
FARMERS INS CO	102,489	.29
WESTCHESTER FIRE INS	101,745	.29
NORTHWESTERN NATL CO	99,442	.28
MUTUAL FIRE MARINE	99,152	.28
ROYAL IND C	97,064	.28
SELECTED RISKS INS	96,620	.28
NEWARK INS CO	96,491	.28
STOCK INS GRN TREE	96,332	.27
NORTH RIVER INS	94,693	.27
ST PAUL MERCURY INS	92,817	.26
AMHERST INS CO	92,569	.26
LIBERTY MUT FIRE INS	84,937	.24
AMER NATL FIRE INS	82,572	.24
LUMBERMENS UNDERWRIT	82,500	.24
FLORISTS MUT INS CO	81,925	.23
FRMRS MUTUL FIRE INS	80,835	.23
INS COM OF PENN	80,400	.23
WASHINGTON MUTUAL IN	79,625	.23
RESERVE INSURANCE CO	78,764	.22
AMER EMPIRE INS	76,614	.22
LIBERTY MUT INS CO	75,523	.22
STATE AUTO INS ASSC	75,374	.22
WASH & JEF MUTL INS	74,496	.21
LUMBERMENS MUTUAL	68,537	.20
MANOR MUTUAL FIRE	67,516	.19
LIVERPOOL-LONDON-GLO	65,659	.19
CENTENNIAL INSURANCE	65,494	.19

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GOSCHENHOPPEN MTL IN	65,269	.19
HOME MUTUAL INS CO	64,588	.18
PENN MILLERS MUT INS	63,750	.18
BRIAR CREEK MUTUAL	62,077	.18
SENTRY INSURANCE	61,126	.17
FRIENDS COVE MUTUAL	59,655	.17
STATE AUTO MUTUAL	59,314	.17
EXCELSIOR INS CO	59,239	.17
KENTUCKY CENT INS CO	59,035	.17
PROV WASHINGTON INS	58,617	.17
BOYERTOWN MUTUAL INS	58,606	.17
TOWAMENSING MUTUAL	58,031	.17
AFFILIATED FM INS CO	56,545	.16
MONARCH INS CO	54,815	.16
PARADISE MUTUAL INS	54,584	.16
BITUMINOUS CASUALTY	54,206	.15
FARMERS MUTUAL FIRE	52,871	.15
REPUBLIC INS CO	52,529	.15
GULF INSUR CO	52,084	.15
CANNERS EX SUBS WRNR	50,161	.14
CONEMAUGH VALLEY MUT	49,857	.14
LYKENS VALLEY MUTUAL	49,149	.14
GLOBE INDEMNITY CO	47,472	.14
STATE FARM GNRL INS	45,007	.13
SUN INS OFFICE LTD	43,673	.12
MTL INS LEHIGH CTY	43,535	.12
PACIFIC INDEMNITY CO	40,910	.12
GRANITE STATE INS CO	40,391	.12
WHITE HALL MUT INS	40,275	.11
WARNER RECIPRCL INS	38,839	.11
UNIV UNDERWR INS CO	38,609	.11
UNION MUT INS CO	38,104	.11
AMER MOTOR INS CO	37,760	.11
NESHANNACK MUTUAL IN	36,561	.10
MENNONITE MUT INS	36,304	.10
LUMBERMENS MUT CAS	36,153	.10
AMER DRUGGISTS INS	35,117	.10
PENN CENTRAL MTL INS	34,246	.10
REAMSTOWN MUT INS CO	34,069	.10
ALLIED MUT INS CO	33,935	.10
JUNIATA MUTUAL INS	31,902	.09
NORTHERN MUTUAL INS	30,970	.09
NORFOLK & DEDHAM MTL	30,329	.09
HARBORCREEK-ERIE MUT	29,370	.08
MICH MILLERS MTL INS	28,961	.08
QUINCY MUT FIRE INS	28,569	.08
BENEFIT INS CO	28,307	.08

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
EMPLYRS MUT FIRE I C	28,053	.08
GRANGE MTL FIRE INS	27,356	.08
CAMBRIDGE MUTL FIRE	27,212	.08
UNIGARD JAMESTOWN	27,151	.08
GENERAL INS CO OF AM	26,957	.08
PATRONS MUT FIRE ASS	26,844	.08
EMPLOYERS MUTUAL LIA	26,355	.08
MOTORISTS MUTUAL INS	26,331	.08
FED MUT INS CO	26,279	.07
NATL GRANGE MUTL INS	26,089	.07
AMER MUTL LBL INS CO	25,688	.07
COUNTRYMEN'S MUTUAL	25,622	.07
TRI-CO MENNONITE INS	25,386	.07
FARM FAMILY MUT INS	25,218	.07
AMER HDWE MUT INS CO	24,201	.07
SOUTH WSTRN MTL FIRE	24,076	.07
NATIONAL SURETY CORP	23,729	.07
SHELBY MUT INS CO	22,597	.06
EAGLE STAR INS CO	22,416	.06
GUARDIAN MUT INS CO	22,160	.06
FARMERS UN MUT ASSOC	22,092	.06
EMPLYRS FIRE INS CO	21,584	.06
EMPLOYERS MUT CAS CO	20,256	.06
SWATARA MTUL STORM	19,982	.06
PATRONS MUT FIRE INS	19,914	.06
WORCESTER MUTUAL FIR	19,711	.06
UNIT SVCS AUTO ASSOC	19,508	.06
MT VERNON FIRE INS	19,252	.05
PIONEER MUTUAL INSUR	19,018	.05
AMER EMPLOYERS INS C	18,959	.05
UTICA MUTUAL INS CO	18,843	.05
BEDFORD CTY GRNG MTL	17,705	.05
HANNAHSTOWN MUTUAL I	16,933	.05
PUBLIC SERVICE MUTL	16,619	.05
MONTOUR MUTUAL INS	15,866	.05
MARKET INSURANCE CO	14,959	.04
UNITED PACIFIC INS	14,823	.04
W BCH MUTUAL INS CO	14,779	.04
OLD REPUBLIC INS CO	14,435	.04
CARPENTER MUTUAL INS	14,252	.04
PENN CHARTER MTL INS	13,546	.04
HOME MUTUAL INS CO	13,252	.04
GOVRNT EMP INS CO	12,828	.04
GERMANTOWN INS CO	12,733	.04
GREENE CTY FARMERS	11,504	.03
JOHN DEERE INS CO	11,264	.03
PHILADELPHIA CON	11,232	.03

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MERCH INS OF NH INC	10,948	.03
INTERSTATE INS CO	10,884	.03
STUYVESANT INS CO	10,371	.03
NATL FIRE IN HARTFRD	10,209	.03
JEFFERSON INS OF NY	10,165	.03
MERCHNTS MTUL INS CO	9,758	.03
FRANCONIA MENNONITE	9,651	.03
KEYSTONE INS CO	9,638	.03
INDEPENDENT FIRE INS	9,511	.03
EARL MUTUAL INS	9,200	.03
INTERNATIONAL INS CO	8,985	.03
OREGON AUTO INS CO	8,954	.03
PROTECTION MUT FIRE	7,567	.02
FREEHOLD MUTUAL FIRE	7,226	.02
AMER ECONOMY INS CO	7,101	.02
HIGHLANDS INS CO	6,799	.02
SEAWAY MUTUAL INS CO	6,647	.02
NY UNDRWRTRS INS CO	6,283	.02
AMER MUTL OF BOSTON	5,855	.02
UNIGARD MUTUAL INS	5,771	.02
HUNTINGDON MUT INS	5,632	.02
EXCHANGE MUTUAL INS	5,572	.02
BITUMINOUS FIRE	5,464	.02
PHIL CONTRIB INS CO	5,352	.02
NEW CASTLE MUT INS	4,920	.01
FRMRS MUT INS OF DEL	4,797	.01
GUARANTEE MUTUAL	4,634	.01
AMER POLICYHOLDERS	4,608	.01
MUTUAL FIRE INS CO	4,449	.01
PAWTUCKET MUT INS CO	4,446	.01
FARMERS & MECH HOME	4,412	.01
PENN ALLEN MTL INS	4,409	.01
CENTRAL MUTUAL INS	4,171	.01
HARTFORD ACC & IND	4,107	.01
N WSTRN MTL FIRE INS	4,104	.01
FARMERS MUT FIRE INS	3,922	.01
BAY STATE INS CO	3,689	.01
BROTHERHOOD MUT INS	3,604	.01
CAMDEN FIRE INS	3,573	.01
CUMIS INSURANCE SOC	3,567	.01
ATLANTIC MUTUAL INS	3,533	.01
OAKDALE MUTUAL FIRE	3,470	.01
NATL FIRE & IND EXCH	3,347	.01
BANKERS & SHIPPERS	3,240	.01
GRANGERS MUT INS CO	3,240	.01
PREFERRED RISK INS	3,043	.01
BUCKEYE UNION INS CO	2,980	.01

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER CONTINENTAL	2,979	.01
FIRST NAT INS CO	2,922	.01
AGWAY INS CO	2,904	.01
INS CO STATE OF PENN	2,872	.01
BOSTON OLD CLNY INS	2,860	.01
NATL MUTL INS CO	2,488	.01
GLENS FALLS INS CO	2,320	.01
ANNVILLE MUT INS CO	2,099	.01
FIDELITY & CASUALTY	2,077	.01
LONDON & LANCASHIRE	2,022	.01
MOTOR VEHICLE CSLTY	1,824	.01
YOSEMITE INS CO	1,772	.01
WEST AMER INS CO	1,670	.00
RECIPROCAL EXCHANGE	1,630	.00
CAPITOL MUTUAL FIRE	1,564	.00
MILLERS MUT IN AS IL	1,499	.00
BUCKS CTY CONTRIBUTI	1,260	.00
ARGONAUT INSURANCE C	1,248	.00
MERRIMACK MUT FIRE	1,234	.00
NW NATL CAS CO	1,181	.00
MILLERS NATL INS CO	1,170	.00
UNITED AMER UNDERWRT	1,122	.00
AMICA MUTUAL INS CO	990	.00
AGRICULTURAL INS CO	981	.00
WESTFIELD INSUR CO	878	.00
STANDARD FIRE INS CO	861	.00
GRAIN DEALERS MUTUAL	846	.00
CHARTER OAK FIRE INS	813	.00
FIRE & CASUALTY INS	807	.00
SAFECO INS CO OF AM	736	.00
MICH MUT LIAB CO	594	.00
MIDDLESEX MUTUAL INS	590	.00
AMER UNIVRSL INS CO	572	.00
APOLLO MTL FIRE INS	557	.00
ANGELICA MUTUAL INS	550	.00
PATRONS MUT INS CO	550	.00
JEWELERS MUT INS CO	462	.00
ELECTRIC INS CO	439	.00
OHIO FARMERS INS CO	373	.00
SEA INS CO LTD	298	.00
TOKIO MARINE & FIRE	293	.00
MOTOR CLUB FIRE & CA	284	.00
HOUSTON GEN INS CO	284	.00
GREATER NY MUT INS	282	.00
IND INDEMNITY CO	266	.00
RANGER INSURANCE CO	264	.00
ATLANTIC INS CO	256	.00

PENNSYLVANIA - ALLIED LINES - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
SAFEGUARD INS CO	246	.00
S CAROLINA INS CO	237	.00
FIDELITY & DEPSIT CO	236	.00
AMER GUARANTEE	233	.00
NY CNTRL MUTUAL FIRE	208	.00
NIAGARA FIRE INS CO	205	.00
COMMERCIAL INS CO	188	.00
ALL AMERICA INS CO	172	.00
HORACE MANN INS CO	152	.00
AMER LIBERTY INS	125	.00
UNDERWRITERS INS CO	124	.00
NORTHERN ASSURANCE	120	.00
ASSOCIATED INDEMNITY	98	.00
PHOENIX ASSUR CO	63	.00
PENN GEN INS CO	61	.00
MTR CLUB AMER INS CO	59	.00
CENTRAL NAT INS CO	58	.00
KS CTY FIRE & MAR IN	56	.00
VIGILANT INS CO	38	.00
TRANSPORTATION INS	38	.00
HOME IND CO	37	.00
UNIGARD INS CO	25	.00
PACIFIC EMPLOYRS INS	18	.00
AMER STAR INS	13	.00
SELECT RISK MUT FIRE	12	.00
TWIN CITY FIRE IN CO	11	.00
LAUREL STATE MUTUAL	10	.00
CENTURY INDEMNITY CO	9	.00
VALLEY FORGE INS CO	8	.00
FIDELITY & GUARANTY	5	.00
LEHIGH VALY INS CO	5	.00
MIDWEST MTL INS CO	5	.00
AMER SHIPBUILDER	4	.00
UTICA FIRE INS CO	4-	.00
AMER BANKERS INS	13-	.00
CONS MUTUAL INS CO	125-	.00
SIGNAL INSURANCE CO	542-	.00
PHOENIX INS CO	559-	.00
ASSURANCE CO OF AMER	597-	.00
AMER & FOREIGN INS	1,319-	.00
SAUCON MUTUAL INS CO	1,319-	.00
BIRMINGHAM FIRE INS	5,513-	.02-
AMER MFG MUTUAL INS	5,763-	.02-
	$ 35,055,543	100.00

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NATIONWIDE MUT FIR I	19,171,783	6.92
STATE FARM FIRE & CA	18,913,967	6.75
INS CO OF NO AMER	7,617,809	5.19
ALLSTATE INSUR CO	7,120,131	4.85
AETNA CAS & SURETY	6,289,180	4.28
ERIE INS EXCHANGE	6,133,461	4.18
POTOMAC INS CO	5,310,285	3.61
US FID & GARTY CO	4,446,751	3.03
TRAVELERS INDEM CO	4,153,952	2.83
AMER INSUR COMP	3,837,122	2.61
HARTFORD FIRE INS CO	2,915,308	1.98
OHIO CASUALTY INS CO	2,696,025	1.84
DONEGAL MUT INS CO	2,545,493	1.73
HARLEYSVILLE MUTUAL	2,456,169	1.67
HOME INS CO	2,256,107	1.54
FIREMANS FUND INS CO	2,106,151	1.43
PENN NATL MUT CAS IN	1,907,357	1.30
FIREMENS INS CO	1,797,420	1.22
LIBERTY MUT FIRE INS	1,609,032	1.10
FEDERAL INS CO	1,577,391	1.07
NORTHRN INS CO OF NY	1,549,840	1.06
PENN MUTUAL FIRE INS	1,541,327	1.05
LITITZ MUTUAL INS CO	1,433,278	.98
MARYLAND CASUALTY CO	1,370,340	.93
AMERICAN CASUALTY CO	1,364,193	.93
KEYSTONE INS CO	1,308,978	.89
TRANSAMERICA INS CO	1,270,988	.87
STATE AUTO INS ASSC	1,244,711	.85
LEBANON MUT INS CO	1,217,406	.83
STATESMAN INS CO	1,206,320	.82
WEST AMER INS CO	1,132,978	.77
PHIL CONTRIB INS CO	1,114,873	.76
CONTINENTAL CASUALTY	1,086,786	.74
US FIRE INSURANCE CO	1,055,170	.72
VANGUARD INS CO	1,010,638	.69
CHESTER COUNTY MUTUL	997,687	.68
AMER STATES INS CO	967,977	.66
AETNA INSURANCE CO	901,987	.61
SELECTED RISKS INS	876,795	.60
FARMERS INS CO	863,360	.59
NEW HAMPSHIRE INS CO	811,948	.55
HARFORD MUTUAL INS	797,024	.54
HANOVER INS CO	775,083	.53
GOVRNT EMP INS CO	771,367	.53
UNIT SVCS AUTO ASSOC	762,790	.52
UNITED PACIFIC INS	757,064	.52
PENN MFTRS ASSO INS	713,300	.49

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BENEFIT INS CO	686,931	.47
GENRL ACCIDENT ASSUR	674,015	.46
REPUBLIC INS CO	652,684	.44
ROYAL GLOBE INS CO	629,338	.43
GREAT AMER INS CO	628,922	.43
OLD GUARD M I C	596,191	.41
GOSCHENHOPPEN MTL IN	594,076	.40
EMPLYRS FIRE INS CO	581,851	.40
FED MUT INS CO	577,565	.39
RELIANCE INS CO	563,563	.38
WINDSOR MNT JOY INS	554,563	.38
EXCELSIOR INS CO	548,646	.37
STATE FARM GNRL INS	536,339	.37
COMM UNION INS CO	526,421	.36
YORKTOWNE MUT INS CO	524,594	.36
STATE AUTO MUTUAL	515,386	.35
ROYAL IND C	499,385	.34
NATL GRANGE MUTL INS	499,045	.34
FIDELITY & GUARANTY	497,764	.34
CONTINENTAL INS CO	484,298	.33
HOME IND CO	479,565	.33
CHARTER OAK FIRE INS	474,148	.32
GERMANTOWN INS CO	462,761	.32
SECURITY INS CO	460,226	.31
FARMERS MUTUAL INS	452,509	.31
HOME MUTUAL INS CO	449,951	.31
MOTORISTS MUTUAL INS	439,979	.30
CENTENNIAL INSURANCE	434,720	.30
CAMBRIDGE MUTL FIRE	433,461	.30
EVERETT CASH MUT INS	432,391	.29
ST PAUL FIRE & MARIN	426,451	.29
EDUC & EXEC INS INC	422,518	.29
MONARCH INS CO	412,806	.28
READING MUT INS CO	394,106	.27
PENN MILLERS MUT INS	382,887	.26
AMER EMPIRE INS	356,205	.24
ROYAL INS CO LTD	352,685	.24
SAFECO INS CO OF AM	344,737	.23
GULF INSUR CO	339,018	.23
NORTHWESTERN NATL CO	308,400	.21
PENN LUMBERMENS MUTL	303,959	.21
PARADISE MUTUAL INS	280,515	.19
WASHINGTON MUTUAL IN	276,990	.19
TOWAMENSING MUTUAL	270,559	.18
AMER MOTOR INS CO	265,699	.18
MANOR MUTUAL FIRE	258,758	.18
OLD REPUBLIC INS CO	250,447	.17

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MANHATTAN FIRE & MAR	248,801	.17
QUINCY MUT FIRE INS	241,066	.16
AMICA MUTUAL INS CO	238,239	.16
FARMERS MUTUAL FIRE	234,499	.16
GLOBE INDEMNITY CO	233,275	.16
MERCHANTS & BUS MENS	228,797	.16
PACIFIC EMPLOYRS INS	220,432	.15
WHITE HALL MUT INS	219,606	.15
BITUMINOUS CASUALTY	219,102	.15
PROV WASHINGTON INS	217,859	.15
NEWARK INS CO	217,743	.15
TUSCARORA WAYNE MUTL	215,575	.15
INS COM OF PENN	212,062	.14
BOYERTOWN MUTUAL INS	205,449	.14
NATIONAL SURETY CORP	195,377	.13
EMPLOYERS MUT CAS CO	188,817	.13
NORTH RIVER INS	184,457	.13
UNIGARD JAMESTOWN	182,636	.12
LYKENS VALLEY MUTUAL	181,653	.12
AMER GEN INS CO	179,305	.12
FRMRS MUTUL FIRE INS	168,623	.11
EXCHANGE MUTUAL INS	168,007	.11
AMER MUTL OF BOSTON	166,200	.11
WESTCHESTER FIRE INS	164,219	.11
MILLVILLE MUTL INS	152,025	.10
SHELBY MUT INS CO	147,747	.10
MERCHNTS MTUL INS CO	146,585	.10
STUYVESANT INS CO	146,261	.10
LUMBERMENS MUT CAS	145,088	.10
MICH MILLERS MTL INS	132,784	.09
FRIENDS COVE MUTUAL	126,776	.09
MERCH INS OF NH INC	125,265	.09
SENTRY INSURANCE	123,271	.08
UTICA MUTUAL INS CO	120,239	.08
MTL INS LEHIGH CTY	119,379	.08
AMER EMPLOYERS INS C	116,694	.08
VALLEY MUTUAL INS CO	113,288	.08
NORFOLK & DEDHAM MTL	112,451	.08
AMER MFG MUTUAL INS	111,249	.08
CONEMAUGH VALLEY MUT	110,515	.08
PENN CHARTER MTL INS	110,468	.08
BAY STATE INS CO	108,492	.07
LUMBERMENS MUTUAL	107,607	.07
AMER DRUGGISTS INS	107,414	.07
HOME MUTUAL INS CO	95,868	.07
FRMRS MUT INS OF DEL	91,294	.06
PREFERRED RISK INS	89,574	.06

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
LIVERPOOL-LONDON-GLO	84,827	.06
AMER HOME MUT INS CO	83,607	.06
GROCERS MUTUAL INS	80,239	.05
HARBORCREEK-ERIE MUT	80,025	.05
BRIAR CREEK MUTUAL	76,465	.05
AMER ECONOMY INS CO	73,381	.05
INTERSTATE INS CO	72,240	.05
NESHANNACK MUTUAL IN	63,391	.04
UNION MUT INS CO	58,892	.04
UNIGARD MUTUAL INS	55,739	.04
GENERAL INS CO OF AM	52,815	.04
AGWAY INS CO	52,497	.04
EMPLYRS MUT FIRE I C	51,265	.03
UNIGARD INS CO	48,223	.03
NEW CASTLE MUT INS	45,968	.03
PUBLIC SERVICE MUTL	42,215	.03
PAWTUCKET MUT INS CO	41,953	.03
RESERVE INSURANCE CO	39,089	.03
NY UNDRWRTRS INS CO	38,953	.03
ELECTRIC INS CO	36,898	.03
HORACE MANN INS CO	35,960	.02
GLENS FALLS INS CO	35,907	.02
EMCASCO INSURANCE CO	33,985	.02
NATL MUTL INS CO	33,758	.02
REAMSTOWN MUT INS CO	31,505	.02
WORCESTER MUTUAL FIR	31,193	.02
NATL FIRE IN HARTFRD	29,877	.02
PENN CENTRAL MTL INS	29,783	.02
ATLANTIC MUTUAL INS	29,691	.02
FARM FAMILY MUT INS	26,160	.02
NW NATL CAS CO	24,391	.02
JUNIATA MUTUAL INS	23,038	.02
MERRIMACK MUT FIRE	22,012	.01
AFFILIATED FM INS CO	20,794	.01
BITUMINOUS FIRE	19,844	.01
GRANITE STATE INS CO	19,820	.01
CAMDEN FIRE INS	18,556	.01
AMER POLICYHOLDERS	18,368	.01
HANNAHSTOWN MUTUAL I	15,887	.01
BUCKEYE UNION INS CO	14,376	.01
TRAVELERS INDEM AMER	13,511	.01
W BCH MUTUAL INS CO	12,988	.01
EARL MUTUAL INS	12,927	.01
GRANGERS MUT INS CO	12,750	.01
CUMIS INSURANCE SOC	11,455	.01
FRANCONIA MENNONITE	11,071	.01
HARTFORD ACC & IND	9,765	.01

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER CONTINENTAL	9,561	.01
MILLERS MUTUAL INS	9,421	.01
AUTO INS CO HARTFORD	8,401	.01
SUN INS OFFICE LTD	8,308	.01
NORTHERN MUTUAL INS	7,934	.01
LONDON & LANCASHIRE	7,856	.01
BROTHERHOOD MUT INS	6,912	.00
UNDERWRITERS INS CO	5,764	.00
NY CNTRL MUTUAL FIRE	5,304	.00
WASH & JEF MUTL INS	5,271	.00
FLORISTS MUT INS CO	5,154	.00
S CAROLINA INS CO	4,962	.00
CENTRAL MUTUAL INS	4,641	.00
NIAGARA FIRE INS CO	4,422	.00
MOTOR CLUB FIRE & CA	4,334	.00
PHOENIX ASSUR CO	3,882	.00
FIDELITY & DEPSIT CO	3,810	.00
GRAIN DEALERS MUTUAL	2,802	.00
TRI-CO MENNONITE INS	2,408	.00
PENN GEN INS CO	2,380	.00
FIDELITY & CASUALTY	2,228	.00
BOSTON OLD CLNY INS	1,884	.00
SAFEGUARD INS CO	1,570	.00
MTR CLUB AMER INS CO	1,303	.00
OHIO FARMERS INS CO	943	.00
CONS MUTUAL INS CO	693	.00
CENTURY INDEMNITY CO	594	.00
CASLTY RECIPRC EXCHA	585	.00
MICH MUT LIAB CO	548	.00
TWIN CITY FIRE IN CO	520	.00
JOHN DEERE INS CO	518	.00
UNIV UNDERWR INS CO	468	.00
TRANSPORTATION INS	442	.00
FIRE & CASUALTY INS	440	.00
AMER GUARANTEE	342	.00
EMPLOYERS MUTUAL LIA	297	.00
STANDARD FIRE INS CO	260	.00
VALLEY FORGE INS CO	226	.00
SECURITY MUTL CAS CO	187	.00
MIDDLESEX MUTUAL INS	156	.00
SOUTHERN HOME INS CO	131	.00
GEN FIRE & CASLTY CO	117	.00
AMER & FOREIGN INS	89	.00
AMER LIBERTY INS	89	.00
AGRICULTURAL INS CO	33	.00
BALBOA INSURANCE CO	18	.00
UTICA FIRE INS CO	8	.00

PENNSYLVANIA - HOME M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
VIGILANT INS CO	46-	.00
INTERNATIONAL INS CO	49-	.00
COMMERCIAL INS CO	139-	.00
JEFFERSON INS OF NY	144-	.00
NORTHERN ASSURANCE	261-	.00
CARPENTER MUTUAL INS	285-	.00
ATLANTIC INS CO	375-	.00
	$ 146,900,334	100.00

PENNSYLVANIA - COMM M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
INS CO OF NO AMER	17,077,482	12.75
AMER INSUR COMP	5,812,661	4.34
FEDERAL INS CO	5,134,429	3.83
HOME INS CO	4,948,522	3.69
CONTINENTAL CASUALTY	4,714,692	3.52
FIREMENS INS CO	4,517,924	3.37
RELIANCE INS CO	4,113,489	3.07
AETNA CAS & SURETY	3,947,540	2.95
TRAVELERS INDEM CO	3,587,534	2.68
HARTFORD FIRE INS CO	3,500,917	2.61
PACIFIC EMPLOYRS INS	3,335,327	2.49
AMERICAN CASUALTY CO	3,185,230	2.38
ASSURANCE CO OF AMER	2,539,646	1.90
NATIONWIDE MUT FIR I	2,486,509	1.86
ERIE INS EXCHANGE	2,469,764	1.84
FIDELITY & GUARANTY	2,222,692	1.66
POTOMAC INS CO	2,088,997	1.56
FIREMANS FUND INS CO	2,036,431	1.52
COM & IND INS CO	1,794,202	1.34
LUMBERMENS MUT CAS	1,607,274	1.20
TWIN CITY FIRE IN CO	1,585,996	1.18
AMER & FOREIGN INS	1,561,997	1.17
AETNA INSURANCE CO	1,477,092	1.10
MARYLAND CASUALTY CO	1,441,738	1.08
US FIRE INSURANCE CO	1,417,894	1.06
COMM UNION INS CO	1,402,351	1.05
PUBLIC SERVICE MUTL	1,159,047	.87
ROYAL IND C	1,145,298	.86
ROYAL GLOBE INS CO	1,143,305	.85
AMER STATES INS CO	1,139,414	.85
OHIO CASUALTY INS CO	1,113,527	.83
CHARTER OAK FIRE INS	1,033,630	.77
TRANSPORTATION INS	957,405	.71
PENN NATL MUT CAS IN	938,145	.70
AMER MOTOR INS CO	880,077	.66
GREAT AMER INS CO	871,185	.65
ALLIED INS CO	822,465	.61
NORTHRN INS CO OF NY	801,754	.60
AFFILIATED FM INS CO	796,793	.59
EMPLYRS FIRE INS CO	791,256	.59
HARLEYSVILLE MUTUAL	771,423	.58
PENN MFTRS ASSO INS	771,117	.58
CENTENNIAL INSURANCE	753,302	.56
STATE AUTO INS ASSC	704,664	.53
TRANSAMERICA INS CO	695,453	.52
ATLANTIC MUTUAL INS	676,985	.51
NORTH RIVER INS	671,490	.50

PENNSYLVANIA - COMM M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CONTINENTAL INS CO	667,978	.50
STANDARD FIRE INS CO	665,954	.50
HANOVER INS CO	626,675	.47
BIRMINGHAM FIRE INS	571,506	.43
AMER HOME MUT INS CO	559,416	.42
LIBERTY MUT INS CO	558,395	.42
GENERAL INS CO OF AM	536,828	.40
STATE FARM FIRE & CA	516,406	.39
NORTHERN ASSURANCE	515,166	.38
NATL FIRE IN HARTFRD	512,571	.38
NATL UNION FIRE I C	500,229	.37
PROV WASHINGTON INS	481,142	.36
SECURITY INS CO	476,313	.36
DONEGAL MUT INS CO	473,183	.35
NORFOLK & DEDHAM MTL	470,337	.35
AETNA FIRE UNDRWRTRS	467,600	.35
LIBERTY MUT FIRE INS	448,803	.34
PENN GEN INS CO	422,280	.32
HOME IND CO	413,966	.31
MASS BAY INS CO	400,936	.30
LITITZ MUTUAL INS CO	387,163	.29
MILLERS MUTUAL INS	386,247	.29
WESTCHESTER FIRE INS	375,516	.28
ROYAL EXCHANGE ASSUR	374,125	.28
EMPLYRS MUT FIRE I C	353,586	.26
STATESMAN INS CO	344,937	.26
INDEMNITY MARINE	342,006	.26
UTICA MUTUAL INS CO	341,027	.25
AMER MFG MUTUAL INS	325,356	.24
AGWAY INS CO	324,051	.24
MICH MILLERS MTL INS	315,715	.24
NATIONAL SURETY CORP	314,129	.23
ST PAUL FIRE & MARIN	304,626	.23
MERCHANTS & BUS MENS	303,953	.23
BITUMINOUS CASUALTY	302,670	.23
VALLEY FORGE INS CO	275,893	.21
NY UNDRWRTRS INS CO	269,477	.20
ROYAL INS CO LTD	267,434	.20
SELECTED RISKS INS	257,647	.19
FIRE & CASUALTY INS	254,492	.19
UNITED PACIFIC INS	253,420	.19
AMER ECONOMY INS CO	248,318	.19
INDEPENDENT FIRE INS	234,717	.18
HARFORD MUTUAL INS	230,518	.17
AMER EMPIRE INS	220,712	.16
AMER HOME ASSUR	211,952	.16
INTERNATIONAL INS CO	208,059	.16

PENNSYLVANIA - COMM M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PENN MUTUAL FIRE INS	205,115	.15
WEST AMER INS CO	192,870	.14
EMPLOYERS MUT CAS CO	191,099	.14
US FID & GARTY CO	191,008	.14
NATL GRANGE MUTL INS	190,512	.14
AMER GUARANTEE	184,395	.14
WORCESTER MUTUAL FIR	178,070	.13
NORTHWESTERN NATL CO	170,243	.13
EXCELSIOR INS CO	163,260	.12
HARTFORD ACC & IND	160,648	.12
PREFERRED RISK INS	158,114	.12
NEWARK INS CO	158,070	.12
STUYVESANT INS CO	157,754	.12
SUN INS CO	144,145	.11
NEW HAMPSHIRE INS CO	143,979	.11
CAMBRIDGE MUTL FIRE	143,178	.11
GULF INSUR CO	142,269	.11
GLOBE INDEMNITY CO	141,046	.11
BITUMINOUS FIRE	140,096	.10
YORKTOWNE MUT INS CO	128,625	.10
PROPRIETORS INSUR CO	125,937	.09
AMER EMPLOYERS INS C	117,529	.09
CHESTER COUNTY MUTUL	115,999	.09
SAFEGUARD INS CO	106,155	.08
UNIGARD JAMESTOWN	101,199	.08
WINDSOR MNT JOY INS	96,331	.07
MOTORISTS MUTUAL INS	95,404	.07
LEBANON MUT INS CO	91,818	.07
NW NATL CAS CO	90,216	.07
QUINCY MUT FIRE INS	88,643	.07
GENRL ACCIDENT ASSUR	87,883	.07
LUMBERMENS MUTUAL	87,410	.07
UNIGARD MUTUAL INS	86,935	.06
AMER CONTINENTAL	79,743	.06
CANNERS EX SUBS WRNR	77,039	.06
CALVERT FIRE INS CO	75,987	.06
BUCKEYE UNION INS CO	75,646	.06
MONARCH INS CO	75,357	.06
FED MUT INS CO	74,946	.06
LIVERPOOL-LONDON-GLO	74,834	.06
WARNER RECIPRCL INS	68,541	.05
SVC FIRE I C OF NY	67,616	.05
FARMERS INS CO	66,835	.05
GUARANTEE MUTUAL	60,834	.05
MIDLAND INSURANCE CO	60,562	.05
EVERETT CASH MUT INS	54,463	.04
BOSTON OLD CLNY INS	52,258	.04

PENNSYLVANIA - COMM M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
COMMERCIAL INS CO	48,306	.04
CUMIS INSURANCE SOC	47,026	.04
GREATER NY MUT INS	46,741	.03
READING MUT INS CO	46,074	.03
AMER MUTL OF BOSTON	44,333	.03
CENTRAL MUTUAL INS	43,608	.03
FIRST NAT INS CO	40,535	.03
PARADISE MUTUAL INS	40,465	.03
PENN MILLERS MUT INS	39,738	.03
HOME MUTUAL INS CO	39,467	.03
SHELBY MUT INS CO	34,678	.03
FARMERS MUTUAL INS	34,542	.03
WASHINGTON MUTUAL IN	34,440	.03
EXCHANGE MUTUAL INS	31,992	.02
AMER DRUGGISTS INS	31,443	.02
ASSOCIATED INDEMNITY	30,402	.02
SIGNAL INSURANCE CO	29,952	.02
SUN INS OFFICE LTD	29,888	.02
EMPLOYERS MUTUAL LIA	28,454	.02
PAWTUCKET MUT INS CO	28,285	.02
MERCHNTS MTUL INS CO	27,021	.02
AMER AUTOMOBILE INS	26,262	.02
REPUBLIC INS CO	24,004	.02
GOSCHENHOPPEN MTL IN	23,921	.02
BOYERTOWN MUTUAL INS	23,567	.02
MILLVILLE MUTL INS	23,567	.02
MANOR MUTUAL FIRE	23,521	.02
MTL INS LEHIGH CTY	23,521	.02
FRMRS MUTUL FIRE INS	23,521	.02
WHITE HALL MUT INS	23,521	.02
UNION MUT INS CO	23,521	.02
HOME MUTUAL INS CO	23,513	.02
FIDELITY & DEPSIT CO	23,090	.02
AMER MUTL LBL INS CO	23,063	.02
AMER POLICYHOLDERS	18,411	.01
GRANITE STATE INS CO	18,053	.01
GERMANTOWN INS CO	17,743	.01
BENEFIT INS CO	17,141	.01
BROTHERHOOD MUT INS	16,986	.01
BALBOA INSURANCE CO	16,690	.01
MERCH INS OF NH INC	16,623	.01
FIDELITY & CASUALTY	15,861	.01
RESERVE INSURANCE CO	14,529	.01
NATL MUTL INS CO	14,427	.01
PENN LUMBERMENS MUTL	14,356	.01
FLORISTS MUT INS CO	12,834	.01
BRIAR CREEK MUTUAL	12,679	.01

PENNSYLVANIA - COMM M P - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CHICAGO INS CO	12,658	.01
INTERSTATE FIRE&CAS	12,658	.01
ST PAUL MERCURY INS	11,856	.01
FARMERS MUTUAL FIRE	11,807	.01
UNIGARD INS CO	11,302	.01
GLENS FALLS INS CO	10,110	.01
CASLTY RECIPRC EXCHA	9,462	.01
CAMDEN FIRE INS	8,435	.01
ATLANTIC INS CO	7,625	.01
HOUSTON GEN INS CO	7,260	.01
VANGUARD INS CO	6,884	.01
LONDON & LANCASHIRE	6,739	.01
AGRICULTURAL INS CO	5,570	.00
OLD REPUBLIC INS CO	4,736	.00
TRAVELERS INDEM AMER	4,711	.00
EAGLE STAR INS CO	4,649	.00
IND INDEMNITY CO	4,152	.00
SENTRY INSURANCE	3,733	.00
NEW CASTLE MUT INS	3,710	.00
CONN INDEMNITY COMP	3,278	.00
NIAGARA FIRE INS CO	3,101	.00
FRMRS MUT INS OF DEL	2,814	.00
CENTRAL NAT INS CO	2,738	.00
AMER NATL FIRE INS	2,558	.00
MIDDLESEX MUTUAL INS	2,334	.00
AMER UNIVRSL INS CO	1,971	.00
GRANGERS MUT INS CO	1,958	.00
SAFECO INS CO OF AM	1,865	.00
INTERSTATE INS CO	1,815	.00
COSMOPOLITAN MUTUAL	1,806	.00
PHOENIX ASSUR CO	1,689	.00
UNDERWRITERS INS CO	1,395	.00
HIGHLANDS INS CO	1,352	.00
BAY STATE INS CO	1,215	.00
MERRIMACK MUT FIRE	894	.00
TRAVELERS CO OF RI	788	.00
STATE FARM GNRL INS	669	.00
MICH MUT LIAB CO	260	.00
LYKENS VALLEY MUTUAL	102	.00
PENN CHARTER MTL INS	80	.00
TOKIO MARINE & FIRE	70	.00
ALLSTATE INSUR CO	44	.00
WASH & JEF MUTL INS	2	.00
HARTFORD CASUALTY IN	1,547-	.00
SECURITY MUTUAL INS	4,649-	.00
CONS MUTUAL INS CO	11,144-	.01-
KS CTY FIRE & MAR IN	19,414-	.01-
$	133,938,527	100.00

PENNSYLVANIA - OCEAN MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
INS CO OF NO AMER	4,127,285	30.00
FEDERAL INS CO	951,288	6.92
EMMCO INSURANCE CO	889,768	6.47
TRAVELERS INDEM CO	703,259	5.11
HARTFORD FIRE INS CO	663,239	4.82
CONTINENTAL INS CO	635,570	4.62
FIREMENS INS CO	602,146	4.38
FIREMANS FUND INS CO	512,452	3.73
INDEMNITY MARINE	379,500	2.76
HOME INS CO	365,275	2.66
US FIRE INSURANCE CO	349,995	2.54
LIVERPOOL-LONDON-GLO	318,904	2.32
RELIANCE INS CO	309,450	2.25
CENTENNIAL INSURANCE	281,655	2.05
NORTHWESTERN NATL CO	278,520	2.02
ATLANTIC MUTUAL INS	260,096	1.89
AETNA INSURANCE CO	247,700	1.80
WINDSOR MNT JOY INS	204,740	1.49
SUN INS CO	174,252	1.27
NATL UNION FIRE I C	122,154	.89
NORTH RIVER INS	108,898	.79
ROYAL IND C	106,395	.77
AFFILIATED FM INS CO	104,648	.76
AETNA CAS & SURETY	103,830	.75
US FID & GARTY CO	89,216	.65
ST PAUL FIRE & MARIN	83,486	.61
NEW HAMPSHIRE INS CO	64,045	.47
GREAT AMER INS CO	50,093	.36
ROYAL GLOBE INS CO	44,018	.32
AMER HOME ASSUR	42,359	.31
AMERICAN CASUALTY CO	36,219	.26
LUMBERMENS MUT CAS	36,113	.26
CONTINENTAL CASUALTY	35,709	.26
AMER & FOREIGN INS	35,266	.26
UTICA MUTUAL INS CO	32,669	.24
LIBERTY MUT FIRE INS	31,757	.23
ROYAL INS CO LTD	30,886	.22
STUYVESANT INS CO	30,388	.22
UNIT SVCS AUTO ASSOC	27,902	.20
ARGONAUT INSURANCE C	25,825	.19
ROYAL EXCHANGE ASSUR	25,293	.18
COMM UNION INS CO	22,472	.16
MERCHNTS MTUL INS CO	17,898	.13
ARKWRIGHT-BOSTON MFG	16,030	.12
INTERSTATE FIRE&CAS	13,313	.10
CHICAGO INS CO	13,313	.10
PROV WASHINGTON INS	12,096	.09

PENNSYLVANIA - OCEAN MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
SEA INS CO LTD	11,885	.09
COMMERCIAL INS CO	10,913	.08
INTERSTATE INS CO	8,989	.07
BOSTON OLD CLNY INS	8,493	.06
STATE AUTO MUTUAL	8,468	.06
MIDLAND INSURANCE CO	8,406	.06
AMER EMPIRE INS	7,306	.05
GLOBE INDEMNITY CO	7,248	.05
AMER MOTOR INS CO	6,986	.05
NEWARK INS CO	6,437	.05
WESTCHESTER FIRE INS	5,625	.04
HANOVER INS CO	4,432	.03
ELECTRIC INS CO	3,800	.03
GLENS FALLS INS CO	3,753	.03
MONARCH INS CO	3,221	.02
NIAGARA FIRE INS CO	2,891	.02
LONDON ASSURANCE	2,468	.02
ALBANY INS CO	2,310	.02
EMPLOYERS MUT CAS CO	2,174	.02
AMER INSUR COMP	2,076	.02
SAFECO INS CO OF AM	1,852	.01
REINSURANCE CORP NY	1,689	.01
UNIGARD MUTUAL INS	1,605	.01
HARTFORD ACC & IND	1,536	.01
AMER EMPLOYERS INS C	1,308	.01
ALLIANCE ASSUR CO	1,248	.01
EAGLE STAR INS CO	1,235	.01
AMER NATL FIRE INS	1,231	.01
AMER MFG MUTUAL INS	1,221	.01
SECURITY INS CO	1,126	.01
FIDELITY & CASUALTY	1,001	.01
BRITISH & FOREIGN MR	976	.01
MARYLAND CASUALTY CO	929	.01
CHRISTIANIA GEN INS	685	.00
SWITZERLAND GENERAL	638	.00
AETNA FIRE UNDRWRTRS	589	.00
NATL FIRE IN HARTFRD	566	.00
NATIONAL SURETY CORP	555	.00
ST PAUL MERCURY INS	500	.00
SUN INS OFFICE LTD	208	.00
BUCKEYE UNION INS CO	188	.00
GRANITE STATE INS CO	164	.00
NORTHERN ASSURANCE	154	.00
INTERNATIONAL INS CO	67	.00
NETHERLANDS INS	37	.00
TRANS MUTL INS CO	6	.00
	$ 13,756,580	100.00

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER BANKERS INS	3,947,528	7.23
INS CO OF NO AMER	3,667,693	6.71
FEDERAL INS CO	2,980,045	5.46
NATL UNION FIRE I C	2,925,454	5.36
HARTFORD FIRE INS CO	2,255,223	4.13
HOME INS CO	2,222,385	4.07
AETNA CAS & SURETY	2,076,798	3.80
STUYVESANT INS CO	1,860,436	3.41
FIREMANS FUND INS CO	1,468,102	2.69
FIREMENS INS CO	1,218,647	2.23
AETNA INSURANCE CO	1,205,501	2.21
US FID & GARTY CO	1,119,140	2.05
COMM UNION INS CO	1,116,270	2.04
AMER INSUR COMP	1,094,009	2.00
TRAVELERS INDEM CO	965,084	1.77
LIBERTY MUT FIRE INS	905,861	1.66
POTOMAC INS CO	863,393	1.58
NATIONWIDE MUT FIR I	851,223	1.56
OLD REPUBLIC INS CO	840,012	1.54
CONTINENTAL CASUALTY	837,040	1.53
RELIANCE INS CO	782,796	1.43
US FIRE INSURANCE CO	745,753	1.37
AMERICAN CASUALTY CO	736,544	1.35
MARYLAND CASUALTY CO	702,478	1.29
INDEMNITY MARINE	633,017	1.16
ST PAUL FIRE & MARIN	582,744	1.07
PENN NATL MUT CAS IN	525,457	.96
STATE FARM FIRE & CA	520,406	.95
BALBOA INSURANCE CO	501,103	.92
NEW HAMPSHIRE INS CO	495,725	.91
ALLSTATE INSUR CO	465,895	.85
SENTRY INSURANCE	458,056	.84
OHIO CASUALTY INS CO	424,237	.78
MANHATTAN FIRE & MAR	383,776	.70
CENTENNIAL INSURANCE	375,871	.69
CENTRAL NAT INS CO	337,253	.62
TRANSAMERICA INS CO	330,015	.60
UNIT SVCS AUTO ASSOC	322,600	.59
ROYAL EXCHANGE ASSUR	308,731	.57
ERIE INS EXCHANGE	283,948	.52
AMER HOME ASSUR	283,193	.52
CHARTER NATL INS CO	281,415	.52
GREAT AMER INS CO	279,263	.51
ROYAL GLOBE INS CO	277,121	.51
AMER LIVE STOCK INS	274,567	.50
MUTUAL FIRE MARINE	265,001	.49
ARKWRIGHT-BOSTON MFG	251,873	.46

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BITUMINOUS CASUALTY	246,251	.45
SVC FIRE I C OF NY	241,311	.44
NATIONAL SURETY CORP	221,647	.41
HARLEYSVILLE MUTUAL	221,402	.41
AFFILIATED FM INS CO	217,707	.40
LIBERTY MUT INS CO	211,455	.39
CONTINENTAL INS CO	201,605	.37
STATESMAN INS CO	196,715	.36
TRANS MUTL INS CO	195,981	.36
AMER STATES INS CO	193,416	.35
AMER EMPIRE INS	190,187	.35
EMPLYRS MUT FIRE I C	185,627	.34
JEWELERS MUT INS CO	179,373	.33
UTICA MUTUAL INS CO	175,318	.32
LUMBERMENS MUT CAS	172,952	.32
PENN LUMBERMENS MUTL	154,041	.28
COM & IND INS CO	149,559	.27
HANOVER INS CO	147,962	.27
AMER EMPLOYERS INS C	145,556	.27
EMPLYRS FIRE INS CO	133,731	.24
OLD GUARD M I C	126,414	.23
MILLERS MUTUAL INS	118,120	.22
GENERAL INS CO OF AM	110,935	.20
NORTHRN INS CO OF NY	107,590	.20
CALVERT FIRE INS CO	105,716	.19
TRANSPORT INS CO	97,420	.18
HARCO NATL INS CO	93,268	.17
INTERSTATE INS CO	92,491	.17
PHIL CONTRIB INS CO	92,282	.17
NORTH RIVER INS	90,677	.17
AMER CONTINENTAL	89,604	.16
LENCO MUTUAL INS	87,113	.16
DONEGAL MUT INS CO	86,710	.16
GLOBE INDEMNITY CO	85,954	.16
SELECTED RISKS INS	82,765	.15
RESOLUTE INSUR CO	79,479	.15
NATL GRANGE MUTL INS	78,451	.14
GENRL ACCIDENT ASSUR	78,377	.14
KEYSTONE INS CO	77,185	.14
SUN INS CO	77,091	.14
GROCERS MUTUAL INS	76,101	.14
ROYAL INS CO LTD	74,343	.14
FARM FAMILY MUT INS	71,700	.13
MICH MILLERS MTL INS	71,459	.13
FED MUT INS CO	66,646	.12
EMPLOYERS MUT CAS CO	60,809	.11
AGWAY INS CO	60,400	.11

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
WESTCHESTER FIRE INS	59,391	.11
NEWARK INS CO	58,121	.11
GOVRNT EMP INS CO	58,040	.11
STATE AUTO INS ASSC	56,823	.10
HARFORD MUTUAL INS	56,587	.10
ATLANTIC MUTUAL INS	56,094	.10
FOREMOST INS CO	55,726	.10
TUSCARORA WAYNE MUTL	55,061	.10
AMER HDWE MUT INS CO	54,526	.10
AMER MOTOR INS CO	53,829	.10
YORKTOWNE MUT INS CO	52,444	.10
NORTHWESTERN NATL CO	52,338	.10
BANKERS & SHIPPERS	52,200	.10
INS CO STATE OF PENN	52,176	.10
SECURITY INS CO	51,172	.09
PROV WASHINGTON INS	50,583	.09
PENN MFTRS ASSO INS	49,204	.09
LITITZ MUTUAL INS CO	48,057	.09
CARRIERS INS CO	47,788	.09
STATE AUTO MUTUAL	45,979	.08
EXCELSIOR INS CO	44,698	.08
GULF INSUR CO	43,985	.08
PENN MUTUAL FIRE INS	43,872	.08
GRANITE STATE INS CO	43,228	.08
AMER MUTL OF BOSTON	38,748	.07
MILLVILLE MUTL INS	37,718	.07
PUBLIC SERVICE MUTL	37,471	.07
BOSTON OLD CLNY INS	37,012	.07
UNITED PACIFIC INS	36,578	.07
EVERETT CASH MUT INS	33,949	.06
NATL FIRE & IND EXCH	33,810	.06
OMAHA INDEMNITY CO	32,429	.06
FIDELITY & GUARANTY	32,360	.06
UNIGARD MUTUAL INS	31,894	.06
JOHN DEERE INS CO	31,584	.06
BITUMINOUS FIRE	31,254	.06
ST PAUL MERCURY INS	31,106	.06
BENEFIT INS CO	29,905	.05
HIGHLANDS INS CO	28,094	.05
PAXTON NATL INS CO	27,000	.05
WEST AMER INS CO	26,563	.05
PENN MILLERS MUT INS	25,811	.05
MONARCH INS CO	25,644	.05
CUMIS INSURANCE SOC	25,169	.05
CAPITOL INS CO	24,425	.04
MERCHNTS MTUL INS CO	23,260	.04
MOTORISTS MUTUAL INS	22,632	.04

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BIRMINGHAM FIRE INS	22,348	.04
HOME IND CO	22,007	.04
AMER FIDELITY FI	21,592	.04
MANOR MUTUAL FIRE	21,436	.04
CHESTER COUNTY MUTUL	21,063	.04
AMER MUTL LBL INS CO	20,789	.04
NATL FIRE IN HARTFRD	19,937	.04
MIDLAND INSURANCE CO	19,811	.04
INS COM OF PENN	19,800	.04
TRANSPORT INDEMNITY	19,439	.04
AMER NATL FIRE INS	19,355	.04
FARMERS MUTUAL FIRE	19,174	.04
SHELBY MUT INS CO	19,007	.03
CONEMAUGH VALLEY MUT	18,758	.03
YOSEMITE INS CO	18,332	.03
WARNER RECIPRCL INS	18,241	.03
FARMERS INS CO	17,241	.03
CALIFORNIA CAS INS	16,726	.03
LUMBERMENS MUTUAL	15,740	.03
NORFOLK & DEDHAM MTL	15,526	.03
SUN INS OFFICE LTD	14,912	.03
AMER GUARANTEE	14,889	.03
AMICA MUTUAL INS CO	13,501	.02
MIDWEST MTL INS CO	13,195	.02
JEFFERSON INS OF NY	12,871	.02
HARTFORD ACC & IND	12,582	.02
NY UNDRWRTRS INS CO	12,504	.02
UNIGARD JAMESTOWN	12,409	.02
SAFECO INS CO OF AM	12,219	.02
CAMBRIDGE MUTL FIRE	11,538	.02
LEBANON MUT INS CO	11,443	.02
PARADISE MUTUAL INS	11,262	.02
GOSCHENHOPPEN MTL IN	11,231	.02
MERCHANTS & BUS MENS	10,772	.02
READING MUT INS CO	10,648	.02
UNION MUT INS CO	10,009	.02
LIVERPOOL-LONDON-GLO	9,676	.02
HARBORCREEK-ERIE MUT	9,106	.02
AMER MFG MUTUAL INS	8,863	.02
WINDSOR MNT JOY INS	8,487	.02
LUMBERMENS UNDERWRIT	7,814	.01
PHOENIX ASSUR CO	7,693	.01
REPUBLIC INS CO	7,174	.01
AMER POLICYHOLDERS	7,119	.01
AMER GEN INS CO	7,095	.01
EMPLOYERS MUTUAL LIA	6,973	.01
NESHANNACK MUTUAL IN	6,802	.01

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
TRANSPORTATION INS	5,943	.01
ASSOCIATED INDEMNITY	5,627	.01
MERCH INS OF NH INC	5,462	.01
TRANSIT CASUALTY CO	5,289	.01
PACIFIC EMPLOYRS INS	5,282	.01
FRIENDS COVE MUTUAL	5,193	.01
MTL INS LEHIGH CTY	5,110	.01
WORCESTER MUTUAL FIR	4,909	.01
GLENS FALLS INS CO	4,846	.01
FRMRS MUT INS OF DEL	4,734	.01
UNIV UNDERWR INS CO	4,663	.01
UNION INS SOCIETY	4,359	.01
CONS MUTUAL INS CO	4,159	.01
ALBANY INS CO	3,991	.01
CAMDEN FIRE INS	3,711	.01
HOME MUTUAL INS CO	3,400	.01
HARBOR INS CO	3,352	.01
NW NATL CAS CO	3,313	.01
BOYERTOWN MUTUAL INS	3,245	.01
WHITE HALL MUT INS	3,206	.01
FRMRS MUTUL FIRE INS	3,206	.01
HORACE MANN INS CO	3,170	.01
EXCEL INSURANCE CO	3,066	.01
FIDELITY & CASUALTY	2,914	.01
PAWTUCKET MUT INS CO	2,810	.01
AGRICULTURAL INS CO	2,725	.00
AMER DRUGGISTS INS	2,712	.00
NORTHERN MUTUAL INS	2,691	.00
HOME MUTUAL INS CO	2,530	.00
CENTRAL MUTUAL INS	2,472	.00
BAY STATE INS CO	2,469	.00
BRIAR CREEK MUTUAL	2,368	.00
HOUSTON GEN INS CO	2,316	.00
NEW CASTLE MUT INS	2,107	.00
PACIFIC INDEMNITY CO	2,107	.00
GEN FIRE & CASLTY CO	1,969	.00
BUCKEYE UNION INS CO	1,926	.00
ROCKWOOD INS CO	1,914	.00
FARMERS MUT HAIL INS	1,894	.00
STATE FARM GNRL INS	1,891	.00
FLORISTS MUT INS CO	1,862	.00
FIRE & CASUALTY INS	1,836	.00
EMCASCO INSURANCE CO	1,800	.00
MUTUAL BOILER & MACH	1,587	.00
CHRYSLER INS CO	1,390	.00
EARL MUTUAL INS	1,377	.00
KS CTY FIRE & MAR IN	1,353	.00

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
LONDON & LANCASHIRE	1,323	.00
ELECTRIC INS CO	1,228	.00
WASH & JEF MUTL INS	1,091	.00
PENN CHARTER MTL INS	1,041	.00
INTERSTATE FIRE&CAS	999	.00
CHICAGO INS CO	999	.00
FIDELITY & DEPSIT CO	997	.00
AETNA FIRE UNDRWRTRS	951	.00
LYKENS VALLEY MUTUAL	802	.00
ARGONAUT INSURANCE C	760	.00
UNIGARD INS CO	746	.00
FIRST NAT INS CO	721	.00
UNDERWRITERS INS CO	709	.00
NATL MUTL INS CO	708	.00
INTERNATIONAL INS CO	694	.00
STANDARD FIRE INS CO	658	.00
FARMERS MUTUAL INS	638	.00
WASHINGTON MUTUAL IN	610	.00
GREATER NY MUT INS	496	.00
GRAIN DEALERS MUTUAL	487	.00
PITTSBURG MUTUAL INS	486	.00
MOTOR VEHICLE CSLTY	423	.00
EXCHANGE MUTUAL INS	396	.00
GRANGERS MUT INS CO	380	.00
VALLEY MUTUAL INS CO	333	.00
MARKET INSURANCE CO	330	.00
TOWAMENSING MUTUAL	314	.00
ATLANTIC INS CO	195	.00
NORTHERN ASSURANCE	186	.00
PENN GEN INS CO	185	.00
OHIO FARMERS INS CO	179	.00
BROTHERHOOD MUT INS	161	.00
VIGILANT INS CO	106	.00
NIAGARA FIRE INS CO	101	.00
HARTFORD CASUALTY IN	95	.00
EAGLE STAR INS CO	91	.00
CENTURY INDEMNITY CO	88	.00
MERRIMACK MUT FIRE	83	.00
AMER UNIVRSL INS CO	78	.00
MOTOR CLUB FIRE & CA	66	.00
LONDON ASSURANCE	50	.00
STATE FARM MUTUAL	43	.00
VALLEY FORGE INS CO	24	.00
ASSURANCE CO OF AMER	24	.00
AMER AUTOMOBILE INS	14	.00
PHOENIX INS CO	43-	.00
VANGUARD INS CO	55-	.00

PENNSYLVANIA - INLAND MARINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
SAFEGUARD INS CO	296-	.00
TWIN CITY FIRE IN CO	1,615-	.00
AMER SECURITY	2,316-	.00
AMER & FOREIGN INS	28,438-	.05-
RESERVE INSURANCE CO	183,782-	.34-
ROYAL IND C	320,291-	.59-
	$ 54,619,534	100.00

PENNSYLVANIA - GROUP A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CONTINENTAL CASUALTY	7,709,497	13.43
AMERICAN CASUALTY CO	7,626,305	13.29
COLONIAL PENN FRNKLN	6,919,177	12.06
ALLSTATE INSUR CO	5,294,232	9.23
LIBERTY MUT INS CO	4,455,767	7.76
RELIANCE INS CO	3,818,810	6.65
NATL UNION FIRE I C	3,636,733	6.34
INS CO OF NO AMER	2,727,505	4.75
AMER HOME ASSUR	1,786,269	3.11
AMER INDEPT INS CO	1,638,191	2.85
EMPLOYERS MUTUAL LIA	1,430,804	2.49
TRAVELERS CO OF RI	1,309,018	2.28
COLUMBIA INS CO	1,263,076	2.20
LUMBERMENS MUT CAS	733,955	1.28
FIREMANS FUND INS CO	722,130	1.26
POTOMAC INS CO	623,326	1.09
NATIONWIDE MUT INS	611,167	1.06
AMER MUTL LBL INS CO	561,370	.98
GENRL ACCIDENT ASSUR	468,637	.82
GERMANTOWN INS CO	439,811	.77
INS CO STATE OF PENN	338,154	.59
HARTFORD ACC & IND	336,944	.59
AMER BANKERS INS	271,686	.47
MARYLAND CASUALTY CO	257,660	.45
WORLD MUTUAL HEALTH	228,665	.40
HOME INS CO	196,888	.34
AMER HOME MUT INS CO	170,903	.30
JOHN DEERE INS CO	170,501	.30
BANKERS MLTPL LN INS	158,328	.28
PACIFIC INDEMNITY CO	157,695	.27
COMM UNION INS CO	133,763	.23
NATL CAS CO	124,845	.22
CONTINENTAL INS CO	112,951	.20
FEDERATED MUTUAL INS	107,561	.19
SELECTED RISKS INS	104,151	.18
AMER SENTINEL INS CO	101,771	.18
ST PAUL FIRE & MARIN	91,873	.16
US FID & GARTY CO	80,022	.14
AMER MOTOR INS CO	78,716	.14
NORTHWESTERN NATL CO	51,903	.09
OLD REPUBLIC INS CO	48,937	.09
SENTRY INSURANCE	47,215	.08
FEDERAL INS CO	41,558	.07
CONNECTICUT GEN INS	40,569	.07
FED MUT INS CO	28,373	.05
LONDON GUAR & ACCID	24,548	.04
STUYVESANT INS CO	21,659	.04

PENNSYLVANIA - GROUP A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
COMMERCIAL INS CO	17,704	.03
STATE AUTO MUTUAL	14,044	.02
EMPLOYERS MUT CAS CO	13,204	.02
CENTRAL NAT INS CO	10,111	.02
CONS MUTUAL INS CO	7,742	.01
SECURITY MUTL CAS CO	6,499	.01
PHOENIX ASSUR CO	5,837	.01
HOME IND CO	2,394	.00
BSP INSURANCE CO	2,303	.00
FOREMOST INS CO	2,095	.00
ASSOCIATED INDEMNITY	2,070	.00
FIREMENS INS CO	2,050	.00
FIDELITY & CASUALTY	1,866	.00
NEW HAMPSHIRE INS CO	1,732	.00
GREAT AMER INS CO	1,723	.00
AMER EMPLOYERS INS C	1,166	.00
AETNA INSURANCE CO	681	.00
UNIGARD JAMESTOWN	104	.00
RESERVE INSURANCE CO	35	.00
BUCKEYE UNION INS CO	10	.00
ROYAL IND C	8,566-	.01-
	$ 57,388,423	100.00

PENNSYLVANIA - CREDIT A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ALLSTATE INSUR CO	99,153	98.75
CONTINENTAL CASUALTY	14,165	14.11
AMERICAN CASUALTY CO	12,911-	12.86-
	$ 100,407	100.00

PENNSYLVANIA - NON-CAN A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNITED FIRE INS CO	108,293	60.17
BSP INSURANCE CO	28,119	15.62
NATIONWIDE MUT INS	22,055	12.25
CONTINENTAL CASUALTY	16,133	8.96
NORTHWESTERN NATL CO	2,292	1.27
LIBERTY MUT INS CO	1,732	.96
EMPLOYERS MUT CAS CO	618	.34
ALLEGHENY MUT CAS CO	394	.22
AMER EMPLOYERS INS C	353	.20
	$ 179,989	100.00

PENNSYLVANIA - GUAR REN A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
COLUMBIA INS CO	2,963,541	33.55
NATIONWIDE MUT INS	2,522,955	28.56
AMER INDEPT INS CO	567,067	6.42
ALLSTATE INSUR CO	493,384	5.58
BANKERS MLTPL LN INS	379,433	4.29
CONTINENTAL CASUALTY	358,537	4.06
FED MUT INS CO	329,452	3.73
PROT MUT INS CO	265,730	3.01
NORTHWESTERN NATL CO	211,548	2.39
IMPERIAL CASUALTY	142,099	1.61
STATE FARM MUTUAL	133,670	1.51
LUMBERMENS MUT CAS	101,029	1.14
US FID & GARTY CO	73,979	.84
AMER MOTOR INS CO	43,466	.49
AMERICAN CASUALTY CO	36,389	.41
HARTFORD ACC & IND	27,363	.31
AMER MUTL OF BOSTON	25,142	.28
GREAT VLY MTL INS CO	24,582	.28
SELECTED RISKS INS	23,307	.26
PROVIDERS BEN INS CO	20,981	.24
RELIANCE INS CO	17,791	.20
CONTINENTAL INS CO	11,074	.13
NATL CAS CO	10,104	.11
LIBERTY MUT INS CO	10,046	.11
OHIO CASUALTY INS CO	7,474	.08
MARYLAND CASUALTY CO	7,335	.08
FIREMENS INS CO	6,704	.08
AMER EMPLOYERS INS C	4,976	.06
AMER MUTL LBL INS CO	4,287	.05
COMMERCIAL INS CO	1,710	.02
FIDELITY & CASUALTY	1,553	.02
GREAT AMER INS CO	1,361	.02
EMPLOYERS MUT CAS CO	1,350	.02
EMPLYRS FIRE INS CO	1,240	.01
FIREMANS FUND INS CO	1,220	.01
SECURITY INS CO	1,004	.01
GENRL ACCIDENT ASSUR	471	.01
BUCKEYE UNION INS CO	368	.00
PHOENIX ASSUR CO	244	.00
NORTHERN ASSURANCE	116	.00
CENTRAL NAT INS CO	79	.00
FIRST GENERAL INS CO	59	.00
	$ 8,834,320	100.00

PENNSYLVANIA - NON-REN S R O - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NATL CAS CO	2,565,999	44.01
AMER INDEPT INS CO	1,287,648	22.08
CONTINENTAL CASUALTY	955,046	16.38
WORLD MUTUAL HEALTH	604,317	10.36
GREAT VLY MTL INS CO	239,528	4.11
STATE FARM MUTUAL	57,386	.98
CLOISTER MTL CSULTY	44,231	.76
AMERICAN CASUALTY CO	42,194	.72
PROVIDERS BEN INS CO	17,156	.29
RELIANCE INS CO	12,643	.22
AMER MUTL LBL INS CO	3,591	.06
NATL GRANGE MUTL INS	350	.01
HARTFORD ACC & IND	277	.00
NATIONWIDE MUT INS	81	.00
GREAT AMER INS CO	5	.00
	$ 5,830,452	100.00

PENNSYLVANIA - OTHER ACCID - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NATL CAS CO	1,553,716	30.84
KEYSTONE INS CO	674,041	13.38
AMER SENTINEL INS CO	297,584	5.91
PROT MUT INS CO	269,110	5.34
FIDELITY & CASUALTY	251,014	4.98
CONTINENTAL CASUALTY	179,850	3.57
AMER MOTOR INS CO	157,752	3.13
ST PAUL FIRE & MARIN	149,744	2.97
LUMBERMENS MUT CAS	139,930	2.78
SELECTED RISKS INS	139,639	2.77
NATIONWIDE MUT INS	134,107	2.66
INTERSTATE FIRE&CAS	87,838	1.74
CHICAGO INS CO	87,838	1.74
COLUMBIA INS CO	68,913	1.37
MARYLAND CASUALTY CO	66,465	1.32
GEN FIRE & CASLTY CO	64,830	1.29
AMER HOME ASSUR	64,230	1.27
COMMERCIAL INS CO	63,771	1.27
US FID & GARTY CO	62,863	1.25
HARTFORD ACC & IND	60,844	1.21
AMERICAN CASUALTY CO	57,580	1.14
OHIO CASUALTY INS CO	37,378	.74
CONTINENTAL INS CO	37,037	.74
FED MUT INS CO	33,494	.66
TRAVELERS CORP	29,344	.58
INS CO STATE OF PENN	28,736	.57
FIREMANS FUND INS CO	27,297	.54
INS CO OF NO AMER	21,770	.43
FEDERAL INS CO	20,190	.40
AETNA INSURANCE CO	19,093	.38
RELIANCE INS CO	17,720	.35
OLD REPUBLIC INS CO	17,133	.34
GENRL ACCIDENT ASSUR	13,797	.27
VIGILANT INS CO	13,298	.26
STATE FARM FIRE & CA	12,125	.24
HOME INS CO	11,289	.22
FIREMENS INS CO	10,943	.22
WORLD MUTUAL HEALTH	10,201	.20
COMM UNION INS CO	9,566	.19
ALLSTATE INSUR CO	6,046	.12
PHOENIX ASSUR CO	6,044	.12
HOME IND CO	5,705	.11
AMER UNIVRSL INS CO	4,532	.09
ASSOCIATED INDEMNITY	1,804	.04
HANOVER INS CO	1,537	.03
AMER EMPLOYERS INS C	1,437	.03
NEW HAMPSHIRE INS CO	1,329	.03

PENNSYLVANIA - OTHER ACCID - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
LONDON GUAR & ACCID	1,181	.02
OMAHA INDEMNITY CO	937	.02
CENTRAL NAT INS CO	871	.02
EDUC & EXEC INS INC	772	.02
PEERLESS INS CO	648	.01
PACIFIC INDEMNITY CO	642	.01
UTICA MUTUAL INS CO	481	.01
GLENS FALLS INS CO	343	.01
UNITED FIRE INS CO	330	.01
STUYVESANT INS CO	308	.01
ROYAL IND C	260	.01
BOSTON OLD CLNY INS	238	.00
NATIONAL SURETY CORP	174	.00
BUCKEYE UNION INS CO	148	.00
GLOBE INDEMNITY CO	118	.00
EMPLYRS FIRE INS CO	68	.00
EMPLOYERS MUT CAS CO	57	.00
AMER MUTL LBL INS CO	53	.00
GREAT AMER INS CO	42	.00
AMER INSUR COMP	33	.00
SUN INS OFFICE LTD	6	.00
SAFEGUARD INS CO	19-	.00
	$ 5,038,195	100.00

PENNSYLVANIA - ALL OTHER A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CONTINENTAL CASUALTY	896,896	15.65
NATIONWIDE MUT INS	802,613	14.01
STATE FARM MUTUAL	749,493	13.08
OLD HERITAGE MUT INS	625,158	10.91
PROT MUT INS CO	489,562	8.54
WORLD MUTUAL HEALTH	335,522	5.86
RELIANCE INS CO	302,493	5.28
AMERICAN CASUALTY CO	229,251	4.00
AMER STATES INS CO	171,430	2.99
GREAT VLY MTL INS CO	144,399	2.52
AMER INDEPT INS CO	121,781	2.13
OHIO CASUALTY INS CO	94,894	1.66
HOME INS CO	83,071	1.45
ALLEGHENY MUT CAS CO	70,205	1.23
LIBERTY MUT INS CO	62,030	1.08
NATL CAS CO	58,366	1.02
FIREMANS FUND INS CO	57,498	1.00
ALLSTATE INSUR CO	53,284	.93
COMMERCIAL INS CO	48,199	.84
MARYLAND CASUALTY CO	35,703	.62
CONTINENTAL MUT INS	29,881	.52
FED MUT INS CO	23,918	.42
GENRL ACCIDENT ASSUR	22,583	.39
HARTFORD ACC & IND	22,554	.39
STATE AUTO MUTUAL	22,059	.38
AETNA CAS & SURETY	21,061	.37
AMER SENTINEL INS CO	19,518	.34
ST PAUL FIRE & MARIN	18,938	.33
AETNA INSURANCE CO	15,386	.27
INTERSTATE FIRE INS	14,235	.25
FLORISTS MUT INS CO	12,760	.22
GREAT AMER INS CO	7,687	.13
AMER EMPLOYERS INS C	6,649	.12
US FIRE INSURANCE CO	6,454	.11
LUMBERMENS MUT CAS	6,094	.11
US FID & GARTY CO	4,908	.09
CONTINENTAL INS CO	4,060	.07
FIREMENS INS CO	3,949	.07
AMER MUTL LBL INS CO	3,874	.07
PROVIDERS BEN INS CO	3,523	.06
EMPLOYERS MUT CAS CO	3,233	.06
NORTHWESTERN NATL CO	2,821	.05
AMER MUTL OF BOSTON	2,280	.04
AMER HDWE MUT INS CO	2,260	.04
PEERLESS INS CO	2,078	.04
AMER MOTOR INS CO	2,064	.04
NORTH RIVER INS	2,029	.04

PENNSYLVANIA - ALL OTHER A & H - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
FIDELITY & CASUALTY	1,979	.03
EMPLYRS FIRE INS CO	1,583	.03
TRANSPORTATION INS	1,443	.03
AETNA LIFE & CAS CO	1,380	.02
SECURITY MUTL CAS CO	1,178	.02
PHOENIX ASSUR CO	1,042	.02
WESTCHESTER FIRE INS	884	.02
PUBLIC SERVICE MUTL	626	.01
LONDON GUAR & ACCID	490	.01
INS CO OF NO AMER	333	.01
ASSOCIATED INDEMNITY	259	.00
NORTHERN ASSURANCE	183	.00
SECURITY INS CO	142	.00
STANDARD FIRE INS CO	125	.00
ST PAUL MERCURY INS	90	.00
ROYAL IND C	65	.00
HANOVER INS CO	61	.00
NATIONAL SURETY CORP	48	.00
BUCKEYE UNION INS CO	38	.00
INTERNATIONAL INS CO	30	.00
COMM UNION INS CO	89-	.00
GLENS FALLS INS CO	210-	.00
	$ 5,730,384	100.00

PENNSYLVANIA - WORKMEN COMP - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PENN MFTRS ASSO INS	47,107,465	21.42
LIBERTY MUT INS CO	15,815,406	7.19
OLD REPUBLIC INS CO	10,163,455	4.62
AETNA CAS & SURETY	8,177,415	3.72
EMPLOYERS MUTUAL LIA	7,295,121	3.32
PENN NATL MUT CAS IN	7,243,206	3.29
HARTFORD ACC & IND	5,987,206	2.72
TRAVELERS INDEM CO	5,864,219	2.67
INS CO OF NO AMER	5,354,738	2.43
TRAVELERS INS CO	4,619,520	2.10
US FID & GARTY CO	4,357,587	1.98
TRANSPORTATION INS	4,291,542	1.95
TWIN CITY FIRE IN CO	3,997,967	1.82
CONTINENTAL CASUALTY	3,950,087	1.80
AMER MUTL LBL INS CO	3,812,393	1.73
NATIONWIDE MUT INS	3,280,640	1.49
STANDARD FIRE INS CO	3,027,247	1.38
ROCKWOOD INS CO	2,888,357	1.31
COMM UNION INS CO	2,672,750	1.22
HARLEYSVILLE MUTUAL	2,535,517	1.15
PACIFIC EMPLOYRS INS	2,383,419	1.08
ARGONAUT INSURANCE C	2,285,900	1.04
MARYLAND CASUALTY CO	2,015,733	.92
FIREMENS INS CO	1,964,469	.89
HOME IND CO	1,948,379	.89
RELIANCE INS CO	1,859,502	.85
CONTINENTAL INS CO	1,766,662	.80
POTOMAC INS CO	1,659,758	.75
AMER MOTOR INS CO	1,585,569	.72
OHIO CASUALTY INS CO	1,520,213	.69
VALLEY FORGE INS CO	1,487,479	.68
BITUMINOUS CASUALTY	1,457,381	.66
ERIE INS EXCHANGE	1,422,584	.65
AMER INSUR COMP	1,379,308	.63
IND INDEMNITY CO	1,362,301	.62
ROYAL GLOBE INS CO	1,300,968	.59
WESTMORELAND CASLTY	1,293,100	.59
ASSOCIATED INDEMNITY	1,122,421	.51
FEDERAL INS CO	1,083,921	.49
AMER & FOREIGN INS	1,059,976	.48
ALLSTATE INSUR CO	1,052,970	.48
STATESMAN INS CO	1,036,048	.47
AETNA INSURANCE CO	1,029,531	.47
FIDELITY & GUARANTY	1,028,993	.47
TRANSPORT INS CO	979,087	.45
LUMBERMENS MUT CAS	965,255	.44
ELECTRIC MUTUAL LIAB	963,691	.44

PENNSYLVANIA - WORKMEN COMP - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
US FIRE INSURANCE CO	873,713	.40
FIREMANS FUND INS CO	854,335	.39
AMERICAN CASUALTY CO	843,836	.38
UNITED PACIFIC INS	808,598	.37
BITUMINOUS FIRE	807,204	.37
EMPLYRS FIRE INS CO	791,331	.36
SELECTED RISKS INS	784,099	.36
KS CTY FIRE & MAR IN	707,416	.32
GLOBE INDEMNITY CO	698,160	.32
AMER STATES INS CO	640,730	.29
CENTENNIAL INSURANCE	635,515	.29
VIGILANT INS CO	634,521	.29
AMER MUTL OF BOSTON	631,688	.29
SECURITY INS CO	627,968	.29
HOME INS CO	606,763	.28
TRANSAMERICA INS CO	604,886	.28
ST PAUL FIRE & MARIN	547,424	.25
UTIL MUTUAL INS CO	508,487	.23
GENRL ACCIDENT ASSUR	488,609	.22
PENN GEN INS CO	470,064	.21
MIDLAND INSURANCE CO	441,150	.20
UNIV UNDERWR INS CO	437,773	.20
NORTHRN INS CO OF NY	432,478	.20
PUBLIC SERVICE MUTL	431,327	.20
EMPLOYERS MUT CAS CO	424,907	.19
ATLANTIC MUTUAL INS	419,154	.19
FIDELITY & CASUALTY	410,201	.19
UTICA MUTUAL INS CO	405,143	.18
INTERNATIONAL INS CO	389,492	.18
STATE AUTO INS ASSC	362,057	.16
NEW HAMPSHIRE INS CO	358,549	.16
AMER AUTOMOBILE INS	349,145	.16
WEST AMER INS CO	348,390	.16
CASLTY RECIPRC EXCHA	345,453	.16
UNIGARD JAMESTOWN	335,602	.15
AMER NATL FIRE INS	333,054	.15
SEABOARD FIRE & MAR	322,188	.15
GREAT AMER INS CO	315,240	.14
ST PAUL MERCURY INS	305,909	.14
HANOVER INS CO	288,619	.13
SENTRY INSURANCE	282,268	.13
AMER EMPLOYERS INS C	269,670	.12
NIAGARA FIRE INS CO	267,383	.12
NORTHWESTERN NATL CO	265,932	.12
NATIONAL SURETY CORP	242,715	.11
CARRIERS INS CO	239,172	.11
GREATER NY MUT INS	227,497	.10

PENNSYLVANIA - WORKMEN COMP - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
FED MUT INS CO	227,038	.10
UNDERWRITERS INS CO	219,874	.10
GEN REINSURANCE CORP	213,857	.10
ROYAL IND C	200,938	.09
FARM FAMILY MUT INS	200,114	.09
NATL GRANGE MUTL INS	171,593	.08
BOSTON OLD CLNY INS	170,199	.08
AMER EMPIRE INS	167,801	.08
MICH MUT LIAB CO	162,045	.07
STATE AUTO MUTUAL	159,893	.07
AMER HOME MUT INS CO	159,006	.07
STATE FARM FIRE & CA	158,669	.07
ALLIED INS CO	156,731	.07
PROV WASHINGTON INS	154,970	.07
GENERAL INS CO OF AM	150,828	.07
AMER POLICYHOLDERS	132,809	.06
NORTH RIVER INS	128,302	.06
SHELBY MUT INS CO	126,563	.06
CONN INDEMNITY COMP	124,919	.06
AMER ECONOMY INS CO	119,558	.05
NEWARK INS CO	116,650	.05
MERCHNTS MTUL INS CO	109,944	.05
WESTCHESTER FIRE INS	108,535	.05
AMER HOME ASSUR	104,980	.05
IDEAL MUTUAL INS CO	101,973	.05
AMER GUARANTEE	100,530	.05
CONS MUTUAL INS CO	99,889	.05
TRANSPORT INDEMNITY	96,294	.04
HIGHLANDS INS CO	95,763	.04
GULF INSUR CO	93,175	.04
GRANITE STATE INS CO	86,840	.04
AMER MFG MUTUAL INS	84,531	.04
FLORISTS MUT INS CO	83,585	.04
GEN FIRE & CASLTY CO	81,307	.04
NORTHERN ASSURANCE	76,471	.03
MOTORISTS MUTUAL INS	68,822	.03
JOHN DEERE INS CO	67,316	.03
CHARTER OAK FIRE INS	66,516	.03
AMER CONTINENTAL	55,937	.03
MERCH INS OF NH INC	46,160	.02
AETNA FIRE UNDRWRTRS	42,150	.02
CENTURY INDEMNITY CO	39,503	.02
AGRICULTURAL INS CO	38,819	.02
HARFORD MUTUAL INS	36,669	.02
BUCKEYE UNION INS CO	33,324	.02
AFFILIATED FM INS CO	28,536	.01
PHOENIX ASSUR CO	24,413	.01

PENNSYLVANIA - WORKMEN COMP - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ASSURANCE CO OF AMER	22,028	.01
RESERVE INSURANCE CO	22,022	.01
EXCELSIOR INS CO	20,862	.01
EXCHANGE MUTUAL INS	20,519	.01
AGWAY INS CO	18,877	.01
COM & IND INS CO	18,700	.01
GLENS FALLS INS CO	18,476	.01
COSMOPOLITAN MUTUAL	16,915	.01
PENN MILLERS MUT INS	16,788	.01
TRANSIT CASUALTY CO	16,502	.01
MASS BAY INS CO	16,397	.01
PEERLESS INS CO	15,748	.01
CAMDEN FIRE INS	14,262	.01
PACIFIC INDEMNITY CO	13,671	.01
EMPLOYERS REINSURANC	10,844	.00
TRUCK INS EXCHANGE	9,931	.00
PREFERRED RISK INS	9,814	.00
CENTRAL MUTUAL INS	9,608	.00
AMER DRUGGISTS INS	9,510	.00
COMMERCIAL INS CO	9,121	.00
CUMIS INSURANCE SOC	8,841	.00
MONARCH INS CO	8,730	.00
UNIGARD MUTUAL INS	7,617	.00
MICH MILLERS MTL INS	7,084	.00
CONEMAUGH VALLEY MUT	6,185	.00
LONDON & LANCASHIRE	6,033	.00
OHIO FARMERS INS CO	5,707	.00
AMER UNIVRSL INS CO	5,482	.00
BALBOA INSURANCE CO	3,912	.00
NEW JERSEY MANUFACTU	2,983	.00
CINCINNATI INS CO	2,704	.00
HARBOR INS CO	2,237	.00
LUMBERMENS MUTUAL	1,881	.00
HARTFORD CASUALTY IN	1,699	.00
INS CO STATE OF PENN	1,683	.00
FIDELITY & DEPSIT CO	1,544	.00
NORTH STAR REINSURAN	1,250	.00
CHICAGO INS CO	1,122	.00
INTERSTATE FIRE&CAS	1,122	.00
SUN INS OFFICE LTD	914	.00
SECURITY MUTUAL INS	753	.00
HOME MUTUAL INS CO	506	.00
SAFEGUARD INS CO	434	.00
EAGLE STAR INS CO	135	.00
IA NATL MUTL INS CO	96	.00
GRAIN DEALERS MUTUAL	33	.00
ATLANTIC INS CO	14-	.00

PENNSYLVANIA - WORKMEN COMP - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ROYAL INS CO LTD	337-	.00
PHOENIX INS CO	404-	.00
NW NATL CAS CO	594-	.00
FEDERATED MUTUAL INS	2,208-	.00
HOUSTON GEN INS CO	3,656-	.00
RANGER INSURANCE CO	4,727-	.00
	$ 219,945,952	100.00

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AETNA CAS & SURETY	12,100,994	8.10
CONTINENTAL CASUALTY	8,689,943	5.82
LIBERTY MUT INS CO	8,062,748	5.40
HARTFORD ACC & IND	6,817,912	4.56
PENN MFTRS ASSO INS	6,809,772	4.56
EMPLOYERS MUTUAL LIA	6,757,936	4.52
TRAVELERS INDEM CO	6,307,382	4.22
INS CO OF NO AMER	5,786,451	3.87
US FID & GARTY CO	5,496,763	3.68
ARGONAUT INSURANCE C	4,769,130	3.19
AMERICAN CASUALTY CO	3,430,252	2.30
POTOMAC INS CO	3,205,348	2.15
ST PAUL FIRE & MARIN	3,062,479	2.05
MARYLAND CASUALTY CO	2,708,976	1.81
AMER HOME ASSUR	2,594,363	1.74
NATIONWIDE MUT INS	2,454,228	1.64
PENN NATL MUT CAS IN	2,264,620	1.52
COMM UNION INS CO	2,150,355	1.44
RELIANCE INS CO	1,973,743	1.32
BITUMINOUS CASUALTY	1,862,786	1.25
ROYAL GLOBE INS CO	1,860,003	1.24
ROCKWOOD INS CO	1,825,930	1.22
FIREMENS INS CO	1,787,746	1.20
OHIO CASUALTY INS CO	1,661,375	1.11
HARLEYSVILLE MUTUAL	1,546,393	1.04
FEDERAL INS CO	1,511,369	1.01
FIREMANS FUND INS CO	1,454,429	.97
US FIRE INSURANCE CO	1,347,271	.90
AMER INSUR COMP	1,305,926	.87
TRANSAMERICA INS CO	1,263,150	.85
CONTINENTAL INS CO	1,234,340	.83
ERIE INS EXCHANGE	1,158,961	.78
HOME IND CO	1,156,142	.77
AMER MUTL LBL INS CO	1,117,294	.75
AETNA INSURANCE CO	1,020,467	.68
AMER STATES INS CO	997,335	.67
ALLSTATE INSUR CO	975,921	.65
VALLEY FORGE INS CO	926,858	.62
PACIFIC INDEMNITY CO	881,483	.59
ROYAL IND C	880,182	.59
AMER UNIVRSL INS CO	855,986	.57
AMER EMPLOYERS INS C	846,084	.57
SECURITY INS CO	835,587	.56
GLOBE INDEMNITY CO	761,008	.51
AMER MOTOR INS CO	747,089	.50
FOREMOST INS CO	739,407	.49
WESTMORELAND CASLTY	735,546	.49

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
STATESMAN INS CO	699,245	.47
UNIGARD MUTUAL INS	689,785	.46
GREAT AMER INS CO	662,825	.44
GROCERS MUTUAL INS	609,392	.41
LUMBERMENS MUT CAS	559,530	.37
CHICAGO INS CO	504,192	.34
INTERSTATE FIREECAS	504,192	.34
SELECTED RISKS INS	482,185	.32
NEW HAMPSHIRE INS CO	473,718	.32
ELECTRIC MUTUAL LIAB	466,424	.31
NORTH RIVER INS	444,912	.30
PUBLIC SERVICE MUTL	424,445	.28
STATE AUTO INS ASSC	370,544	.25
UTICA MUTUAL INS CO	367,099	.25
NATIONAL INDEM CO	363,169	.24
MIDLAND INSURANCE CO	324,207	.22
CENTENNIAL INSURANCE	323,133	.22
NATL UNION FIRE I C	312,007	.21
HARTFORD FIRE INS CO	307,029	.21
EMPLOYERS REINSURANC	301,777	.20
OLD REPUBLIC INS CO	298,488	.20
DONEGAL MUT INS CO	297,897	.20
CENTRAL NAT INS CO	287,927	.19
RESERVE INSURANCE CO	282,891	.19
INS CO STATE OF PENN	280,337	.19
FED MUT INS CO	278,898	.19
GENRL ACCIDENT ASSUR	271,484	.18
HANOVER INS CO	266,962	.18
MGIC INDEMNITY CORP	266,008	.18
FIDELITY & CASUALTY	255,727	.17
BITUMINOUS FIRE	242,805	.16
ASSOCIATED INDEMNITY	236,054	.16
GATEWAY INSURANCE CO	230,615	.15
MT VERNON FIRE INS	218,532	.15
STATE AUTO MUTUAL	215,493	.14
EMPLOYERS MUT CAS CO	200,713	.13
GULF INSUR CO	197,304	.13
INTERSTATE INS CO	194,662	.13
NATL GRANGE MUTL INS	191,279	.13
STATE FARM FIRE & CA	183,913	.12
NORTHWESTERN NATL CO	181,285	.12
WESTCHESTER FIRE INS	181,138	.12
OREGON AUTO INS CO	166,694	.11
PROV WASHINGTON INS	160,761	.11
SENTRY INSURANCE	156,290	.10
ST PAUL MERCURY INS	148,717	.10
HIGHLANDS INS CO	146,601	.10

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNIGARD JAMESTOWN	144,738	.10
LITITZ MUTUAL INS CO	140,092	.09
AFFILIATED FM INS CO	139,307	.09
AMER EMPIRE INS	138,484	.09
INTERNATIONAL INS CO	136,616	.09
EMPLYRS MUT FIRE I C	123,835	.08
MICH MUT LIAB CO	123,804	.08
GENERAL INS CO OF AM	123,747	.08
NATIONAL SURETY CORP	123,116	.08
NORTH STAR REINSURAN	122,771	.08
FARM FAMILY MUT INS	120,796	.08
AMER NATL FIRE INS	120,483	.08
JEFFERSON INS OF NY	116,010	.08
CONS MUTUAL INS CO	110,366	.07
TUSCARORA WAYNE MUTL	108,910	.07
BOSTON OLD CLNY INS	106,439	.07
EDUC & EXEC INS INC	103,995	.07
HARBOR INS CO	103,565	.07
ATLANTIC MUTUAL INS	102,916	.07
NEWARK INS CO	102,539	.07
OLD GUARD M I C	98,414	.07
HARFORD MUTUAL INS	97,412	.07
GRANITE STATE INS CO	91,750	.06
LIBERTY MUT FIRE INS	90,595	.06
GREATER NY MUT INS	90,349	.06
SHELBY MUT INS CO	88,252	.06
SVC FIRE I C OF NY	86,955	.06
MONARCH INS CO	78,524	.05
YORKTOWNE MUT INS CO	76,635	.05
AMER CONTINENTAL	75,366	.05
MUTUAL FIRE MARINE	74,822	.05
MOTORISTS MUTUAL INS	74,557	.05
VIGILANT INS CO	68,805	.05
HOUSTON GEN INS CO	65,733	.04
SEABOARD SURETY CO	65,441	.04
AMER MFG MUTUAL INS	64,964	.04
STUYVESANT INS CO	61,574	.04
AMER GUARANTEE	60,356	.04
EMPLYRS FIRE INS CO	56,850	.04
STATE FARM MUTUAL	55,335	.04
HORACE MANN INS CO	52,149	.03
AMER DRUGGISTS INS	48,654	.03
WINDSOR MNT JOY INS	48,331	.03
MICH MILLERS MTL INS	42,537	.03
TRANSPORT INS CO	41,440	.03
NW NATL CAS CO	40,160	.03
UNDERWRITERS INS CO	39,761	.03

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNIV UNDERWR INS CO	39,594	.03
MERCHANTS & BUS MENS	36,467	.02
MERCHNTS MTUL INS CO	35,074	.02
BUCKEYE UNION INS CO	34,882	.02
UNITED PACIFIC INS	34,437	.02
GOSCHENHOPPEN MTL IN	34,425	.02
PENN MUTUAL FIRE INS	34,294	.02
AMER POLICYHOLDERS	33,965	.02
YOSEMITE INS CO	33,584	.02
AMER HOME MUT INS CO	33,330	.02
EXCELSIOR INS CO	33,204	.02
IDEAL MUTUAL INS CO	32,981	.02
GOODVILLE MUT CAS CO	32,043	.02
GEN FIRE & CASLTY CO	30,695	.02
SEQUOIA INS CO	30,305	.02
PENN MILLERS MUT INS	29,127	.02
TRANSPORT INDEMNITY	27,763	.02
CHESTER COUNTY MUTUL	25,955	.02
READING MUT INS CO	25,641	.02
MANOR MUTUAL FIRE	24,879	.02
UNIT SVCS AUTO ASSOC	24,267	.02
HOME MUTUAL INS CO	24,140	.02
MARKET INSURANCE CO	22,743	.02
CAMDEN FIRE INS	21,505	.01
MERCH INS OF NH INC	21,282	.01
REPUBLIC INS CO	20,618	.01
FIDELITY & GUARANTY	19,645	.01
TWIN CITY FIRE IN CO	19,596	.01
TRANS MUTL INS CO	19,273	.01
VALLEY MUTUAL INS CO	19,068	.01
GLENS FALLS INS CO	19,048	.01
INTERSTATE FIRE INS	18,909	.01
MILLERS MUTUAL INS	18,481	.01
CUMIS INSURANCE SOC	18,218	.01
MIDDLESEX MUTUAL INS	17,378	.01
SIGNAL INSURANCE CO	17,093	.01
LUMBERMENS MUTUAL	15,595	.01
JOHN DEERE INS CO	14,936	.01
EXCHANGE MUTUAL INS	14,610	.01
PARADISE MUTUAL INS	14,546	.01
PENN LUMBERMENS MUTL	13,632	.01
INS COM OF PENN	12,744	.01
PACIFIC EMPLOYRS INS	12,670	.01
UNION MUT INS CO	12,631	.01
FARMERS MUTUAL FIRE	11,796	.01
PAXTON NATL INS CO	11,194	.01
CASLTY RECIPRC EXCHA	11,166	.01

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
IND INDEMNITY CO	11,143	.01
ELECTRIC INS CO	11,027	.01
NATL FIRE IN HARTFRD	11,010	.01
EVERETT CASH MUT INS	10,393	.01
MOTOR VEHICLE CSLTY	10,055	.01
NORFOLK & DEDHAM MTL	10,030	.01
MTL INS LEHIGH CTY	10,013	.01
ASSURANCE CO OF AMER	9,407	.01
LONDON & LANCASHIRE	9,267	.01
PENN GEN INS CO	8,763	.01
RANGER INSURANCE CO	8,690	.01
CENTRAL MUTUAL INS	8,675	.01
HOME MUTUAL INS CO	8,230	.01
FLORISTS MUT INS CO	7,863	.01
INTERBORO MUT INDEMN	7,763	.01
AMER STAR INS	7,499	.01
HOME INS CO	7,398	.00
MILLVILLE MUTL INS	7,368	.00
FRMRS MUTUL FIRE INS	7,368	.00
WHITE HALL MUT INS	7,368	.00
BOYERTOWN MUTUAL INS	7,368	.00
WOLVERINE INS CO	7,367	.00
PHOENIX ASSUR CO	7,168	.00
BRIAR CREEK MUTUAL	6,201	.00
COSMOPOLITAN MUTUAL	6,049	.00
COLONIAL PENN INS CO	5,880	.00
PHOENIX INS CO	5,267	.00
BENEFIT INS CO	5,121	.00
NIAGARA FIRE INS CO	5,081	.00
AGWAY INS CO	4,726	.00
TOWAMENSING MUTUAL	4,377	.00
HALLMARK INS CO INC	4,300	.00
AMER FIDELITY FI	3,946	.00
BANKERS & SHIPPERS	3,822	.00
GOVRNT EMP INS CO	3,562	.00
PROFESSIONAL MUTUAL	3,526	.00
SAFECO INS CO OF AM	3,015	.00
FIRST NAT INS CO	2,913	.00
HARBORCREEK-ERIE MUT	2,884	.00
REAMSTOWN MUT INS CO	2,624	.00
MIDWEST MTL INS CO	2,539	.00
AGRICULTURAL INS CO	2,521	.00
WESTFIELD INSUR CO	2,439	.00
TRANSIT CASUALTY CO	2,369	.00
COM & IND INS CO	2,216	.00
FIDELITY & DEPSIT CO	1,915	.00
OHIO FARMERS INS CO	1,853	.00

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
LEBANON MUT INS CO	1,710	.00
AMER AUTOMOBILE INS	1,565	.00
STANDARD FIRE INS CO	1,503	.00
BROTHERHOOD MUT INS	1,451	.00
HARTFORD STEM BLER	1,300	.00
BALBOA INSURANCE CO	1,173	.00
SAFEGUARD INS CO	1,135	.00
NORTHERN ASSURANCE	914	.00
PEERLESS INS CO	914	.00
SECURITY MUTUAL INS	798	.00
CAMBRIDGE MUTL FIRE	748	.00
NY UNDRWRTRS INS CO	739	.00
COMMERCIAL INS CO	611	.00
GRANGERS MUT INS CO	608	.00
MANHATTAN FIRE & MAR	502	.00
CALVERT FIRE INS CO	472	.00
ALLIED INS CO	446	.00
NORTHERN MUTUAL INS	428	.00
FRMRS MUT INS OF DEL	421	.00
AMICA MUTUAL INS CO	409	.00
VANGUARD INS CO	388	.00
SUMMIT INS CO OF NY	364	.00
WEST AMER INS CO	360	.00
CARRIERS INS CO	332	.00
NEW CASTLE MUT INS	310	.00
INTEGRITY INSUR CO	300	.00
BAY STATE INS CO	279	.00
EXCEL INSURANCE CO	221	.00
AETNA FIRE UNDRWRTRS	212	.00
GERMANTOWN INS CO	188	.00
FIRE & CASUALTY INS	179	.00
FORUM INS CO	133	.00
SUN INS OFFICE LTD	121	.00
FEDERATED MUTUAL INS	89	.00
ATLANTIC INS CO	72	.00
EAGLE STAR INS CO	62	.00
ROYAL INS CO LTD	58	.00
HARTFORD CASUALTY IN	55	.00
NATL MUTL INS CO	52	.00
LIVERPOOL-LONDON-GLO	41	.00
GRAIN DEALERS MUTUAL	38	.00
NY CNTRL MUTUAL FIRE	33	.00
MOTOR CLUB FIRE & CA	32	.00
IA NATL MUTL INS CO	13	.00
UNIGARD INS CO	11	.00
LONDON GUAR & ACCID	9	.00
ALLIANCE ASSUR CO	2	.00

PENNSYLVANIA - LIAB OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MERRIMACK MUT FIRE	27-	.00
AMER CONSUMER INS CO	5,905-	.00
AMER & FOREIGN INS	7,087-	.00
TRANSPORTATION INS	220,628-	.15-
	$ 149,405,060	100.00

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
STATE FARM MUTUAL	70,496,958	11.26
NATIONWIDE MUT INS	64,501,372	10.30
ALLSTATE INSUR CO	44,503,692	7.11
ERIE INS EXCHANGE	35,546,753	5.68
AETNA CAS & SURETY	28,976,547	4.63
INS CO OF NO AMER	24,991,534	3.99
TRAVELERS INDEM CO	21,313,298	3.40
KEYSTONE INS CO	17,551,361	2.80
HARLEYSVILLE MUTUAL	15,671,940	2.50
HARTFORD ACC & IND	13,790,529	2.20
PENN MFTRS ASSO INS	13,701,486	2.19
US FID & GARTY CO	13,380,822	2.14
PENN NATL MUT CAS IN	13,046,639	2.08
GOVRNT EMP INS CO	11,298,180	1.80
STATE AUTO INS ASSC	11,139,202	1.78
LIBERTY MUT FIRE INS	9,621,775	1.54
OHIO CASUALTY INS CO	9,003,175	1.44
CONTINENTAL CASUALTY	8,728,063	1.39
FIREMENS INS CO	7,933,787	1.27
POTOMAC INS CO	7,878,193	1.26
MARYLAND CASUALTY CO	6,474,956	1.03
LIBERTY MUT INS CO	5,264,039	.84
DONEGAL MUT INS CO	5,249,747	.84
ROCKWOOD INS CO	5,216,300	.83
AMER INSUR COMP	4,862,804	.78
GATEWAY INSURANCE CO	4,703,832	.75
EDUC & EXEC INS INC	4,621,652	.74
COMM UNION INS CO	4,204,015	.67
HOME IND CO	4,164,907	.67
UNIT SVCS AUTO ASSOC	4,138,902	.66
WEST AMER INS CO	4,102,817	.66
MOTORISTS MUTUAL INS	3,987,646	.64
SELECTED RISKS INS	3,946,880	.63
FED MUT INS CO	3,934,704	.63
FEDERAL INS CO	3,823,706	.61
RELIANCE INS CO	3,497,843	.56
COLONIAL PENN INS CO	3,281,596	.52
NATL EMBLEM INS CO	3,268,578	.52
AMERICAN CASUALTY CO	3,077,499	.49
ROYAL GLOBE INS CO	3,012,027	.48
TRANSAMERICA INS CO	2,879,052	.46
STATE FARM FIRE & CA	2,818,371	.45
RESERVE INSURANCE CO	2,595,907	.41
STATE AUTO MUTUAL	2,508,796	.40
NATL GRANGE MUTL INS	2,495,431	.40
ASSOCIATED INDEMNITY	2,350,051	.38
PENN GEN INS CO	2,344,223	.37

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CONTINENTAL INS CO	2,315,679	.37
FIREMANS FUND INS CO	2,312,348	.37
VOLKSWAGEN INS CO	2,256,555	.36
LUMBERMENS MUT CAS	2,172,214	.35
AMER MOTOR INS CO	2,031,561	.32
US FIRE INSURANCE CO	2,002,377	.32
EMPLOYERS MUTUAL LIA	1,982,623	.32
ROYAL IND C	1,928,608	.31
PACIFIC EMPLOYRS INS	1,768,216	.28
SECURITY INS CO	1,697,518	.27
AMER STATES INS CO	1,652,124	.26
UNITED PACIFIC INS	1,547,732	.25
AETNA INSURANCE CO	1,542,710	.25
CHARTER OAK FIRE INS	1,387,801	.22
UNIGARD JAMESTOWN	1,382,495	.22
AMER MUTL OF BOSTON	1,328,101	.21
HOME INS CO	1,292,400	.21
VALLEY FORGE INS CO	1,274,905	.20
HANOVER INS CO	1,269,673	.20
AMICA MUTUAL INS CO	1,218,888	.19
NEW HAMPSHIRE INS CO	1,168,082	.19
GREAT AMER INS CO	1,160,282	.19
AUTO INS CO HARTFORD	1,111,606	.18
SAFECO INS CO OF AM	1,014,726	.16
CENTENNIAL INSURANCE	1,005,280	.16
SUMMIT INS CO OF NY	960,934	.15
UNIV UNDERWR INS CO	957,933	.15
BITUMINOUS CASUALTY	954,224	.15
AMER AUTOMOBILE INS	950,133	.15
EMCASCO INSURANCE CO	890,507	.14
AMER EMPIRE INS	890,060	.14
GENRL ACCIDENT ASSUR	866,859	.14
PREFERRED RISK INS	863,631	.14
ST PAUL FIRE & MARIN	857,260	.14
NATIONAL INDEM CO	845,568	.14
TRANSPORT INS CO	832,956	.13
PAXTON NATL INS CO	817,507	.13
MERCH INS OF NH INC	786,320	.13
FARM FAMILY MUT INS	775,431	.12
AMER & FOREIGN INS	755,319	.12
PITTSBURG MUTUAL INS	717,526	.11
AMER MUTL LBL INS CO	708,683	.11
UTICA MUTUAL INS CO	705,287	.11
SENTRY INSURANCE	696,672	.11
AMER EMPLOYERS INS C	687,938	.11
NATIONAL SURETY CORP	656,865	.10
SHELBY MUT INS CO	644,301	.10

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GOODVILLE MUT CAS CO	642,553	.10
VIGILANT INS CO	635,599	.10
GULF INSUR CO	595,140	.10
EMPLOYERS MUT CAS CO	566,420	.09
CRITERION INS CO	527,638	.08
GLOBE INDEMNITY CO	526,906	.08
PROV WASHINGTON INS	511,055	.08
FOREMOST INS CO	506,294	.08
AMER CONTINENTAL	466,222	.07
CARRIERS INS CO	456,529	.07
OLD REPUBLIC INS CO	421,019	.07
AMER HOME MUT INS CO	411,740	.07
BANKERS & SHIPPERS	404,608	.06
MERCHNTS MTUL INS CO	404,363	.06
STUYVESANT MUT PL GL	393,970	.06
NORTHWESTERN NATL CO	384,697	.06
AMER HOME ASSUR	381,446	.06
CAPITOL MUTUAL FIRE	370,149	.06
TRANSIT CASUALTY CO	368,764	.06
NORTH RIVER INS	364,836	.06
MONARCH INS CO	353,198	.06
UNIVERSAL REINS CORP	345,931	.06
ELECTRIC MUTUAL LIAB	345,271	.06
ST PAUL MERCURY INS	343,575	.05
AMER ECONOMY INS CO	341,833	.05
TRAVELERS INDEM AMER	327,164	.05
FIDELITY & CASUALTY	326,448	.05
EMPLYRS FIRE INS CO	323,289	.05
EXCHANGE MUTUAL INS	322,282	.05
STANDARD FIRE INS CO	316,999	.05
BENEFIT INS CO	316,278	.05
HOME MUTUAL INS CO	306,052	.05
NEWARK INS CO	290,174	.05
MICH MILLERS MTL INS	283,725	.05
NATL MUTL INS CO	272,915	.04
NEW JERSEY MANUFACTU	272,279	.04
GEN FIRE & CASLTY CO	271,877	.04
ALLIANCE ASSUR CO	270,365	.04
HORACE MANN INS CO	269,398	.04
ELECTRIC INS CO	269,116	.04
PUBLIC SERVICE MUTL	263,752	.04
WESTCHESTER FIRE INS	261,130	.04
ATLANTIC MUTUAL INS	257,575	.04
KEMPER SECURITY INS	256,660	.04
EMPLYRS MUT FIRE I C	245,250	.04
MIDWEST MTL INS CO	221,698	.04
NATL GENERAL INS CO	213,993	.03

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NW NATL CAS CO	197,891	.03
IDEAL MUTUAL INS CO	193,060	.03
GRANITE STATE INS CO	191,298	.03
NORFOLK & DEDHAM MTL	188,585	.03
EXCEL INSURANCE CO	181,351	.03
GENERAL INS CO OF AM	178,349	.03
AGWAY INS CO	172,840	.03
OCCIDENTAL FIRE	154,458	.02
AMER MFG MUTUAL INS	146,659	.02
TRANSPORTATION INS	145,147	.02
WRLDWD UNDRWTR INS C	143,294	.02
BITUMINOUS FIRE	137,861	.02
STATESMAN INS CO	134,636	.02
STUYVESANT INS CO	127,147	.02
HARBOR INS CO	115,718	.02
CONN INDEMNITY COMP	106,791	.02
CENTRAL NAT INS CO	106,703	.02
INTERNATIONAL INS CO	104,979	.02
TRANSPORT INDEMNITY	103,986	.02
UNIGARD MUTUAL INS	99,833	.02
AMER NATL FIRE INS	96,297	.02
JEFFERSON INS OF NY	92,420	.01
CUMIS INSURANCE SOC	89,372	.01
NATL FIRE IN HARTFRD	82,270	.01
UNIGARD INS CO	82,081	.01
AMER POLICYHOLDERS	79,542	.01
LUMBERMENS MUTUAL	75,923	.01
NATL AVIATION UNDERW	70,198	.01
NATL INDEPENDENCE	69,159	.01
UNDERWRITERS INS CO	68,877	.01
CAMDEN FIRE INS	65,062	.01
MIDLAND INSURANCE CO	63,887	.01
AMER GUARANTEE	60,714	.01
ARGONAUT INSURANCE C	55,550	.01
BUCKEYE UNION INS CO	54,751	.01
FIRST NAT INS CO	52,036	.01
HIGHLANDS INS CO	51,877	.01
FIDELITY & GUARANTY	50,304	.01
JOHN DEERE INS CO	48,020	.01
EMMCO INSURANCE CO	47,373	.01
NY UNDRWRTRS INS CO	47,180	.01
EMPLOYERS REINSURANC	46,637	.01
CENTURY INDEMNITY CO	46,078	.01
AMER UNIVRSL INS CO	42,871	.01
AMER BANKERS INS	42,528	.01
CALIFORNIA CAS INS	40,241	.01
PACIFIC INDEMNITY CO	37,684	.01

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BALBOA INSURANCE CO	36,820	.01
BOSTON OLD CLNY INS	36,469	.01
GLENS FALLS INS CO	33,583	.01
NATIONWIDE MUT FIR I	32,500	.01
INS CO STATE OF PENN	30,578	.00
CHICAGO INS CO	26,320	.00
INTERSTATE FIRE&CAS	26,320	.00
NIAGARA FIRE INS CO	24,960	.00
SEA INS CO LTD	24,785	.00
HARFORD MUTUAL INS	22,627	.00
CASLTY RECIPRC EXCHA	20,363	.00
ASSURANCE CO OF AMER	19,272	.00
MTR CLUB AMER INS CO	18,207	.00
AFFILIATED FM INS CO	18,025	.00
HARTFORD FIRE INS CO	17,387	.00
GREATER NY MUT INS	13,591	.00
CONS MUTUAL INS CO	13,310	.00
PHOENIX ASSUR CO	12,569	.00
CENTRAL MUTUAL INS	12,010	.00
LONDON & LANCASHIRE	11,728	.00
HOUSTON GEN INS CO	11,335	.00
AGRICULTURAL INS CO	10,772	.00
MT VERNON FIRE INS	10,069	.00
AMER PROTECTION	9,350	.00
MICH MUT LIAB CO	9,693	.00
RANGER INSURANCE CO	9,223	.00
SEABOARD FIRE & MAR	9,219	.00
INTERBORO MUT INDEMN	7,693	.00
AMER FIDELITY FI	7,314	.00
EAGLE STAR INS CO	7,179	.00
SUN INS OFFICE LTD	6,582	.00
CALVERT FIRE INS CO	5,813	.00
NORTH STAR REINSURAN	5,658	.00
SAFEGUARD INS CO	5,413	.00
CITY INS CO	5,067	.00
MOTOR CLUB FIRE & CA	4,665	.00
INTERNATIONAL SERVIC	4,649	.00
NORTHRN INS CO OF NY	4,413	.00
ALLIED INS CO	4,286	.00
COSMOPOLITAN MUTUAL	4,189	.00
NATL UNION FIRE I C	3,960	.00
WOLVERINE INS CO	3,785	.00
COM & IND INS CO	3,755	.00
SVC FIRE I C OF NY	3,538	.00
ROYAL INS CO LTD	3,300	.00
OHIO FARMERS INS CO	3,041	.00
SECURITY MUTL CAS CO	2,972	.00

PENNSYLVANIA - AUTO LIAB - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
HARTFORD CASUALTY IN	2,337	.00
MASS BAY INS CO	2,746	.00
STANDARD MARINE INS	2,585	.00
NORTHERN ASSURANCE	2,402	.00
AETNA FIRE UNDRWRTRS	2,303	.00
IND INDEMNITY CO	2,254	.00
PENN MILLERS MUT INS	2,029	.00
INTERSTATE INS CO	1,594	.00
MARKET INSURANCE CO	1,258	.00
OREGON AUTO INS CO	1,044	.00
RECIPROCAL EXCHANGE	1,032	.00
FIDELITY & DEPSIT CO	929	.00
COMMERCIAL INS CO	916	.00
FEDERATED MUTUAL INS	546	.00
WESTFIELD INSUR CO	493	.00
IA NATL MUTL INS CO	383	.00
PEERLESS INS CO	377	.00
TWIN CITY FIRE IN CO	220	.00
TRINITY UNIV INS CO	211	.00
TOKIO MARINE & FIRE	206	.00
MIDDLESEX MUTUAL INS	131	.00
OHIO SECURITY INS CO	120	.00
MOHAWK INSURANCE CO	39	.00
GRAIN DEALERS MUTUAL	6-	.00
FIRE & CASUALTY INS	182-	.00
PHOENIX INS CO	3,555-	.00
	$ 626,008,017	100.00

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
STATE FARM MUTUAL	30,769,301	10.49
NATIONWIDE MUT INS	30,381,814	10.36
ALLSTATE INSUR CO	19,542,417	6.66
ERIE INS EXCHANGE	18,064,541	6.16
AETNA CAS & SURETY	12,693,194	4.33
TRAVELERS INDEM CO	9,343,002	3.19
MOTORS INS CORP	9,338,028	3.18
KEYSTONE INS CO	7,039,080	2.40
US FID & GARTY CO	6,769,972	2.31
PENN NATL MUT CAS IN	6,470,588	2.21
PENN MFTRS ASSO INS	6,299,009	2.15
HARLEYSVILLE MUTUAL	6,125,042	2.09
FOREMOST INS CO	5,798,776	1.98
GOVRNT EMP INS CO	5,279,585	1.80
STATE AUTO INS ASSC	5,233,012	1.78
HARTFORD ACC & IND	5,120,425	1.75
OHIO CASUALTY INS CO	4,279,331	1.46
LIBERTY MUT FIRE INS	3,800,089	1.30
POTOMAC INS CO	3,654,566	1.25
FIREMENS INS CO	3,603,792	1.23
GATEWAY INSURANCE CO	3,009,622	1.03
MARYLAND CASUALTY CO	2,971,665	1.01
CONTINENTAL CASUALTY	2,954,100	1.01
DONEGAL MUT INS CO	2,482,030	.85
EDUC & EXEC INS INC	2,381,908	.81
AMER INSUR COMP	2,168,751	.74
WEST AMER INS CO	2,023,105	.69
UNIT SVCS AUTO ASSOC	2,017,544	.69
MOTORISTS MUTUAL INS	1,915,939	.65
FED MUT INS CO	1,886,763	.64
INS CO OF NO AMER	1,847,693	.63
SELECTED RISKS INS	1,840,858	.63
HOME IND CO	1,732,057	.59
FEDERAL INS CO	1,707,858	.58
COMM UNION INS CO	1,704,774	.58
ROCKWOOD INS CO	1,611,585	.55
LIBERTY MUT INS CO	1,577,086	.54
VOLKSWAGEN INS CO	1,400,948	.48
RELIANCE INS CO	1,380,947	.47
MT VERNON FIRE INS	1,378,577	.47
NATL EMBLEM INS CO	1,295,090	.44
PAXTON NATL INS CO	1,261,879	.43
ROYAL GLOBE INS CO	1,228,079	.42
STATE FARM FIRE & CA	1,184,064	.40
STATE SECURITY INS	1,171,898	.40
TRANSAMERICA INS CO	1,142,274	.39
EMMCO INSURANCE CO	1,125,039	.38

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
COLONIAL PENN INS CO	1,100,865	.38
STATE AUTO MUTUAL	1,097,954	.37
NATL GRANGE MUTL INS	1,090,174	.37
PENN GEN INS CO	1,065,779	.36
UNITED SECURITY INS	1,035,635	.35
ASSOCIATED INDEMNITY	1,018,645	.35
LUMBERMENS MUT CAS	1,011,859	.35
FIREMANS FUND INS CO	840,923	.29
UNIV UNDERWR INS CO	825,034	.28
US FIRE INSURANCE CO	798,362	.27
AMER STATES INS CO	790,994	.27
AMER MOTOR INS CO	751,930	.26
ROYAL IND C	692,685	.24
UNITED PACIFIC INS	687,326	.23
SECURITY INS CO	683,666	.23
UNIGARD JAMESTOWN	666,810	.23
CHARTER OAK FIRE INS	656,501	.22
AETNA INSURANCE CO	647,060	.22
HOME INS CO	644,217	.22
CHRYSLER INS CO	644,077	.22
VALLEY FORGE INS CO	638,141	.22
JUNIATA MUTUAL INS	608,619	.21
JORDAN MUTUAL INS CO	608,619	.21
GREAT AMER INS CO	563,351	.19
AMICA MUTUAL INS CO	543,345	.19
HANOVER INS CO	537,534	.18
AMERICAN CASUALTY CO	534,337	.18
STUYVESANT INS CO	524,578	.18
ST PAUL FIRE & MARIN	514,620	.18
AMER MUTL OF BOSTON	502,581	.17
RESERVE INSURANCE CO	500,649	.17
NEW HAMPSHIRE INS CO	500,251	.17
CAPITOL INS CO	463,984	.16
AUTO INS CO HARTFORD	459,242	.16
WOLVERINE INS CO	456,079	.16
MID-CONTINENT INS CO	448,938	.15
AMER EMPIRE INS	446,332	.15
SAFECO INS CO OF AM	426,562	.15
TEMPLE MUT INS CO	419,949	.14
EMCASCO INSURANCE CO	416,037	.14
GROCERS MUTUAL INS	415,181	.14
INTEGRITY INSUR CO	414,818	.14
SUMMIT INS CO OF NY	407,403	.14
BITUMINOUS CASUALTY	406,091	.14
WINDSOR MNT JOY INS	405,746	.14
BENEFIT INS CO	394,109	.13
PROTECTIVE NATL INS	391,570	.13

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GENRL ACCIDENT ASSUR	382,527	.13
GLOBE INDEMNITY CO	381,834	.13
AMER AUTOMOBILE INS	368,295	.13
CONTINENTAL INS CO	367,123	.13
MOTORISTS BENEFICIAL	365,878	.12
FARM FAMILY MUT INS	351,722	.12
AMER FIDELITY FI	344,619	.12
CENTENNIAL INSURANCE	333,390	.11
AMER & FOREIGN INS	328,940	.11
UTICA MUTUAL INS CO	323,678	.11
AMER EMPLOYERS INS C	315,005	.11
SHELBY MUT INS CO	310,188	.11
MIDWEST MTL INS CO	298,222	.10
AMER RD INS	294,308	.10
CALVERT FIRE INS CO	290,436	.10
VIGILANT INS CO	289,781	.10
EMPLOYERS MUTUAL LIA	285,082	.10
AMER BANKERS INS	283,497	.10
PREFERRED RISK INS	278,221	.09
EMPLOYERS MUT CAS CO	255,633	.09
SENTRY INSURANCE	252,246	.09
NORTHLAND INS CO	251,339	.09
JEFFERSON INS OF NY	240,296	.08
CENTRAL NAT INS CO	238,282	.08
CRITERION INS CO	233,696	.08
GOODVILLE MUT CAS CO	223,721	.08
GULF INSUR CO	223,627	.08
MERCH INS OF NH INC	213,162	.07
OLD REPUBLIC INS CO	204,622	.07
PROV WASHINGTON INS	202,876	.07
AMER MUTL LBL INS CO	200,576	.07
AMER HOME MUT INS CO	187,945	.06
MONARCH INS CO	181,309	.06
MERCHNTS MTUL INS CO	179,366	.06
NATIONAL SURETY CORP	176,541	.06
STANDARD FIRE INS CO	169,302	.06
AMER ECONOMY INS CO	166,744	.06
NORTHWESTERN NATL CO	165,616	.06
NORTH RIVER INS	161,076	.05
ST PAUL MERCURY INS	159,826	.05
EMPLYRS FIRE INS CO	158,456	.05
TRAVELERS INDEM AMER	157,774	.05
UNIVERSAL REINS CORP	150,984	.05
FIDELITY & GUARANTY	141,753	.05
HOME MUTUAL INS CO	141,150	.05
MICH MILLERS MTL INS	137,926	.05
NEWARK INS CO	137,615	.05

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
STUYVESANT MUT PL GL	121,690	.04
ELECTRIC INS CO	120,688	.04
TRANSPORT INS CO	120,635	.04
NATL MUTL INS CO	118,351	.04
MOHAWK INSURANCE CO	114,111	.04
NEW JERSEY MANUFACTU	111,453	.04
ALLIANCE ASSUR CO	110,465	.04
KEMPER SECURITY INS	110,425	.04
NORFOLK & DEDHAM MTL	106,600	.04
EMPLYRS MUT FIRE I C	106,468	.04
HORACE MANN INS CO	105,103	.04
WESTCHESTER FIRE INS	104,279	.04
PUBLIC SERVICE MUTL	104,151	.04
GRANITE STATE INS CO	96,923	.03
ATLANTIC MUTUAL INS	92,459	.03
NATIONAL INDEM CO	89,279	.03
NW NATL CAS CO	86,623	.03
NATL GENERAL INS CO	85,257	.03
AGWAY INS CO	80,615	.03
AMER CONTINENTAL	79,300	.03
RESOLUTE INSUR CO	78,092	.03
PITTSBURG MUTUAL INS	73,918	.03
TRANSPORTATION INS	73,123	.02
GENERAL INS CO OF AM	71,482	.02
WRLDWD UNDRWTR INS C	70,411	.02
BITUMINOUS FIRE	67,935	.02
AMER MFG MUTUAL INS	64,500	.02
STATESMAN INS CO	58,199	.02
GIBRALTAR MUTUAL INS	53,812	.02
CALIFORNIA CAS INS	53,283	.02
SVC FIRE I C OF NY	50,017	.02
AMER NATL FIRE INS	49,829	.02
CONN INDEMNITY COMP	46,592	.02
NATL FIRE IN HARTFRD	43,645	.01
HARCO NATL INS CO	42,622	.01
AMER UNIVRSL INS CO	41,724	.01
FIDELITY & CASUALTY	40,267	.01
UNIGARD MUTUAL INS	39,732	.01
NATL AVIATION UNDERW	36,891	.01
INTERNATIONAL INS CO	36,479	.01
LUMBERMENS MUTUAL	34,622	.01
CUMIS INSURANCE SOC	33,360	.01
CARRIERS INS CO	32,128	.01
QUINCY MUT FIRE INS	31,996	.01
CAMDEN FIRE INS	31,862	.01
UNDERWRITERS INS CO	31,844	.01
UNIGARD INS CO	31,534	.01

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NATL INDEPENDENCE	29,473	.01
AMER POLICYHOLDERS	29,307	.01
JOHN DEERE INS CO	28,026	.01
BANKERS & SHIPPERS	24,466	.01
AMER GUARANTEE	22,318	.01
MERCHANTS & BUS MENS	21,811	.01
BOSTON OLD CLNY INS	21,697	.01
BUCKEYE UNION INS CO	21,453	.01
EXCEL INSURANCE CO	20,645	.01
ARGONAUT INSURANCE C	18,184	.01
FIRST NAT INS CO	17,859	.01
WASHINGTON MUTUAL IN	17,158	.01
BALBOA INSURANCE CO	17,039	.01
AMER HOME ASSUR	15,387	.01
OCCIDENTAL FIRE	15,328	.01
CENTURY INDEMNITY CO	13,707	.00
MIDLAND INSURANCE CO	13,301	.00
HARFORD MUTUAL INS	13,247	.00
HARTFORD FIRE INS CO	13,134	.00
PACIFIC EMPLOYRS INS	12,937	.00
GLENS FALLS INS CO	12,772	.00
PAWTUCKET MUT INS CO	12,394	.00
PACIFIC INDEMNITY CO	12,032	.00
NIAGARA FIRE INS CO	11,925	.00
SEA INS CO LTD	11,752	.00
PENN MILLERS MUT INS	11,418	.00
NY UNDRWRTRS INS CO	11,322	.00
GREATER NY MUT INS	11,008	.00
TRANSIT CASUALTY CO	8,318	.00
GEN FIRE & CASLTY CO	7,582	.00
CONS MUTUAL INS CO	7,467	.00
CAPITOL MUTUAL FIRE	7,152	.00
MTR CLUB AMER INS CO	7,005	.00
PHOENIX ASSUR CO	6,406	.00
CENTRAL MUTUAL INS	6,213	.00
IDEAL MUTUAL INS CO	6,061	.00
NEW CASTLE MUT INS	5,906	.00
LONDON & LANCASHIRE	5,866	.00
AGRICULTURAL INS CO	5,836	.00
CASLTY RECIPRC EXCHA	5,696	.00
AFFILIATED FM INS CO	5,636	.00
AMER PROTECTION	5,320	.00
ASSURANCE CO OF AMER	5,119	.00
MICH MUT LIAB CO	4,693	.00
WORCESTER MUTUAL FIR	4,239	.00
SEABOARD FIRE & MAR	3,851	.00
TRANSPORT INDEMNITY	3,847	.00

PENNSYLVANIA - AUTO PHYSICAL - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NTL PROP O I C	3,688	.00
HIGHLANDS INS CO	3,347	.00
EAGLE STAR INS CO	3,295	.00
CHICAGO INS CO	3,069	.00
INTERSTATE FIRE&CAS	3,069	.00
SUN INS OFFICE LTD	3,062	.00
INTERNATIONAL SERVIC	2,820	.00
NATIONWIDE MUT FIR I	2,778	.00
INTERBORO MUT INDEMN	2,479	.00
HARBOR INS CO	2,446	.00
CITY INS CO	2,247	.00
SAFEGUARD INS CO	2,187	.00
MOTOR CLUB FIRE & CA	2,134	.00
COM & IND INS CO	1,942	.00
COSMOPOLITAN MUTUAL	1,764	.00
SECURITY MUTL CAS CO	1,629	.00
AETNA FIRE UNDRWRTRS	1,282	.00
TWIN CITY FIRE IN CO	1,207	.00
NORTHERN ASSURANCE	1,205	.00
INS CO STATE OF PENN	1,201	.00
MASS BAY INS CO	1,145	.00
IND INDEMNITY CO	1,089	.00
OHIO FARMERS INS CO	988	.00
STANDARD MARINE INS	985	.00
ROYAL INS CO LTD	923	.00
AMER SECURITY	886	.00
COMMERCIAL INS CO	780	.00
INTERSTATE INS CO	409	.00
MIDDLESEX MUTUAL INS	357	.00
TOKIO MARINE & FIRE	264	.00
FIDELITY & DEPSIT CO	223	.00
IA NATL MUTL INS CO	208	.00
EARL MUTUAL INS	203	.00
WESTFIELD INSUR CO	126	.00
HARTFORD CASUALTY IN	115	.00
FEDERATED MUTUAL INS	98	.00
OHIO SECURITY INS CO	97	.00
PEERLESS INS CO	59	.00
TRINITY UNIV INS CO	1-	.00
NORTHRN INS CO OF NY	2-	.00
AMER CONSUMER INS CO	115-	.00
RANGER INSURANCE CO	134-	.00
FIRE & CASUALTY INS	160-	.00
PHOENIX INS CO	1,722-	.00
HOUSTON GEN INS CO	3,576-	.00
	$ 293,241,247	100.00

PENNSYLVANIA - AIRCRAFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
INS CO OF NO AMER	1,044,439	21.48
AVEMCO INS CO	462,209	9.50
FEDERAL INS CO	442,825	9.11
INS CO STATE OF PENN	318,317	6.55
NATL AVIATION UNDERW	252,118	5.18
GULF INSUR CO	239,412	4.92
EMMCO INSURANCE CO	198,982	4.09
RANGER INSURANCE CO	181,580	3.73
OHIO CASUALTY INS CO	130,344	2.68
ARGONAUT INSURANCE C	98,481	2.03
FIDELITY & CASUALTY	93,251	1.92
BANKERS & SHIPPERS	89,493	1.84
ROYAL IND C	84,567	1.74
ROYAL GLOBE INS CO	82,942	1.71
AETNA CAS & SURETY	82,392	1.69
TRAVELERS INDEM CO	77,137	1.59
HARTFORD FIRE INS CO	77,137	1.59
US FID & GARTY CO	77,137	1.59
GLOBE INDEMNITY CO	61,756	1.27
CONTINENTAL INS CO	60,656	1.25
ST PAUL FIRE & MARIN	57,495	1.18
HOUSTON GEN INS CO	51,024	1.05
NATIONAL INDEM CO	49,574	1.02
CONTINENTAL CASUALTY	43,143	.89
UTICA MUTUAL INS CO	40,147	.83
LIBERTY MUT INS CO	38,353	.79
COMM UNION INS CO	37,979	.78
NEWARK INS CO	35,420	.73
AETNA INSURANCE CO	29,523	.61
MONARCH INS CO	29,075	.60
FIREMANS FUND INS CO	23,403	.48
SUMMIT INS CO OF NY	22,436	.46
TRINITY UNIV INS CO	22,404	.46
CHICAGO INS CO	20,595	.42
INTERSTATE FIRE&CAS	20,595	.42
GENRL ACCIDENT ASSUR	20,303	.42
SECURITY MUTL CAS CO	20,263	.42
RELIANCE INS CO	20,195	.42
US FIRE INSURANCE CO	17,345	.36
SAFECO INS CO OF AM	12,453	.26
MARYLAND CASUALTY CO	12,255	.25
EMPLOYERS MUTUAL LIA	11,516	.24
HANOVER INS CO	11,276	.23
AMER POLICYHOLDERS	10,988	.23
AMER EMPIRE INS	8,570	.18
AMER STATES INS CO	7,007	.14
POTOMAC INS CO	6,651	.14

PENNSYLVANIA - AIRCRAFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
SECURITY INS CO	6,123	.13
VANGUARD INS CO	5,180	.11
CENTENNIAL INSURANCE	5,051	.10
IND INDEMNITY CO	3,815	.08
FOREMOST INS CO	3,690	.08
FIREMENS INS CO	2,210	.05
AMER INSUR COMP	2,125	.04
BUCKEYE UNION INS CO	1,329	.03
COT BELT INSUR CO	1,072	.02
AMER MOTOR INS CO	724	.01
AMER HOME ASSUR	299	.01
AMER BANKERS INS	295	.01
HOME INS CO	65	.00
RESERVE INSURANCE CO	611-	.01-
NEW HAMPSHIRE INS CO	1,219-	.03-
EAGLE STAR INS CO	2,324-	.05-
	$ 4,862,987	100.00

PENNSYLVANIA - FIDELITY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
INS CO OF NO AMER	2,125,821	21.17
FEDERAL INS CO	1,219,818	12.15
AETNA CAS & SURETY	900,754	8.97
OHIO CASUALTY INS CO	677,584	6.75
US FID & GARTY CO	461,696	4.60
HARTFORD ACC & IND	453,825	4.52
FIDELITY & DEPSIT CO	418,029	4.16
EMPLOYERS MUTUAL LIA	324,033	3.23
CUMIS INSURANCE SOC	230,138	2.29
TRANSAMERICA INS CO	219,192	2.18
LIBERTY MUT INS CO	218,307	2.17
AMERICAN CASUALTY CO	174,541	1.74
MARYLAND CASUALTY CO	162,379	1.62
RELIANCE INS CO	157,232	1.57
FIREMANS FUND INS CO	152,007	1.51
STUYVESANT INS CO	149,047	1.48
FIREMENS INS CO	135,607	1.35
TRAVELERS INDEM CO	134,477	1.34
ST PAUL FIRE & MARIN	130,535	1.30
CONTINENTAL INS CO	100,316	1.00
NEW HAMPSHIRE INS CO	93,750	.93
GRANITE STATE INS CO	87,948	.88
PENN NATL MUT CAS IN	87,227	.87
CONTINENTAL CASUALTY	85,784	.85
AETNA INSURANCE CO	78,487	.78
HOME IND CO	78,032	.78
NATIONAL SURETY CORP	65,484	.65
COMM UNION INS CO	65,356	.65
SEABOARD SURETY CO	62,448	.62
AMER STATES INS CO	58,852	.59
BOSTON OLD CLNY INS	57,445	.57
AMER INSUR COMP	56,474	.56
LUMBERMENS MUT CAS	48,602	.48
GREAT AMER INS CO	42,366	.43
SECURITY INS CO	41,780	.42
US FIRE INSURANCE CO	37,934	.38
ROYAL IND C	34,998	.35
GENERAL INS CO OF AM	28,195	.28
HANOVER INS CO	27,704	.28
STATESMAN INS CO	27,126	.27
UNIV UNDERWR INS CO	25,478	.25
NATL GRANGE MUTL INS	23,387	.23
GLOBE INDEMNITY CO	20,989	.21
AMER MOTOR INS CO	20,874	.21
AMER EMPLOYERS INS C	17,132	.17
AMER MUTL LBL INS CO	16,919	.17
PENN MFTRS ASSO INS	16,805	.17

PENNSYLVANIA - FIDELITY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ROYAL GLOBE INS CO	15,681	.16
FIDELITY & CASUALTY	14,434	.14
AMER NATL FIRE INS	13,799	.14
NATIONWIDE MUT INS	13,577	.14
NEWARK INS CO	12,403	.12
ST PAUL MERCURY INS	11,149	.11
ALLSTATE INSUR CO	10,095	.10
WESTCHESTER FIRE INS	8,452	.08
PEERLESS INS CO	6,836	.07
PUBLIC SERVICE MUTL	6,706	.07
POTOMAC INS CO	6,267	.06
HARLEYSVILLE MUTUAL	5,871	.06
NORTH RIVER INS	5,632	.06
AMER GUARANTEE	4,417	.04
GENRL ACCIDENT ASSUR	3,814	.04
EMPLYRS MUT FIRE I C	3,718	.04
AMER HDWE MUT INS CO	3,692	.04
UNITED PACIFIC INS	3,680	.04
SAFEGUARD INS CO	3,264	.03
CENTENNIAL INSURANCE	3,262	.03
AMER EMPIRE INS	3,235	.03
FIRST NAT INS CO	2,744	.03
STATE AUTO MUTUAL	2,663	.03
BITUMINOUS CASUALTY	2,408	.02
PHOENIX ASSUR CO	2,282	.02
CENTRAL MUTUAL INS	2,181	.02
SENTRY INSURANCE	2,126	.02
EMPLOYERS MUT CAS CO	1,920	.02
AMER MFG MUTUAL INS	1,561	.02
TRANSPORTATION INS	1,552	.02
GREATER NY MUT INS	1,428	.01
HARTFORD CASUALTY IN	1,251	.01
MIDLAND INSURANCE CO	1,203	.01
JOHN DEERE INS CO	1,097	.01
SELECTED RISKS INS	833	.01
LONDON & LANCASHIRE	804	.01
NORTHWESTERN NATL CO	804	.01
UTICA MUTUAL INS CO	775	.01
COMMERCIAL INS CO	673	.01
SVC FIRE I C OF NY	402	.00
AFFILIATED FM INS CO	398	.00
GLENS FALLS INS CO	386	.00
BUCKEYE UNION INS CO	211	.00
MILLERS NATL INS CO	182	.00
EMPLYRS FIRE INS CO	180	.00
STATE FARM FIRE & CA	156	.00
RESERVE INSURANCE CO	150	.00

PENNSYLVANIA - FIDELITY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
STANDARD FIRE INS CO	82	.00
PENN GEN INS CO	46	.00
NATL FIRE IN HARTFRD	42	.00
HARFORD MUTUAL INS	33	.00
HOME INS CO	25	.00
IND INDEMNITY CO	18	.00
AMER LIBERTY INS	21-	.00
CONS MUTUAL INS CO	424-	.00
	$ 10,043,569	100.00

PENNSYLVANIA - SURETY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AETNA CAS & SURETY	2,092,821	9.44
FIDELITY & DEPSIT CO	2,050,441	9.25
US FID & GARTY CO	1,757,757	7.93
TRAVELERS INDEM CO	1,325,677	5.98
AMERICAN CASUALTY CO	1,222,882	5.52
INS CO OF NO AMER	1,183,961	5.34
TRANSAMERICA INS CO	958,415	4.33
FEDERAL INS CO	946,428	4.27
ST PAUL FIRE & MARIN	895,741	4.04
MARYLAND CASUALTY CO	835,446	3.77
PENN NATL MUT CAS IN	676,288	3.05
SEABOARD SURETY CO	610,161	2.75
UNITED PACIFIC INS	600,678	2.71
HARTFORD ACC & IND	568,619	2.57
OHIO CASUALTY INS CO	446,908	2.02
AMER INSUR COMP	434,392	1.96
SAFECO INS CO OF AM	389,936	1.76
RELIANCE INS CO	346,828	1.57
COMM UNION INS CO	326,032	1.47
CONTINENTAL CASUALTY	250,244	1.13
STUYVESANT INS CO	236,318	1.07
FIREMENS INS CO	226,001	1.02
AMER STATES INS CO	202,283	.91
NEW HAMPSHIRE INS CO	201,185	.91
SUMMIT INS CO OF NY	199,553	.90
WISC SURETY CORP	188,505	.85
PEERLESS INS CO	178,037	.80
NATL GRANGE MUTL INS	174,998	.79
ALLEGHENY MUT CAS CO	170,336	.77
HOME IND CO	159,999	.72
NATIONAL SURETY CORP	151,052	.68
AMER EMPIRE INS	144,881	.65
FIRST NAT INS CO	126,380	.57
BUCKEYE UNION INS CO	123,930	.56
INTERNATIONAL FIDELI	105,013	.47
FIREMANS FUND INS CO	104,495	.47
US FIRE INSURANCE CO	104,463	.47
CONTINENTAL INS CO	100,424	.45
STATESMAN INS CO	97,156	.44
AETNA INSURANCE CO	88,633	.40
AMER EMPLOYERS INS C	82,305	.37
NATL FIRE IN HARTFRD	73,694	.33
ROYAL IND C	70,915	.32
SECURITY INS CO	69,824	.32
HANOVER INS CO	69,089	.31
GENERAL INS CO OF AM	63,841	.29
OHIO FARMERS INS CO	62,000	.28

PENNSYLVANIA - SURETY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNITED SURETY & FINC	60,008	.27
EMPLOYERS MUT CAS CO	56,339	.25
GLOBE INDEMNITY CO	47,268	.21
MIDLAND INSURANCE CO	44,907	.20
LUMBERMENS MUT CAS	39,825	.18
FIDELITY & CASUALTY	32,999	.15
REPUBLIC INS CO	29,663	.13
ERIE INS CO	25,000	.11
COLONIAL SURETY CO	24,091	.11
AMER MOTOR INS CO	22,860	.10
PUBLIC SERVICE MUTL	22,290	.10
ARGONAUT INSURANCE C	20,673	.09
GREAT AMER INS CO	18,680	.08
ROYAL GLOBE INS CO	18,638	.08
NORTHWESTERN NATL CO	18,466	.08
GRANITE STATE INS CO	15,070	.07
HOME INS CO	13,348	.06
NATIONWIDE MUT INS	12,424	.06
NORTH RIVER INS	12,406	.06
STATE AUTO MUTUAL	11,925	.05
LIBERTY MUT INS CO	11,837	.05
HIGHLANDS INS CO	11,829	.05
ERIE INS EXCHANGE	9,472	.04
PACIFIC INDEMNITY CO	9,370	.04
BANKERS & SHIPPERS	8,675	.04
ROCKWOOD INS CO	8,270	.04
COMMERCIAL INS CO	7,369	.03
GULF INSUR CO	5,926	.03
UTICA MUTUAL INS CO	5,360	.02
ALLIED SURETY CO	5,050	.02
NEWARK INS CO	4,853	.02
WESTCHESTER FIRE INS	4,534	.02
BOSTON OLD CLNY INS	3,480	.02
GLENS FALLS INS CO	2,079	.01
ALLSTATE INSUR CO	1,956	.01
SENTRY INSURANCE	1,853	.01
AMER GUARANTEE	1,802	.01
HARFORD MUTUAL INS	1,654	.01
GEN FIRE & CASLTY CO	1,527	.01
UNIV UNDERWR INS CO	1,483	.01
NATL CAS CO	1,452	.01
SAFEGUARD INS CO	1,157	.01
GREATER NY MUT INS	1,125	.01
JOHN DEERE INS CO	1,060	.00
HARLEYSVILLE MUTUAL	930	.00
PROV WASHINGTON INS	761	.00
TRINITY UNIV INS CO	703	.00

PENNSYLVANIA - SURETY - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER ECONOMY INS CO	698	.00
IND INDEMNITY CO	695	.00
SELECTED RISKS INS	694	.00
PHOENIX ASSUR CO	682	.00
STATE FARM FIRE & CA	635	.00
WSTRN CSLTYE SRTY CO	623	.00
CENTENNIAL INSURANCE	442	.00
TRANSPORT INS CO	437	.00
AMER HDWE MUT INS CO	418	.00
FIRST GENERAL INS CO	325	.00
CENTRAL MUTUAL INS	287	.00
EMPLOYERS MUTUAL LIA	270	.00
AFFILIATED FM INS CO	270	.00
SUN INS OFFICE LTD	260	.00
EMPLYRS FIRE INS CO	229	.00
TRANSPORT INDEMNITY	200	.00
AMER MFG MUTUAL INS	179	.00
VALLEY FORGE INS CO	177	.00
COSMOPOLITAN MUTUAL	170	.00
MERCHNTS MTUL INS CO	169	.00
EMPLOYERS REINSURANC	125	.00
WOLVERINE INS CO	120	.00
ATLANTIC MUTUAL INS	100	.00
HOUSTON GEN INS CO	100	.00
AETNA FIRE UNDRWRTRS	100	.00
CHRYSLER INS CO	75	.00
RESERVE INSURANCE CO	70	.00
STANDARD FIRE INS CO	57	.00
PACIFIC EMPLOYRS INS	25	.00
ASSOCIATED INDEMNITY	24	.00
AMER HOME ASSUR	24	.00
VIGILANT INS CO	6	.00
CONN INDEMNITY COMP	4	.00
AMER & FOREIGN INS	46-	.00
CONS MUTUAL INS CO	334-	.00
AMER FIDELITY FI	1,352-	.01-
NATIONAL INDEM CO	5,681-	.03-
	$ 22,158,689	100.00

PENNSYLVANIA - GLASS - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GROCERS MUTUAL INS	126,142	7.97
US FID & GARTY CO	108,396	6.85
STUYVESANT MUT PL GL	107,445	6.79
AETNA CAS & SURETY	80,777	5.10
MASS PLATE GLASS INS	70,001	4.42
GATEWAY INSURANCE CO	58,386	3.69
HARTFORD FIRE INS CO	55,144	3.48
OHIO CASUALTY INS CO	51,782	3.27
NATIONWIDE MUT INS	44,127	2.79
FIREMENS INS CO	41,799	2.64
PENN NATL MUT CAS IN	39,618	2.50
INS CO OF NO AMER	39,228	2.48
TRAVELERS INDEM CO	39,205	2.48
ALLSTATE INSUR CO	34,021	2.15
HARLEYSVILLE MUTUAL	32,481	2.05
POTOMAC INS CO	32,051	2.02
TRANSAMERICA INS CO	26,725	1.69
AMERICAN CASUALTY CO	26,261	1.66
MARYLAND CASUALTY CO	26,086	1.65
ST PAUL FIRE & MARIN	23,661	1.49
UNIV UNDERWR INS CO	23,379	1.48
RELIANCE INS CO	21,429	1.35
HOME IND CO	20,586	1.30
CONTINENTAL CASUALTY	18,751	1.18
COMM UNION INS CO	18,013	1.14
STATESMAN INS CO	16,745	1.06
US FIRE INSURANCE CO	16,096	1.02
AMER INSUR COMP	16,034	1.01
ERIE INS EXCHANGE	15,882	1.00
ROYAL GLOBE INS CO	15,365	.97
STATE AUTO INS ASSC	14,873	.94
SECURITY INS CO	13,590	.86
NEW HAMPSHIRE INS CO	12,205	.77
DONEGAL MUT INS CO	12,198	.77
AMER MOTOR INS CO	11,283	.71
SELECTED RISKS INS	10,536	.67
FEDERAL INS CO	10,207	.64
LITITZ MUTUAL INS CO	10,144	.64
AMER STATES INS CO	9,941	.63
LUMBERMENS MUT CAS	9,470	.60
SENTRY INSURANCE	9,380	.59
AMER NATL FIRE INS	8,488	.54
STATE AUTO MUTUAL	8,402	.53
FIREMANS FUND INS CO	8,267	.52
ROYAL IND C	7,749	.49
PUBLIC SERVICE MUTL	7,123	.45
HANOVER INS CO	6,928	.44

PENNSYLVANIA - GLASS - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BITUMINOUS CASUALTY	6,768	.43
AETNA INSURANCE CO	6,525	.41
HARFORD MUTUAL INS	6,450	.41
LIBERTY MUT INS CO	5,966	.38
AMER HDWE MUT INS CO	5,802	.37
GENERAL INS CO OF AM	5,629	.36
SHELBY MUT INS CO	5,608	.35
EMPLOYERS MUT CAS CO	5,531	.35
GENRL ACCIDENT ASSUR	4,842	.31
GULF INSUR CO	4,637	.29
MICH MILLERS MTL INS	3,994	.25
STATE FARM FIRE & CA	3,907	.25
ST PAUL MERCURY INS	3,838	.24
YORKTOWNE MUT INS CO	3,830	.24
GREAT AMER INS CO	3,531	.22
AMER EMPLOYERS INS C	3,459	.22
TUSCARORA WAYNE MUTL	3,454	.22
HARTFORD ACC & IND	3,450	.22
GRANITE STATE INS CO	3,287	.21
AMER EMPIRE INS	3,245	.20
OLD REPUBLIC INS CO	3,185	.20
FED MUT INS CO	3,166	.20
NORTHWESTERN NATL CO	2,898	.18
AMER GUARANTEE	2,788	.18
PENN MUTUAL FIRE INS	2,727	.17
PENN MILLERS MUT INS	2,663	.17
WESTCHESTER FIRE INS	2,643	.17
MERCHANTS & BUS MENS	2,554	.16
LUMBERMENS MUTUAL	2,385	.15
MOTORISTS MUTUAL INS	2,280	.14
UTICA MUTUAL INS CO	2,178	.14
FIDELITY & DEPSIT CO	1,955	.12
EMPLOYERS MUTUAL LIA	1,833	.12
PROV WASHINGTON INS	1,806	.11
NATL GRANGE MUTL INS	1,642	.10
UNIGARD JAMESTOWN	1,610	.10
NATIONAL SURETY CORP	1,551	.10
NORTH RIVER INS	1,534	.10
UNDERWRITERS INS CO	1,503	.09
NATL FIRE & IND EXCH	1,501	.09
MERCHNTS MTUL INS CO	1,483	.09
AMER HOME ASSUR	1,377	.09
SVC FIRE I C OF NY	1,360	.09
AMER MUTL LBL INS CO	1,286	.08
PHILA MUT PLATE GLAS	1,271	.08
CHESTER COUNTY MUTUL	1,255	.08
MONARCH INS CO	1,177	.07

PENNSYLVANIA - GLASS - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BUCKEYE UNION INS CO	1,152	.07
JOHN DEERE INS CO	1,081	.07
CONTINENTAL INS CO	1,017	.06
GREATER NY MUT INS	993	.06
EMPLYRS FIRE INS CO	974	.06
NORFOLK & DEDHAM MTL	946	.06
HOME MUTUAL INS CO	866	.05
NEWARK INS CO	803	.05
EXCELSIOR INS CO	773	.05
CONS MUTUAL INS CO	738	.05
UNIGARD MUTUAL INS	666	.04
HOME MUTUAL INS CO	592	.04
PENN LUMBERMENS MUTL	575	.04
MIDLAND INSURANCE CO	562	.04
NW NATL CAS CO	552	.03
FLORISTS MUT INS CO	528	.03
READING MUT INS CO	413	.03
STUYVESANT INS CO	382	.02
BRIAR CREEK MUTUAL	364	.02
BOYERTOWN MUTUAL INS	359	.02
GOSCHENHOPPEN MTL IN	359	.02
MANOR MUTUAL FIRE	359	.02
MILLVILLE MUTL INS	359	.02
MTL INS LEHIGH CTY	359	.02
WHITE HALL MUT INS	359	.02
UNION MUT INS CO	359	.02
FRMRS MUTUL FIRE INS	359	.02
AFFILIATED FM INS CO	326	.02
CENTENNIAL INSURANCE	308	.02
MERCH INS OF NH INC	276	.02
FIDELITY & CASUALTY	209	.01
ATLANTIC MUTUAL INS	202	.01
CAMDEN FIRE INS	197	.01
AMER CONTINENTAL	195	.01
UNITED PACIFIC INS	182	.01
BOSTON OLD CLNY INS	181	.01
FIRST NAT INS CO	158	.01
BENEFIT INS CO	157	.01
CENTRAL MUTUAL INS	143	.01
LONDON & LANCASHIRE	116	.01
NATL FIRE IN HARTFRD	93	.01
HOUSTON GEN INS CO	87	.01
GLENS FALLS INS CO	80	.01
PHOENIX ASSUR CO	74	.00
HOME INS CO	61	.00
WESTFIELD INSUR CO	56	.00
CUMIS INSURANCE SOC	54	.00

PENNSYLVANIA - GLASS - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
FARM FAMILY MUT INS	51	.00
GRANGERS MUT INS CO	41	.00
AGWAY INS CO	35	.00
EXCHANGE MUTUAL INS	34	.00
STATE FARM GNRL INS	29	.00
INTERSTATE INS CO	26	.00
AMER POLICYHOLDERS	26	.00
OHIO FARMERS INS CO	15	.00
LONDON GUAR & ACCID	13	.00
CASLTY RECIPRC EXCHA	13	.00
ROYAL INS CO LTD	9	.00
TOKIO MARINE & FIRE	8	.00
PENN GEN INS CO	6	.00
NORTHRN INS CO OF NY	18-	.00
COSMOPOLITAN MUTUAL	82-	.01-
GLOBE INDEMNITY CO	762-	.05-
	$ 1,583,212	100.00

PENNSYLVANIA - BURGLARY-THEFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
INS CO OF NO AMER	570,441	11.06
AETNA CAS & SURETY	528,929	10.26
US FID & GARTY CO	360,077	6.98
HARTFORD ACC & IND	283,091	5.49
TRAVELERS INDEM CO	224,223	4.35
LIBERTY MUT INS CO	193,157	3.75
NATIONWIDE MUT INS	158,883	3.08
FEDERAL INS CO	147,227	2.86
OHIO CASUALTY INS CO	145,470	2.82
MARYLAND CASUALTY CO	136,535	2.65
FIREMENS INS CO	134,851	2.62
FIDELITY & DEPSIT CO	109,587	2.13
CONTINENTAL CASUALTY	107,176	2.08
HARLEYSVILLE MUTUAL	94,527	1.83
ST PAUL FIRE & MARIN	89,991	1.75
POTOMAC INS CO	88,189	1.71
RELIANCE INS CO	86,560	1.68
TRANSAMERICA INS CO	84,520	1.64
PENN NATL MUT CAS IN	75,662	1.47
ALLSTATE INSUR CO	74,933	1.45
UNIV UNDERWR INS CO	66,545	1.29
HARTFORD FIRE INS CO	62,525	1.21
COMM UNION INS CO	62,239	1.21
STATE AUTO INS ASSC	61,264	1.19
LUMBERMENS MUT CAS	50,990	.99
GROCERS MUTUAL INS	49,804	.97
AMERICAN CASUALTY CO	48,041	.93
SECURITY INS CO	47,311	.92
EMPLOYERS MUTUAL LIA	47,175	.92
FIREMANS FUND INS CO	46,527	.90
HOME IND CO	42,971	.83
ERIE INS EXCHANGE	42,853	.83
NEW HAMPSHIRE INS CO	42,573	.83
AMER STATES INS CO	40,122	.78
AETNA INSURANCE CO	39,991	.78
AMER INSUR COMP	35,793	.69
STATESMAN INS CO	35,098	.68
NATL GRANGE MUTL INS	34,472	.67
ROYAL IND C	28,288	.55
US FIRE INSURANCE CO	26,398	.51
PUBLIC SERVICE MUTL	25,835	.50
ROYAL GLOBE INS CO	23,819	.46
SENTRY INSURANCE	23,210	.45
GREAT AMER INS CO	22,915	.44
STATE AUTO MUTUAL	20,854	.40
BITUMINOUS CASUALTY	20,854	.40
AMER MOTOR INS CO	18,597	.36

PENNSYLVANIA - BURGLARY-THEFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER MUTL LBL INS CO	18,225	.35
GENRL ACCIDENT ASSUR	16,908	.33
CONTINENTAL INS CO	16,543	.32
GENERAL INS CO OF AM	16,261	.32
LITITZ MUTUAL INS CO	15,980	.31
SELECTED RISKS INS	15,227	.30
GRANITE STATE INS CO	15,143	.29
NATIONAL SURETY CORP	13,776	.27
NORTH RIVER INS	13,427	.26
EMPLOYERS MUT CAS CO	13,147	.26
ST PAUL MERCURY INS	12,979	.25
AMER EMPLOYERS INS C	12,967	.25
HARFORD MUTUAL INS	11,807	.23
AMER GUARANTEE	11,431	.22
AMER NATL FIRE INS	11,347	.22
HANOVER INS CO	10,111	.20
GLOBE INDEMNITY CO	8,740	.17
GULF INSUR CO	7,964	.15
AMER HOME MUT INS CO	7,600	.15
AMER EMPIRE INS	7,226	.14
MOTORISTS MUTUAL INS	6,980	.14
MICH MILLERS MTL INS	6,861	.13
MERCHANTS & BUS MENS	6,795	.13
WESTCHESTER FIRE INS	5,984	.12
GREATER NY MUT INS	5,329	.10
OLD REPUBLIC INS CO	5,220	.10
PROV WASHINGTON INS	4,928	.10
FED MUT INS CO	4,779	.09
UTICA MUTUAL INS CO	4,418	.09
CHARTER OAK FIRE INS	4,389	.09
NORTHWESTERN NATL CO	4,309	.08
STATE FARM FIRE & CA	4,301	.08
EMPLYRS MUT FIRE I C	4,128	.08
SHELBY MUT INS CO	4,110	.08
NEWARK INS CO	3,460	.07
MERCHNTS MTUL INS CO	3,327	.06
PENN MUTUAL FIRE INS	3,314	.06
PENN MFTRS ASSO INS	3,189	.06
WOLVERINE INS CO	3,128	.06
MASS BAY INS CO	2,520	.05
UNDERWRITERS INS CO	2,501	.05
NORFOLK & DEDHAM MTL	2,411	.05
PENN MILLERS MUT INS	2,145	.04
UNIGARD JAMESTOWN	2,141	.04
EMPLYRS FIRE INS CO	2,082	.04
PENN GEN INS CO	1,805	.04
PENN LUMBERMENS MUTL	1,709	.03

PENNSYLVANIA - BURGLARY-THEFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PHOENIX ASSUR CO	1,707	.03
SEABOARD SURETY CO	1,631	.03
LONDON & LANCASHIRE	1,629	.03
MONARCH INS CO	1,547	.03
UNITED PACIFIC INS	1,493	.03
BITUMINOUS FIRE	1,489	.03
AMER FIDELITY FI	1,441	.03
EXCELSIOR INS CO	1,376	.03
UNIGARD MUTUAL INS	1,294	.03
FIRST NAT INS CO	1,265	.02
AMER MFG MUTUAL INS	1,176	.02
MERCH INS OF NH INC	1,168	.02
CENTENNIAL INSURANCE	1,110	.02
STUYVESANT INS CO	1,064	.02
LUMBERMENS MUTUAL	1,027	.02
OHIO FARMERS INS CO	949	.02
WESTFIELD INSUR CO	932	.02
AMER CONTINENTAL	855	.02
PEERLESS INS CO	792	.02
MIDLAND INSURANCE CO	783	.02
AMICA MUTUAL INS CO	749	.01
JOHN DEERE INS CO	709	.01
BUCKEYE UNION INS CO	686	.01
SVC FIRE I C OF NY	678	.01
CHESTER COUNTY MUTUL	620	.01
AMER HOME ASSUR	603	.01
BOSTON OLD CLNY INS	505	.01
EXCHANGE MUTUAL INS	444	.01
HOME MUTUAL INS CO	392	.01
AFFILIATED FM INS CO	360	.01
CENTRAL MUTUAL INS	355	.01
TRANSPORTATION INS	277	.01
MILLVILLE MUTL INS	268	.01
MANOR MUTUAL FIRE	268	.01
MTL INS LEHIGH CTY	268	.01
UNION MUT INS CO	268	.01
WHITE HALL MUT INS	268	.01
FRMRS MUTUL FIRE INS	268	.01
GOSCHENHOPPEN MTL IN	268	.01
BOYERTOWN MUTUAL INS	268	.01
AETNA FIRE UNDRWRTRS	263	.01
SAFEGUARD INS CO	222	.00
FLORISTS MUT INS CO	218	.00
BRIAR CREEK MUTUAL	208	.00
MILLERS NATL INS CO	195	.00
NATL FIRE IN HARTFRD	163	.00
GLENS FALLS INS CO	152	.00

PENNSYLVANIA - BURGLARY-THEFT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
VALLEY MUTUAL INS CO	101	.00
NW NATL CAS CO	83	.00
NIAGARA FIRE INS CO	83	.00
COSMOPOLITAN MUTUAL	65	.00
AMER STAR INS	58	.00
ASSOCIATED INDEMNITY	51	.00
FARM FAMILY MUT INS	35	.00
GRANGERS MUT INS CO	31	.00
NY UNDRWRTRS INS CO	27	.00
BENEFIT INS CO	24	.00
GATEWAY INSURANCE CO	14	.00
EAGLE STAR INS CO	13	.00
INTERSTATE INS CO	12	.00
CASLTY RECIPRC EXCHA	10	.00
AMER POLICYHOLDERS	11-	.00
FIDELITY & CASUALTY	63-	.00
LIVERPOOL-LONDON-GLO	113-	.00
CAMDEN FIRE INS	127-	.00
ATLANTIC MUTUAL INS	184-	.00
AGWAY INS CO	555-	.01-
CONS MUTUAL INS CO	2,757-	.05-
	$ 5,155,633	100.00

PENNSYLVANIA - BOILER-MACHINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
HARTFORD STEM BLER	3,405,143	33.01
COMM UNION INS CO	1,794,849	17.40
PHILA MFG MUTL INS	858,890	8.33
LUMBERMENS MUT CAS	803,451	7.79
ARKWRIGHT-BOSTON MFG	458,132	4.44
TRAVELERS INDEM CO	441,144	4.28
MUTUAL BOILER & MACH	420,507	4.08
ALLENDALE MUTUAL INS	410,256	3.98
MARYLAND CASUALTY CO	251,961	2.44
FIREMENS INS CO	164,430	1.59
ROYAL GLOBE INS CO	137,263	1.33
PACIFIC INDEMNITY CO	127,170	1.23
AMER MOTOR INS CO	101,454	.98
HOME INS CO	81,014	.79
ROYAL IND C	75,233	.73
CONTINENTAL INS CO	67,322	.65
AETNA CAS & SURETY	66,197	.64
AMER GUARANTEE	61,859	.60
HARTFORD FIRE INS CO	61,691	.60
AMER MFG MUTUAL INS	56,942	.55
US FID & GARTY CO	49,207	.48
TWIN CITY FIRE IN CO	41,486	.40
CONTINENTAL CASUALTY	37,687	.37
AMERICAN CASUALTY CO	33,908	.33
GREAT AMER INS CO	33,194	.32
US FIRE INSURANCE CO	31,286	.30
INS CO OF NO AMER	29,828	.29
AMER STATES INS CO	23,656	.23
FIDELITY & GUARANTY	22,247	.22
ST PAUL FIRE & MARIN	20,455	.20
COMMERCIAL INS CO	19,116	.19
POTOMAC INS CO	17,074	.17
GLOBE INDEMNITY CO	16,301	.16
AMER EMPLOYERS INS C	14,496	.14
NEWARK INS CO	10,974	.11
NORTH RIVER INS	10,389	.10
BOSTON OLD CLNY INS	10,044	.10
FIDELITY & CASUALTY	7,944	.08
FED MUT INS CO	7,185	.07
SENTRY INSURANCE	6,366	.06
ST PAUL MERCURY INS	5,042	.05
NY UNDRWRTRS INS CO	4,353	.04
ALLSTATE INSUR CO	3,936	.04
ROYAL INS CO LTD	3,917	.04
EMPLYRS FIRE INS CO	3,235	.03
AMER AUTOMOBILE INS	3,073	.03
PENN GEN INS CO	2,660	.03

PENNSYLVANIA - BOILER-MACHINE - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
WESTCHESTER FIRE INS	2,347	.02
AFFILIATED FM INS CO	2,022	.02
FIREMANS FUND INS CO	1,844	.02
RELIANCE INS CO	1,536	.01
AETNA INSURANCE CO	1,534	.01
LONDON & LANCASHIRE	1,251	.01
NIAGARA FIRE INS CO	1,192	.01
GENRL ACCIDENT ASSUR	912	.01
STATE AUTO MUTUAL	847	.01
CAMBRIDGE MUTL FIRE	650	.01
SUN INS OFFICE LTD	614	.01
HARTFORD ACC & IND	605	.01
SECURITY INS CO	602	.01
STANDARD FIRE INS CO	466	.00
PROV WASHINGTON INS	307	.00
MONARCH INS CO	301	.00
HANOVER INS CO	301	.00
NEW HAMPSHIRE INS CO	301	.00
NORTHWESTERN NATL CO	301	.00
BAY STATE INS CO	138	.00
EMPLYRS MUT FIRE I C	75	.00
MERRIMACK MUT FIRE	7	.00
NORTHERN ASSURANCE	5	.00
BUCKEYE UNION INS CO	15-	.00
MICH MUT LIAB CO	61-	.00
NATL FIRE IN HARTFRD	99-	.00
GLENS FALLS INS CO	318-	.00
FEDERAL INS CO	15,865-	.15-
	$ 10,315,767	100.00

PENNSYLVANIA - CREDIT - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MORTGAGE GUARANTY IN	3,775,190	33.46
EMMCO INSURANCE CO	1,492,752	13.23
FOREMOST INS CO	1,183,084	10.48
AMER MORTGAGE IN	857,411	7.60
INTEGRITY INSUR CO	811,298	7.19
AMER CREDIT IND CO	744,694	6.60
CONT MORTGAGE INS CO	531,547	4.71
COMMERCIAL LOAN INS	480,904	4.26
LONDON GUAR & ACCID	373,593	3.31
MGIC INDEMNITY CORP	292,846	2.60
EXCEL INSURANCE CO	178,634	1.58
FIRST MORTGAGE INS	172,809	1.53
CALVERT FIRE INS CO	159,048	1.41
COMM MORTGAGE INS	30,557	.27
OLD REPUBLIC INS CO	25,388	.22
HARLEYSVILLE MUTUAL	18,818	.17
INS CO OF NO AMER	16,465	.15
EXCEL MORTGAGE INS	14,655	.13
CONTINENTAL INS CO	14,600	.13
CONTINENTAL CASUALTY	14,437	.13
LIBERTY MUT INS CO	10,313	.09
FIREMANS FUND INS CO	10,312	.09
HARTFORD STEM BLER	8,621	.08
GREAT AMER INS CO	7,734	.07
SAFECO INS CO OF AM	6,187	.05
EMPLOYERS MUTUAL LIA	5,156	.05
AETNA CAS & SURETY	5,156	.05
HOME INS CO	5,156	.05
US FIRE INSURANCE CO	4,214	.04
HARTFORD ACC & IND	4,171	.04
LUMBERMENS MUT CAS	4,171	.04
FEDERAL INS CO	4,171	.04
ST PAUL FIRE & MARIN	4,125	.04
CONS MUTUAL INS CO	2,946	.03
COMM UNION INS CO	2,913	.03
ATLANTIC MUTUAL INS	2,578	.02
ROYAL IND C	2,062	.02
AETNA INSURANCE CO	2,062	.02
AMER MUTL LBL INS CO	1,068	.01
HANOVER INS CO	1,042	.01
STUYVESANT INS CO	726	.01
	$ 11,283,614	100.00

PENNSYLVANIA - ALL OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CONTINENTAL CASUALTY	2,798,244	24.10
COMMERCIAL INS CO	2,165,590	18.65
COLUMBIA INS CO	1,449,406	12.48
OMAHA INDEMNITY CO	820,388	7.07
AMERICAN CASUALTY CO	816,775	7.04
ERIE INS EXCHANGE	461,639	3.98
INS CO OF NO AMER	394,680	3.40
NATIONWIDE MUT FIR I	331,954	2.86
WINDSOR MNT JOY INS	263,585	2.27
EVERETT CASH MUT INS	239,653	2.06
NATIONWIDE MUT INS	198,889	1.71
FARM FAMILY MUT INS	180,709	1.56
AGWAY INS CO	125,905	1.08
HOME INS CO	124,251	1.07
NATL CAS CO	118,799	1.02
YORKTOWNE MUT INS CO	102,245	.88
CONEMAUGH VALLEY MUT	83,547	.72
UNION MUT INS CO	83,501	.72
FARMERS MUTUAL FIRE	83,501	.72
NESHANNACK MUTUAL IN	83,501	.72
HARBORCREEK-ERIE MUT	83,501	.72
LIBERTY MUT INS CO	60,090	.52
RELIANCE INS CO	58,055	.50
FED MUT INS CO	41,224	.36
US FID & GARTY CO	40,831	.35
HARTFORD FIRE INS CO	36,611	.32
AETNA CAS & SURETY	36,388	.31
POTOMAC INS CO	29,464	.25
FARMERS MUTUAL INS	27,444	.24
PARADISE MUTUAL INS	21,784	.19
VALLEY MUTUAL INS CO	15,735	.14
READING MUT INS CO	14,142	.12
SELECTED RISKS INS	13,248	.11
PENN MUTUAL FIRE INS	12,516	.11
TUSCARORA WAYNE MUTL	11,536	.10
HARLEYSVILLE MUTUAL	11,033	.10
AMER INSUR COMP	10,342	.09
HARTFORD ACC & IND	10,007	.09
CHESTER COUNTY MUTUL	9,889	.09
AMER MOTOR INS CO	9,637	.08
RESERVE INSURANCE CO	9,009	.08
LUMBERMENS MUT CAS	8,347	.07
FIREMANS FUND INS CO	6,513	.06
FRMRS MUTUL FIRE INS	6,256	.05
MARYLAND CASUALTY CO	6,067	.05
WHITE HALL MUT INS	5,960	.05
MILLVILLE MUTL INS	5,202	.04

PENNSYLVANIA - ALL OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
EARL MUTUAL INS	4,762	.04
MILLERS MUTUAL INS	4,602	.04
GOSCHENHOPPEN MTL IN	4,600	.04
PENN LUMBERMENS MUTL	4,410	.04
TRAVELERS INDEM CO	4,322	.04
WASHINGTON MUTUAL IN	3,941	.03
LEBANON MUT INS CO	3,941	.03
LYKENS VALLEY MUTUAL	3,941	.03
EMPLYRS MUT FIRE I C	3,385	.03
FIREMENS INS CO	3,262	.03
AMER STATES INS CO	2,700	.02
LITITZ MUTUAL INS CO	2,694	.02
ST PAUL FIRE & MARIN	2,668	.02
HOME MUTUAL INS CO	2,542	.02
US FIRE INSURANCE CO	2,473	.02
HARFORD MUTUAL INS	2,149	.02
COMM UNION INS CO	1,988	.02
LONDON GUAR & ACCID	1,958	.02
UNIT SVCS AUTO ASSOC	1,675	.01
NEW CASTLE MUT INS	1,612	.01
BENEFIT INS CO	1,608	.01
AETNA INSURANCE CO	1,591	.01
CHARTER OAK FIRE INS	1,578	.01
GREAT AMER INS CO	1,502	.01
JOHN DEERE INS CO	1,378	.01
INTERNATIONAL FIDELI	1,258	.01
MERCHANTS & BUS MENS	1,012	.01
ROYAL GLOBE INS CO	917	.01
PEERLESS INS CO	869	.01
ST PAUL MERCURY INS	794	.01
BUCKEYE UNION INS CO	765	.01
GENRL ACCIDENT ASSUR	755	.01
ROYAL INS CO LTD	753	.01
TRAVELERS CORP	646	.01
BROTHERHOOD MUT INS	632	.01
ALLSTATE INSUR CO	604	.01
WORLD MUTUAL HEALTH	478	.00
OHIO CASUALTY INS CO	385	.00
FIDELITY & CASUALTY	315	.00
NY UNDRWRTRS INS CO	265	.00
NORTHRN INS CO OF NY	248	.00
BRIAR CREEK MUTUAL	185	.00
GLOBE INDEMNITY CO	184	.00
PENN MILLERS MUT INS	180	.00
FIDELITY & DEPSIT CO	171	.00
EXCHANGE MUTUAL INS	154	.00
HOME MUTUAL INS CO	153	.00

PENNSYLVANIA - ALL OTHER - P/L COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ROYAL IND C	145	.00
MONARCH INS CO	132	.00
ASSURANCE CO OF AMER	108	.00
WEST AMER INS CO	106	.00
NEW HAMPSHIRE INS CO	98	.00
FARMERS INS CO	87	.00
FEDERAL INS CO	79	.00
AMER HDWE MUT INS CO	59	.00
NATL UNION FIRE I C	58	.00
LIBERTY MUT FIRE INS	52	.00
UNIGARD JAMESTOWN	35	.00
AMER EMPIRE INS	23	.00
SECURITY INS CO	21	.00
GOVRNT EMP INS CO	20	.00
NATL FIRE IN HARTFRD	13	.00
NIAGARA FIRE INS CO	8	.00
HIGHLANDS INS CO	4	.00
STATE FARM FIRE & CA	3	.00
CONTINENTAL INS CO	2,141-	.02-
	$ 11,609,508	100.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PRUDENTIAL INSURANCE	265,119,379	18.60
METRO L I C NY	223,618,735	15.69
EQ L ASR SOC OF U S	78,151,730	5.48
JOHN HANCOCK M L I C	61,111,251	4.29
NY L I C	46,968,126	3.30
THE AETNA L I C	32,783,876	2.30
AM GEN L I C DE	28,900,518	2.03
CT GEN L I C	28,069,972	1.97
NWN M L I C	27,496,776	1.93
TRAVELERS I C	27,420,675	1.92
MASS MTL L I C	20,150,750	1.41
MUTUAL L I C OF NY	18,839,207	1.32
PROVIDENT MUT LIC PH	18,641,444	1.31
THE BALTIMORE L I C	16,014,636	1.12
LIC OF N AM	15,848,074	1.11
CONN M L I C	15,789,456	1.11
CONTINENTAL ASS CO	14,904,214	1.05
NATIONWIDE L I C	14,601,143	1.02
WN & SN L I C	14,585,968	1.02
NEW ENGLAND M L I C	14,035,034	.98
PHOENIX M LIC	13,198,871	.93
PHIL L I C	12,244,167	.86
LINCOLN NTL L I C	11,963,435	.84
THE FID M L I C	11,875,164	.83
SEC OF AM L I C	10,937,432	.77
THE HOME L I C AM	10,831,974	.76
M BENEFIT L I C	10,823,329	.76
UTD I C OF AM	9,721,565	.68
NTL L ACC I C	9,239,341	.65
ST FM L I C	9,182,388	.64
WA NTL I C	9,154,483	.64
BNKRS L C	9,025,640	.63
FRANKLIN L I C	8,713,716	.61
CUNA M I SOC	8,017,581	.56
CLNL L I C	7,783,528	.55
OCCIDENTAL L I C CA	7,747,907	.54
SUN LIFE I C AMER	6,940,689	.49
NTL L I C	6,532,030	.46
MN M L I C	5,897,691	.41
PROVIDENT L & AC I C	5,860,245	.41
SUN L A C OF CANADA	5,728,937	.40
GEN AM L I C	5,347,112	.38
ALLST L I C	5,321,880	.37
EQ L I C OF IA	5,287,223	.37
CONSUMERS L I C	5,234,296	.37
MONUMENTAL L I C	5,120,190	.36
UTD BENEFIT L I C	4,768,781	.33

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
OLD REP L I C	4,337,017	.30
HOME LIFE I C	4,252,314	.30
BNKRS L & CAS C	4,086,287	.29
BNKRS L I C NEB	3,883,447	.27
GUARDIAN L I C AMER	3,766,493	.26
UNION CTRL L I C	3,684,864	.26
BNKRS NTL L I C	3,615,988	.25
CONTL AMN L I C	3,257,091	.23
STUYVESANT L I C	3,236,467	.23
CROWN L I C	3,119,401	.22
SOUTHWESTERN L I C	3,091,078	.22
FOREMOST L I C	3,075,989	.22
GA INTL L I C	2,977,151	.21
CREDIT LIFE INS CO	2,853,688	.20
OH NTL L I C	2,669,291	.19
PROVIDENT IND L I C	2,635,968	.18
JEFFERSON STD L I C	2,609,088	.18
COLUMBUS MUT L I C	2,536,015	.18
SEC-CT L I C	2,501,146	.18
AMN BNKRS L ASR C FL	2,486,732	.17
CHESAPEAKE L I C	2,486,355	.17
AMN UTD L I C	2,482,868	.17
LIFE ASSURANCE CO OF	2,413,808	.17
U S L I C NY	2,408,677	.17
ALLEGHENY NATIONAL	2,407,580	.17
N ATL INVESTORS L I	2,387,632	.17
FORTUNE NTL L I C	2,372,198	.17
ACACIA MUTUAL LIFE	2,359,383	.17
FM FAM L I C	2,263,351	.16
FED L & CAS C	2,255,927	.16
L I C OF NH	2,244,583	.16
UNION M L I C	2,116,573	.15
REP NTL L I C	2,073,697	.15
OH ST L I C	2,067,056	.15
IDS L I C	2,054,850	.14
AM NTL I C	2,007,620	.14
PHIL UTD L I C	2,003,510	.14
VALLEY FORGE L I C	1,915,129	.13
MANHATTAN L I C	1,901,390	.13
N C M L I C	1,899,168	.13
BERKSHIRE L I C	1,887,496	.13
FID BNKRS L I C	1,835,767	.13
PAC MUTUAL L I C	1,834,750	.13
REL STAND L I C	1,808,749	.13
PHILANTHROPIC ML LIC	1,734,691	.12
LIB L ASR C OF BSTN	1,663,231	.12
UNION LABOR L I C	1,649,895	.12

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ERIE FAM L I C	1,623,275	.11
PILGRIM L I C	1,619,677	.11
INT OCEAN I C	1,580,775	.11
MONARCH LIC	1,509,038	.11
MIDLAND M L I C	1,477,263	.10
EDUCATORS M LIC	1,453,542	.10
SEC M L I C NY	1,415,113	.10
SHENANDOAH L I C	1,406,013	.10
FID & GTY L I C	1,377,437	.10
KENTUCKY CTRL L I C	1,369,294	.10
FIRST COLONY LIFE	1,351,437	.09
HARTFORD L I C	1,310,620	.09
PAUL REVERE L I C	1,294,165	.09
LUTH MTL LIC IOWA	1,288,276	.09
N AMN C FOR L & H I	1,281,435	.09
JEFFERSON NATL LIC	1,266,793	.09
FID UNION L I C	1,253,941	.09
TEACHERS I AND ANNUI	1,249,395	.09
EQTBL L I C VIRG COR	1,234,017	.09
FST PENN PACIF L I C	1,203,183	.08
KS CITY L I C	1,197,134	.08
PROVIDERS BEN L I C	1,152,913	.08
THE CTRL NTL L I C O	1,135,192	.08
NWN NTL L I C	1,127,932	.08
SAFCO L I C	1,110,096	.08
FST FDRDT LIC	1,073,970	.08
AM H L I C MD	1,028,184	.07
M SEC L I C	1,021,976	.07
PEOPLES L I C WA D C	1,007,949	.07
FORD L I C	1,001,052	.07
PRESBYTERIAN MNSTR F	942,127	.07
PILOT L I C	938,593	.07
FARM & TRADS L I C	929,590	.07
INDIANAPOLIS L I C	880,583	.06
UNTD INVEST L I C	866,563	.06
CENTRAL L ASN C	847,897	.06
CHARTER NTL L I C	842,924	.06
HARTFORD L & ACC I C	842,202	.06
STD SEC L I C OF NY	831,030	.06
COMBINED I C OF AM	816,570	.06
CLNL PENN L I C	798,173	.06
WASH SQUARE L I C	795,871	.06
CAPITOL L I C	783,706	.05
PA NTL L I C	781,815	.05
WN L I C	760,918	.05
THE AMALGAMATED LIC	757,239	.05
SEABOARD LIC AM	753,557	.05

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MA GEN L I C	745,450	.05
ALL AMERICAN LIFE	730,919	.05
BUSINESS MENS ASR C	722,067	.05
PURITAN L I C	717,731	.05
PUB FID L I C INC	705,745	.05
PROTECT HM MTL L I C	695,241	.05
BOSTON M L I C	694,427	.05
WORLD L & H IC OF PA	650,131	.05
CHRISTIAN M L I C	633,950	.04
OH L I C	631,501	.04
HOME MUTUAL L I C	621,694	.04
FED L I C (M)	596,099	.04
NO AM L & CAS CO	578,614	.04
PAN AM L I C	573,910	.04
RESERVE L I C	568,683	.04
PA L I C	564,053	.04
USAA L I C	558,242	.04
COLLEGE L I C AMER	541,929	.04
HARLEYSVILLE L I C	535,619	.04
PIONEER L I C	529,236	.04
INDPNC L & ACC I C	528,231	.04
GVT EMPL L I C	525,879	.04
NTL HOME L ASR C	521,784	.04
UTD SERVICES L I C	502,566	.04
GEN UTD L I C	501,410	.04
COLUMBIA L I C	498,353	.03
INTEGRITY NATL L INS	497,131	.03
CONTINENTAL L I C	485,232	.03
N AM L I C	479,255	.03
SEC BENEFIT L I C	478,771	.03
TRAM L I AND AN C	462,130	.03
WABASH L I C	458,248	.03
BNKRS FNCL L C	436,377	.03
COML UNION LIC AM	434,536	.03
FRMAN FUND AM L I C	432,746	.03
BNKRS UTD L ASR C	432,678	.03
STATE L I C	413,223	.03
PEOPLES HOME L I C	408,015	.03
EXEC L I C NY	404,139	.03
AM FID L I C	395,720	.03
AM HERITAGE L I C	385,447	.03
PACIFIC FID L I C	385,070	.03
MIDWN UTD L I C	384,924	.03
EMPLRS L I C WAUSAU	383,579	.03
MACCABEES M L I C	383,250	.03
MINISTERS L & CAS UN	364,962	.03
FIRST NTL L I C	362,522	.03

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GTY L I C AMER	362,441	.03
NTL B FRNKLN LI CORP	361,813	.03
M TRUST L I C	361,590	.03
COMMUNITY L I C	357,098	.03
WN STS L I C	347,985	.02
NTL LIB L I C	347,325	.02
BNKRS SEC L I SOC	339,419	.02
LOYAL PROTV L I C	333,408	.02
AMN INTL L ASR C NY	330,685	.02
INVESTORS GTE L I C	330,087	.02
GLOBE L I C	326,298	.02
UNION M STOCK L I C	321,553	.02
MIDLAND NTL L I C	317,907	.02
GERMANTOWN L I C	316,542	.02
INTERCONTINENTAL L I	308,580	.02
WORLD I C	300,240	.02
AMER GRDN LIFE ASSR	298,421	.02
BENEFIT TRUST L I C	288,397	.02
SENTRY L I C	283,235	.02
ALEXANDER HAMILTON	272,983	.02
TRANSPORT L I C	254,385	.02
DIAMOND ST L I C	251,752	.02
ROYAL OAK L I C	250,760	.02
LAFAYETTE L I C	249,628	.02
GTE TRUST L I C	247,127	.02
STD L I C IN	243,558	.02
UNIVERSITY LIC OF AM	242,705	.02
WN RES L ASR C OH	241,803	.02
CONSTITUTION L I C	240,866	.02
CONGRESSIONAL L I C	236,576	.02
AMN L I C OF NY	232,131	.02
NTL TRAV L C	216,334	.02
CAL L I C	215,951	.02
AM STS L I C	215,659	.02
QUAKER ST L I C	214,671	.02
PITTSBURGH L I C	212,149	.01
RESOL L I C	211,218	.01
COLUMBIAN M L I C	209,472	.01
THE OLD LINE L I C O	204,738	.01
BENEFICIAL NTL L I C	203,775	.01
J C PENNEY L I C	201,380	.01
INTL L I C OF BUFF	198,992	.01
GRT CMNWTH L I C	191,070	.01
FED KEMPER L ASR C	188,235	.01
THE L I C OF VA	187,499	.01
PROVIDENT L & CAS IC	187,172	.01
WORLD SVC L I C	182,343	.01

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
MA IND & L I C	173,758	.01
N J L I C	170,430	.01
UNION BANKERS I C	169,110	.01
ALL AMN ASR C	166,264	.01
UTD AM I C	163,732	.01
MOTORISTS LIC	163,672	.01
A M LIFE INSURANCE	159,604	.01
TEACHERS PROTV MLIC	158,646	.01
GOVT PRSNL M L I C	156,734	.01
GRT AMN L I C	155,369	.01
CELINA NTL L I C	152,415	.01
NORTHEASTERN L I C	149,519	.01
BENEFICIAL STD L I C	148,204	.01
GLOBE L & ACC I C	146,139	.01
CORPORATE LIC	144,619	.01
LA & SN L I C	143,175	.01
WESTFIELD L I C	143,074	.01
LIB L I C	142,378	.01
ZURICH AMN L I C	139,045	.01
PARAMOUNT L I C	136,590	.01
SUPREME L I C AM	131,513	.01
GAMBLE ALDEN L I C	127,812	.01
MD LIC OF BALTIMORE	126,954	.01
VOLUNT STATE L I C	123,733	.01
NTL WN L I C	119,141	.01
ESTATE L I C AM	118,164	.01
SOUTHLAND L I C	112,411	.01
COML BNKRS L I C	107,967	.01
UNITY M L I C	107,417	.01
STD M LIC	104,802	.01
EMPIRE ST M I C	103,235	.01
UTD AM L I C	101,072	.01
EMPLRS MODERN L C	100,500	.01
PROGRESSIVE LIC	99,839	.01
UTD PRESIDT L I C	99,122	.01
PREF RISK L I C	98,373	.01
PENINSULAR L I C	94,655	.01
AMN EAGLE L I C	94,265	.01
COVENANT L I C	93,230	.01
GEORGE WASH L I C	92,620	.01
NTL MASON PROV ASSN	91,855	.01
PROVIDENCE WA L I C	90,768	.01
AMN GEN L I C OF NY	88,589	.01
NTL FID L I C	76,144	.01
LIBERTY NTL L I C	74,027	.01
EXEC L I C	73,841	.01
AMN REP I C	73,778	.01

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
NTL OLD LINE I C	70,585	.00
PENN SEC L I C	70,438	.00
FID INTST L I C	66,730	.00
H MANN L I C	66,729	.00
OCCIDENTAL L I C	64,094	.00
CHURCH L I CP	63,330	.00
GTE M L C	63,144	.00
UNION FID L I C	62,908	.00
WI NTL L I C	60,640	.00
LINCOLN LIB L I C	58,805	.00
EQUIT BEN M L I C	57,354	.00
CITADEL L I C NY	57,231	.00
L I C OF GA	51,703	.00
ANCHOR NTL L I C N Y	50,831	.00
CMNWTH L I C	50,468	.00
L & CAS IC OF TN	46,456	.00
FST INVESTORS L I C	44,294	.00
INTEGON L I C	41,793	.00
GRT AM RES I C	41,315	.00
MUTUAL L I C OF A	39,915	.00
NTL INVS L I C	39,592	.00
REP VANGUARD L I C	38,954	.00
MAINE FID L I C	36,828	.00
NATL CONS L I C	36,064	.00
UNION M STOCK L I C	33,876	.00
UTD FOUNDERS L I C	33,875	.00
EDUCATOR & EXEC LIC	33,828	.00
OLD EQ L I C	33,770	.00
PRINCETON L I C	33,305	.00
GTE RESERVE L I C	31,360	.00
CLNL L ACC I C	31,025	.00
NEN L I C OF NY	29,998	.00
MADISON L I C	29,870	.00
ST FM L & ACC ASR C	28,992	.00
AMN WOODMANS L I C	28,866	.00
GARDEN ST L I C	27,874	.00
NTL RESERVE L I C	27,470	.00
COUNTRY L I C	26,045	.00
DURHAM L I C	25,365	.00
SURETY L I C	24,925	.00
TRANS WORLD ASR C	24,438	.00
UTD FID L I C	24,042	.00
WN NTL LIC	23,672	.00
ITT L I C P	23,174	.00
VOYAGER L I C	22,880	.00
NORTHERN L I C	22,540	.00
AMN GEN L I C	22,530	.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
FAM L I C	22,188	.00
UTD LIBERTY I C	22,172	.00
LAYMEN L I C	21,454	.00
STD AM LIC	21,128	.00
LINCOLN L I C NY	20,889	.00
US L CREDIT L I C	20,805	.00
GRT SN L I C	20,529	.00
OLD SEC L I C	20,444	.00
M SAVINGS L I C	20,161	.00
COLUMBIA NTL L I C	20,084	.00
BENEFICIAL L I C	19,306	.00
PENN L I C OF NY	18,723	.00
WISC L I C	18,709	.00
FRMS NEW WRLD L I C	18,480	.00
FID + NTL L I C	18,286	.00
OZARK NTL L I C	17,020	.00
NATIONAL GUARDIAN L	16,410	.00
SECURITY L & ACC C	14,812	.00
MIDWN NTL L I C OH	14,537	.00
FOUNDERS L I C	13,867	.00
HAMILTON NTL L I C	13,858	.00
TIME I C	13,806	.00
MOD AM L I C	13,323	.00
AMN BNKRS I C	13,239	.00
UNIGARD OLYMPIC LIC	11,698	.00
INDPNT LIBERTY LIC	11,554	.00
CENTRAL SECURITY LIC	11,432	.00
ZURICH L I C	11,414	.00
L INVESTORS I C AM	11,098	.00
MI L I C	11,010	.00
L I C OF CALIFORNIA	11,008	.00
AMN DEFENDER L I C	10,472	.00
GOTHAM L I C NY	10,330	.00
GULF ATL L I C	9,950	.00
AMN FAM L ASR C	9,769	.00
NORTH ATLANTIC L I C	9,724	.00
AM FAM L I C	9,630	.00
P REVERE VARAN I C	9,566	.00
ACADEMY LIFE INS CO	9,502	.00
GEN L I C WISC	8,566	.00
HOLIDAY L I C	8,170	.00
N AM EQ L ASR C	8,077	.00
UTD FAM L I C	7,901	.00
KENNESAW L & ACC I C	7,880	.00
SPRGFIELD L I C INC	7,371	.00
WN RESOURCES L I C	6,844	.00
STATESMAN NTL L I C	6,652	.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PARLIAMENT L I C	6,645	.00
BNKRS L I C AM	6,641	.00
N AM ASR SOC OF VA	6,397	.00
FM AND HOME L I C	6,191	.00
ABCO L I C	5,984	.00
AM GTY L I C	5,900	.00
NTL SAFETY L I C	5,599	.00
PENN TREATY L I C	5,467	.00
NTL PUB SVC IC	5,459	.00
M SERVICE L I C	5,441	.00
PROG NATL L I C	5,333	.00
UTD FOUND LIC OF IL	5,291	.00
ANCHOR NTL L I C	5,139	.00
AMN H L IC	4,899	.00
WN PIONEER L I C	4,755	.00
UTD SAVINGS L I C	4,663	.00
AMN FOUNDATION L I C	4,653	.00
KS FM L I C	4,600	.00
PAN-WN L I C	4,549	.00
MILWAUKEE L I C	4,485	.00
VULCAN L I C	4,419	.00
AM PUB L I C	4,373	.00
GOVT EMPLS L I C NY	4,337	.00
REP-FRKLN L I C	4,156	.00
NTL PRODUCERS L I C	4,124	.00
T JEFFERSON L I C	3,981	.00
ST MUTUAL I C	3,904	.00
L I C OF CONNECTICUT	3,807	.00
CITIZENS SEC L I C	3,797	.00
DEL AM L I C	3,726	.00
AMN VARIABLE AN L AS	3,694	.00
NTL FMRS UNION L I C	3,681	.00
THE CENTENNIAL L I C	3,674	.00
GERBER L I C	3,651	.00
PIONEER M L I C	3,599	.00
INT ST ASR C	3,582	.00
EMPL M BENEFIT ASN	3,423	.00
MONTGOMERY WARD LIC	3,413	.00
INVESTORS I CP	3,316	.00
PYRAMID L I C	3,200	.00
CONTL L I C	3,188	.00
TEXAS L I C	3,182	.00
PALISADES L I C	2,888	.00
WN AMN L I C	2,827	.00
AM CONSUMERS L I C	2,794	.00
CONTL FID L I C	2,793	.00
IDEAL NATL I C	2,781	.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
BANKS FID L I C	2,780	.00
NTL SAVINGS L I C	2,691	.00
WN FARM BU L I C	2,683	.00
AMICA L I C	2,592	.00
JACKSON L I C	2,547	.00
INVESTORS FID L I C	2,490	.00
NTL I C OF AM	2,437	.00
AM TIDEL L I C	2,371	.00
SWN GEN L I C	2,346	.00
I N A L I C NY	2,274	.00
AM SEC L I C	2,234	.00
WST PREF L I C	2,178	.00
ST RESERVE L I C	2,131	.00
INV EQU LIC HAW LTD	2,038	.00
ATL AMN L I C	1,905	.00
FRANKLIN UTD L I C	1,879	.00
DEL M L I C	1,878	.00
AM WN L I C	1,848	.00
CN LIC OF NY	1,693	.00
INTRAMERICA L I C	1,560	.00
RURAL SEC L I C	1,491	.00
EQ EDUCATORS ASR C	1,463	.00
PATRIOT GEN L I C	1,435	.00
KS SEC L I C	1,425	.00
NORTH C L I C	1,384	.00
L I C NW	1,378	.00
EDUCATORS LIC OF AM	1,327	.00
COM ST L I C	1,227	.00
TRANS-GENERAL L I C	1,200	.00
SOUTHERN AID L I C	1,185	.00
LIFETIME SEC L I C	1,169	.00
BROOKGS ITNTL L I C	1,097	.00
INTL SERV L I C	1,041	.00
ST SEC L I C	1,021	.00
WRLD BL L I C	985	.00
MID-AM M L I C	961	.00
CONCORD L I C	952	.00
VARIABLE AN L I C	940	.00
AQUILA L I C	928	.00
SURVIVORS BENEFIT IC	926	.00
CTRL UTD L I C	869	.00
EMPIRE L I C	860	.00
UDWRS NTL ASR C	852	.00
AMN AGENCY L I C	845	.00
MID W NTL L I C TN	843	.00
UNVSL UDWRS L I C	813	.00
LONE STAR L I C	791	.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
ASD L I C	755	.00
EARLY AMN LIC M	738	.00
L I C OF FLORIDA	724	.00
SVC L I C OF OMAHA	685	.00
MADISON NTL L I C	671	.00
ASN L I C INC	657	.00
CAL-FARM L I C	644	.00
WESTLAND L I C	638	.00
MODERN STS L I C	623	.00
INVEST PREF L I C	590	.00
MANHATTAN M L I C	587	.00
KY HOME M L I C	551	.00
AMER REPUBL L I C NY	505	.00
PAC NWN L I C	490	.00
MTL L INS CO WASH	480	.00
PERPETUAL NTL L I C	444	.00
CITIZENS L & CAS I C	430	.00
GLOBAL L I C	423	.00
COMB AM I CO	372	.00
ROCKFORD L I C	367	.00
SEC L I C GEORGIA	355	.00
KY FAM SEC I C	339	.00
TOWER LIFE INSURANCE	338	.00
CONTL BNKRS L I C	309	.00
SENTRY L I C OF NY	305	.00
COLUMBIA PAC L I C	269	.00
FIRST AM L I C	266	.00
CONSOL NTL L I C	266	.00
WN AMN L I C	266	.00
RITTER L I C	262	.00
NEW AM L I C	254	.00
PRUDENT AMN L ASR C	229	.00
L AND ACC I C OF AM	222	.00
ATL NTL L I C	213	.00
AMN UNION L I C	197	.00
SAVINGS L I C	196	.00
PAC STS L I C	195	.00
SOURCE L I C	185	.00
CHRISTIAN FID L I C	134	.00
TETON NTL I C	128	.00
CA CAS & L I C	126	.00
HAW L I C LTD	123	.00
SEC GEN L I C	120	.00
COUNTRY M L	110	.00
FAMILY SEC I C OF AM	109	.00
ORE NTL L I C	105	.00
JEFFERSON L I C	98	.00

PENNSYLVANIA - LIFE INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CTRL ST H & L C OMAH	83	.00
WN MUTUAL L & CAS	64	.00
LEGAL SEC L I C	57	.00
HAWKEYE NTL L I C	50	.00
FID SEC L I C	47	.00
AM FMRS M L I C	35	.00
FIRST EQUITY SEC LIC	32	.00
UTD BANKERS L I C	32	.00
COML STD L I C	26	.00
ST BD & MORTG L I C	18	.00
MN PROTV L I C	16	.00
KEYSTONE L I C	8	.00
	$ 1,425,013,826	100.00

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
PRUDENTIAL INSURANCE	80,761,563	11.87
TRAVELERS I C	78,747,786	11.57
METRO L I C NY	53,362,131	7.84
THE AETNA L I C	51,815,494	7.62
EQ L ASR SOC OF U S	42,196,279	6.20
CT GEN L I C	41,240,602	6.06
JOHN HANCOCK M L I C	20,071,206	2.95
MTL OMAHA I C	13,278,339	1.95
THE AMALGAMATED LIC	11,762,334	1.73
LIC OF N AM	11,571,618	1.70
WA NTL I C	11,358,924	1.67
LINCOLN NTL L I C	10,920,894	1.61
EDUCATORS M LIC	10,908,552	1.60
PROVIDENT L & AC I C	10,183,406	1.50
BNKRS L & CAS C	9,912,573	1.46
NY L I C	7,782,971	1.14
MASS MTL L I C	6,494,022	.95
CONTINENTAL ASS CO	6,059,805	.89
OCCIDENTAL L I C CA	5,919,076	.87
OLD REP L I C	5,396,231	.79
STUYVESANT L I C	4,921,115	.72
PROVIDENT MUT LIC PH	4,899,625	.72
COMBINED I C OF AM	4,822,754	.71
LIB L ASR C OF BSTN	4,733,650	.70
UTD I C OF AM	4,452,967	.65
AM GEN L I C DE	4,358,829	.64
GEN AM L I C	4,324,102	.64
NTL HOME L ASR C	4,077,431	.60
PAUL REVERE L I C	3,886,120	.57
PHOENIX M LIC	3,883,309	.57
UNION M L I C	3,608,544	.53
CREDIT LIFE INS CO	3,540,819	.52
PROVIDENT IND L I C	3,461,970	.51
GA INTL L I C	3,330,023	.49
BENEFIT TRUST L I C	3,201,926	.47
UNION LABOR L I C	3,157,878	.46
NEW ENGLAND M L I C	3,104,887	.46
BNKRS L C	2,978,962	.44
FED L & CAS C	2,956,728	.43
MUTUAL L I C OF NY	2,886,882	.42
HARTFORD L & ACC I C	2,840,855	.42
PAC MUTUAL L I C	2,818,423	.41
NATIONWIDE L I C	2,771,217	.41
INDPNC L & ACC I C	2,573,363	.38
MONARCH LIC	2,569,865	.38
WORLD L & H IC OF PA	2,560,089	.38
UTD BENEFIT L I C	2,501,866	.37

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
UNION FID L I C	2,501,786	.37
PILGRIM L I C	2,367,460	.35
ALLEGHENY NATIONAL	2,354,566	.35
CUNA M I SOC	2,348,384	.35
REP NTL L I C	2,176,755	.32
RESERVE L I C	2,066,842	.30
CONSUMERS L I C	2,061,365	.30
LIFE ASSURANCE CO OF	1,974,247	.29
NTL L ACC I C	1,897,161	.28
AMN BNKRS L ASR C FL	1,870,531	.27
U S L I C NY	1,746,953	.26
GTE TRUST L I C	1,739,061	.26
MA GEN L I C	1,725,253	.25
GUARDIAN L I C AMER	1,615,764	.24
PA L I C	1,576,578	.23
BENEFICIAL STD L I C	1,557,380	.23
AM H L I C MD	1,508,598	.22
MA IND & L I C	1,501,712	.22
NTL LIB L I C	1,494,229	.22
PURITAN L I C	1,431,781	.21
FORD L I C	1,428,916	.21
TEACHERS I AND ANNUI	1,404,513	.21
M BENEFIT L I C	1,320,433	.19
CHARTER NTL L I C	1,268,570	.19
NTL B FRNKLN LI CORP	1,243,171	.18
HARTFORD L I C	1,232,682	.18
THE CTRL NTL L I C O	1,175,797	.17
NTL SAFETY L I C	1,175,232	.17
PHIL L I C	1,155,307	.17
FST FDRDT LIC	1,067,508	.16
CLNL PENN L I C	989,284	.15
SEC OF AM L I C	978,658	.14
COLUMBUS MUT L I C	978,411	.14
LOYAL PROTV L I C	960,639	.14
HOME LIFE I C	952,849	.14
SEABOARD LIC AM	938,207	.14
CLNL L I C	927,288	.14
PHYSICIANS M I C	884,942	.13
N AMN C FOR L & H I	816,650	.12
MONUMENTAL L I C	811,140	.12
VALLEY FORGE L I C	807,422	.12
MN M L I C	803,289	.12
FRMAN FUND AM L I C	784,258	.12
CROWN L I C	771,271	.11
PILOT L I C	769,736	.11
CAPITOL L I C	749,753	.11
MTL PROTECT I C	748,895	.11

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
CLNL L ACC I C	741,194	.11
AM NTL I C	732,272	.11
PHILANTHROPIC ML LIC	728,901	.11
PROVIDENT L & CAS IC	665,196	.10
OLD EQ L I C	633,273	.09
SUN L A C OF CANADA	623,354	.09
CAL L I C	610,904	.09
PARLIAMENT L I C	598,014	.09
CHESAPEAKE L I C	588,209	.09
PENN TREATY L I C	577,288	.08
MINISTERS L & CAS UN	572,536	.08
TEACHERS PROTV MLIC	563,248	.08
H SERV INC	557,121	.08
MUTUAL L I C OF A	543,810	.08
INTERCONTINENTAL L I	541,527	.08
DIAMOND ST L I C	540,859	.08
AMN FAM L ASR C	534,900	.08
INTEGRITY NATL L INS	526,592	.08
KENTUCKY CTRL L I C	459,304	.07
BOSTON M L I C	442,418	.07
THE FID M L I C	431,434	.06
INT OCEAN I C	421,785	.06
MA CAS I C	407,852	.06
TRANSPORT L I C	405,713	.06
PROTECT HM MTL L I C	403,895	.06
NWN NTL L I C	387,430	.06
BNKRS FNCL L C	387,242	.06
FARM & TRADS L I C	378,889	.06
COMCL TRAV MTL I C	376,562	.06
THE BALTIMORE L I C	374,103	.05
SUN LIFE I C AMER	365,987	.05
BNKRS L I C NEB	353,008	.05
FM FAM L I C	352,676	.05
FID INTST L I C	344,008	.05
WN & SN L I C	332,315	.05
ALL AMERICAN LIFE	322,568	.05
SEC M L I C NY	309,217	.05
N C M L I C	306,467	.05
RESOL L I C	306,334	.05
PIONEER L I C	301,422	.04
SENTRY L I C	297,840	.04
I N A L I C NY	276,168	.04
M SEC L I C	273,050	.04
UNION CTRL L I C	272,981	.04
EMPIRE ST M I C	268,981	.04
NTL MASON PROV ASSN	256,697	.04
BNKRS UTD L ASR C	252,169	.04

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
WORLD I C	243,161	.04
OH ST L I C	240,337	.04
UNION BANKERS I C	231,771	.03
FED L I C (M)	231,508	.03
PENN SEC L I C	225,670	.03
WABASH L I C	223,045	.03
CONTINENTAL L I C	220,277	.03
UDWRS NTL ASR C	213,652	.03
NWN M L I C	208,809	.03
FRANKLIN L I C	203,083	.03
CONN M L I C	200,579	.03
ROYAL OAK L I C	198,732	.03
INTL L I C OF BUFF	192,051	.03
UNITY M L I C	191,025	.03
JEFFERSON NATL LIC	187,943	.03
MIDLAND M L I C	185,730	.03
AMN VARIABLE AN L AS	182,098	.03
CONSTITUTION L I C	181,201	.03
UTD AM I C	176,629	.03
UNION M STOCK L I C	171,445	.03
AMN UTD L I C	164,833	.02
FID & GTY L I C	162,446	.02
GLOBE L I C	160,144	.02
PHIL UTD L I C	154,820	.02
J C PENNEY L I C	152,823	.02
AMN REP I C	150,269	.02
COMMUNITY L I C	145,857	.02
MACCABEES M L I C	139,770	.02
PA NTL L I C	139,106	.02
REL STAND L I C	137,681	.02
BERKSHIRE L I C	136,169	.02
WN L I C	129,701	.02
IDS L I C	127,080	.02
FOREMOST L I C	120,419	.02
GEN UTD L I C	119,680	.02
PEOPLES L I C WA D C	114,697	.02
COLUMBIAN M L I C	113,062	.02
AMN INTL L ASR C NY	112,336	.02
SOUTHWESTERN L I C	111,996	.02
L I C OF NH	110,412	.02
GRT AMN L I C	97,764	.01
GTE RESERVE L I C	95,701	.01
SAFCO L I C	92,164	.01
UNIVERSITY LIC OF AM	91,270	.01
STD SEC L I C OF NY	86,828	.01
NORTHEASTERN L I C	81,364	.01
BNKRS NTL L I C	81,211	.01

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
COVENANT L I C	80,083	.01
WASH SQUARE L I C	77,730	.01
AM HERITAGE L I C	76,232	.01
FID BNKRS L I C	74,600	.01
AM PRGSV H I C OF NY	73,656	.01
SUPREME L I C AM	62,788	.01
UTD AM L I C	61,388	.01
EQTBL L I C VIRG COR	55,976	.01
GERBER L I C	55,723	.01
UTD EQ L I C	54,550	.01
OH NTL L I C	53,782	.01
BUSINESS MENS ASR C	52,263	.01
CONTL AMN L I C	52,175	.01
NTL L I C	52,150	.01
N J L I C	47,187	.01
GVT EMPL L I C	46,328	.01
AM PATRIOT H I C	45,960	.01
COML UNION LIC AM	45,636	.01
GLOBE L & ACC I C	45,242	.01
MIDLAND NTL L I C	44,999	.01
DURHAM L I C	44,551	.01
PAN AM L I C	43,607	.01
INT ST ASR C	42,060	.01
VOLUNT STATE L I C	40,115	.01
FIRST NTL L I C	39,545	.01
EQ L I C OF IA	37,856	.01
US L CREDIT L I C	33,581	.00
CENTRAL SECURITY LIC	30,968	.00
KS CITY L I C	30,365	.00
SEC BENEFIT L I C	30,231	.00
BENEFICIAL NTL L I C	28,042	.00
AM STS L I C	27,734	.00
CELINA NTL L I C	25,601	.00
SECURITY L & ACC C	24,891	.00
LUTH MTL LIC IOWA	24,880	.00
GAMBLE ALDEN L I C	24,605	.00
EQUIT BEN M L I C	24,581	.00
INDIANAPOLIS L I C	24,568	.00
SVC L I C OF OMAHA	19,911	.00
WN STS L I C	19,821	.00
LAFAYETTE L I C	17,586	.00
H MANN L I C	17,468	.00
PENINSULAR L I C	17,342	.00
LAYMEN L I C	16,803	.00
CONGRESSIONAL L I C	16,465	.00
SEC-CT L I C	16,157	.00
PROGRESSIVE LIC	15,627	.00

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
GEORGE WASH L I C	15,021	.00
NTL OLD LINE I C	14,613	.00
AMN L I C OF NY	14,553	.00
PREF RISK L I C	14,355	.00
LA & SN L I C	14,303	.00
NO AM L & CAS CO	14,116	.00
ACACIA MUTUAL LIFE	13,440	.00
ESTATE L I C AM	12,589	.00
TIME I C	12,286	.00
EMPLRS MODERN L C	12,268	.00
SHENANDOAH L I C	11,605	.00
LIB L I C	10,792	.00
PITTSBURGH L I C	10,199	.00
NTL TRAV L C	10,085	.00
WI NTL L I C	10,069	.00
THE L I C OF VA	9,301	.00
INDPNT LIBERTY LIC	8,861	.00
FED KEMPER L ASR C	8,693	.00
CENTRAL L ASN C	8,425	.00
ACADEMY LIFE INS CO	8,250	.00
NTL WN L I C	8,015	.00
PEOPLES HOME L I C	7,937	.00
PACIFIC FID L I C	7,898	.00
MAINE FID L I C	7,693	.00
STATESMAN NTL L I C	7,417	.00
L I C OF GA	7,244	.00
LIBERTY NTL L I C	6,918	.00
THE HOME L I C AM	6,773	.00
FID + NTL L I C	6,685	.00
BNKRS SEC L I SOC	6,303	.00
SPRGFIELD L I C INC	5,491	.00
ABCO L I C	5,352	.00
N AM L I C	4,923	.00
MANHATTAN L I C	4,816	.00
P REVERE VARAN I C	4,585	.00
N AM ASR SOC OF VA	4,350	.00
ASN L I C INC	4,284	.00
ITT L I C P	4,152	.00
MADISON L I C	4,044	.00
GARDEN ST L I C	3,593	.00
NTL HOME ASRC NY	3,427	.00
STATE L I C	2,999	.00
FID SEC L I C	2,860	.00
ASD L I C	2,711	.00
PENN L I C OF NY	2,625	.00
STD AM LIC	2,587	.00
SOUTHLAND L I C	2,550	.00

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMN GEN L I C OF NY	2,529	.00
WN RESOURCES L I C	2,464	.00
FIRST COLONY LIFE	2,463	.00
MI L I C	2,223	.00
GRT AM RES I C	2,182	.00
UNION M STOCK L I C	2,163	.00
AMN BNKRS I C	2,148	.00
FID UNION L I C	2,100	.00
ALL AMN ASR C	1,981	.00
COM ST L I C	1,952	.00
L & CAS IC OF TN	1,927	.00
PYRAMID L I C	1,906	.00
NORTHERN L I C	1,805	.00
CAL-FARM L I C	1,744	.00
COUNTRY L I C	1,738	.00
INVESTORS GTE L I C	1,612	.00
FST CONTL L&A I C	1,590	.00
THE OLD LINE L I C O	1,554	.00
INVESTORS I CP	1,480	.00
EMPLRS L I C WAUSAU	1,419	.00
PAN-WN L I C	1,363	.00
NTL FID L I C	1,314	.00
ZURICH AMN L I C	1,312	.00
WISC L I C	1,283	.00
WESTLAND L I C	1,251	.00
INTRAMERICA L I C	1,239	.00
MONTGOMERY WARD LIC	1,219	.00
GRT SN L I C	1,103	.00
CONTL FID L I C	989	.00
L INVESTORS I C AM	928	.00
FAM L I C	899	.00
AMN H L IC	897	.00
GTE M L C	863	.00
UNIGARD OLYMPIC LIC	820	.00
PIONEER M L I C	767	.00
NTL FMRS UNION L I C	764	.00
INTEGON L I C	740	.00
LONE STAR L I C	726	.00
GOVT PRSNL M L I C	708	.00
CITADEL L I C NY	700	.00
NEN L I C OF NY	698	.00
PROG NATL L I C	688	.00
MID-AM M L I C	666	.00
UTD BANKERS L I C	655	.00
CTRL ST H & L C OMAH	637	.00
ST RESERVE L I C	608	.00
UNVSL UDWRS L I C	584	.00

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
FNCL L I C	555	.00
HOLIDAY L I C	554	.00
FST INVESTORS L I C	551	.00
REP-FRKLN L I C	550	.00
REP VANGUARD L I C	537	.00
NATL CONS L I C	531	.00
LINCOLN L I C NY	528	.00
L I C OF FLORIDA	503	.00
HLTH I VERMONT INC	473	.00
KENNESAW L & ACC I C	400	.00
NTL RESERVE L I C	400	.00
AMN UNION L I C	385	.00
MN PROTV L I C	382	.00
WN AMN L I C	363	.00
FOUNDERS L I C	346	.00
SURETY L I C	345	.00
EDUCATORS LIC OF AM	316	.00
AMN DEFENDER L I C	314	.00
NTL SAVINGS L I C	288	.00
COMB AM I CO	281	.00
AM SEC L I C	280	.00
GEN L I C WISC	280	.00
WN FARM BU L I C	246	.00
N AM EQ L ASR C	230	.00
AMN GEN L I C	228	.00
WRLD BL L I C	225	.00
GULF ATL L I C	210	.00
UTD FAM L I C	195	.00
EQ EDUCATORS ASR C	192	.00
LINCOLN LIB L I C	177	.00
MTL L INS CO WASH	164	.00
UTD LIBERTY I C	156	.00
GOTHAM L I C NY	129	.00
NTL PRODUCERS L I C	121	.00
SOUTHERN AID L I C	117	.00
UTD FID L I C	112	.00
STD L I C IN	101	.00
M SAVINGS L I C	100	.00
CITIZENS SEC L I C	100	.00
CONN-COML TRAN M I C	83	.00
FRANKLIN UTD L I C	82	.00
WORLD SVC L I C	72	.00
TEXAS L I C	70	.00
LEGAL SEC L I C	67	.00
UTD SAVINGS L I C	60	.00
WST PREF L I C	60	.00
ATL AMN L I C	56	.00

PENNSYLVANIA - A & H INSURANCE - LIFE COMPANIES

COMPANY NAME	DIRECT PREMIUMS WRITTEN	% MARKET SHARE
AMER GRDN LIFE ASSR	49	.00
OLD SN L I C	45	.00
CONTL L I C	36	.00
EMPL M BENEFIT ASN	35	.00
CMNWTH L I C	29	.00
NORTH C L I C	20	.00
OCCIDENTAL L I C	20	.00
BROOKGS ITNTL L I C	17	.00
BANKS FID L I C	16	.00
GRT CMNWTH L I C	8	.00
ZURICH L I C	614-	.00
OLD SEC L I C	3,442-	.00
	$ 680,352,894	100.00

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